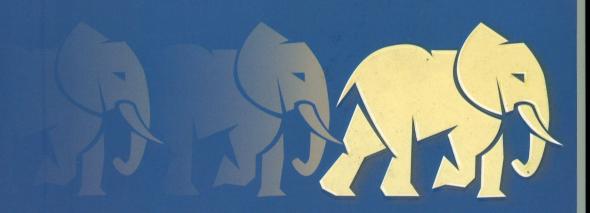


Dependably Dynamic



First Bank of Nigeria Plc.

ANNUAL REPORT & ACCOUNTS 2006



Today's FirstBank

New Drive ■ New Identity

Today's FirstBank is committed to international expansion. FBN Bank (UK) and our South Africa representative office are just the beginning.

So, wherever you see our new logo, be sure of one thing. It is the symbol of a bank that is firmly focused on opening gateways of opportunity for you.

FirstBank ...truly the first

National Icon. International Player

Contents

| Financial Highlights | 2 |
|-----------------------------------|-----|
| Awards and Social Events | 3 |
| FirstBank's Brand | 6 |
| FirstBank's Story | 7 |
| Corporate Profile | 8 |
| Directors and Advisers | 9 |
| Principal Officers | 10 |
| Notice of AGM | 12 |
| Board of Directors | 14 |
| Chairman's Statement | 16 |
| Managing Director's Review | 26 |
| Corporate Governance | 35 |
| Corporate Social Responsibility | 40 |
| Subsidiaries and Associates | 42 |
| Report of the Directors | 46 |
| Report of the Joint Auditors | 51 |
| Report of the Audit Committee | 52 |
| Accounting Policies | 53 |
| Executive Directors | 56 |
| Balance Sheet | 58 |
| Profit and Loss Account | 59 |
| Statement of Cash Flows | 60 |
| Notes to the Accounts | 61 |
| Group Statement of Value Added | 84 |
| Bank Statement of Value Added | 85 |
| Group Five Year Financial Summary | 86 |
| Bank Five Year Financial Summary | 87 |
| Graphs | 89 |
| Deputy General Managers | 90 |
| Branch Network | 92 |
| Business Development Offices | 102 |
| Non-Executive Directors | 103 |
| Notes | 104 |

Financial Highlights

For the year ended 31 March, 2006

| Major balance sheet items: Total assets Deposit Share capital Loans and advances | 614,840 448,915 2,619 | 470,839 | F20 14F | |
|--|-----------------------------|-----------------------------|--|--|
| | 177,303 | 331,806 1,976 123,739 | 538,145 390,846 2,619 175,657 | 377,496 264,988 1,976 114,673 |
| Shareholders' funds | 62,293 | 48,726 | 58,996 | 44,672 |
| | | | | |
| Major profit and loss account items: Gross earnings Charge for doubtful accounts Profit on ordinary activities before taxation | 67,440 (3,985) 18,130 | 57,255 (2,431) 16,808 | 61,243 (3,617) 16,128 | 49,475 (1,828) 15,145 |
| Exceptional item | 3,703 | - | 3,703 | 13,143 |
| Profit before taxation | 21,833 | 16,808 | 19,831 | 15,145 |
| Taxation Profit after taxation | (4,450) 17,383 | (3,574) 13,234 | (3,778) 16,053 | (2,961) 12,184 |
| Profit attributable to ordinary shareholders | 17,383 | 13,050 | 16,053 | 12,184 |
| Dividend | 5,238 | 6,325 | 5,238 | 6,325 |
| Information per 50k ordinary share: | | | | |
| mormation per 30k ordinary share. | ₩ | N | N | N |
| Earnings (Basic):- | 2.22 | 2.25 | 2.06 | 2.00 |
| - actual - adjusted | 3.32 3.32 | 3.35 2.53 | 3.06 3.06 | 3.08 2.33 |
| Dividend:- | | | | |
| - actual - adjusted | 1.00 1.00 | 1.60 1.21 | 1.00 1.00 | 1.60 1.21 |
| Dividend cover (times) | 3.32 | 2.09 | 3.06 | 1.93 |
| Net assets | 11.89 | 12.33 | 11.26 | 11.30 |
| Total assets - actual | 117.38 | 119.10 | 102.74 | 95.49 |
| - adjusted | 117.38 | 89.89 | 102.74 | 72.07 |
| Stock Exchange quotation | 37.00 | 23.58 | 37.00 | 23.58 |
| Ratios: | % | % | % | % |
| Natios. | 70 | 70 | 70 | 70 |
| Cost to income Return on shareholders' funds | 73.12 27.91 | 70.64 | 73.67 | 69.39 |
| Capital adequacy | 19.69 | 26.78 19.40 | 27.21 18.43 | 27.27 18.95 |
| | | | | |
| Number of branches/agencies | 394 | 370 | 394 | 365 |
| Number of staff Number of shares in issue (million) | 7,132 5,238 | 6,988 3,953 | 7,053 5,238 | 6,698 3,953 |

2005 Awards & Recognition











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Chief Executive Annual Merit Awards (CAMA)

"I Just try to be the best I can and hope that is the best ever" __Tiger Woods

uring the year, the Bank instituted the Chief Executive Annual Merit Awards (CAMA) in the year under review to reward excellence and performance.

The awards complement the Long Service Awards, which hitherto celebrated loyalty and dedicated service. Below are the awardees.

| Best Branch | Best Customer Service Branch | Best Relationship Team |
|-------------------------------|-------------------------------|-------------------------------------|
| Benin Sakponba | Benin Kings Square | Corporate Banking (Energy Upstream) |
| Best Support Services Manager | Best HOS | Best Technician |
| Kassim A. Williams | Abiodun A. Akindolie | Celestine H. Nkwocha |
| Best Support Function Manager | Best Account Officer | Best Retail Marketing Officer |
| Friday O. Anugwa | Cornel E. Nwajueboe | Olufemi A. Oshin |
| Best Support Services Officer | Best Fireman | Best HBO |
| Nasir B. Ajileye | Adekunle M. Maiye | Cyril O. Uzomna |
| Best Support Function Officer | Best Customer Service Officer | Best Secretary |
| Clara I. Direh | Mfon F. Inyang | Elizabeth O. Okafor |
| Best Relationship Team Leader | Best Teller | Best Product Sales Person |
| Franklin E. Erebor | Innocent A. Udeh | Adaoha C. Agbaje-Williams |
| Best Relationship Manager | Best Driver | Best Product Manager |
| Mustapha A. Ibrahim | Rotimi E. Akinbayode | Taye K. Oladimeji-Yisa |
| Best Security Officer | Best Branch Manager | |
| Isaac K. Daramola | Mukhail A. Abiru | |

Gallery



Digital Media Limited, Lagos, a CD and DVD manufacturing company financed by First Funds Limited on behalf of FirstBank.



ICT Park and Hotsports, Ahmadu Bello University, Zaria, constructed and equipped by FirstBank under the Bank's Universities Endowment Programme.



The MD/CE, Mr. J. M. Ajekigbe, in a group photograph with a cross section of the 600 graduate trainees recently employed by the Bank.



TONIMAS Nigeria Ltd.'s 12x1300 metric tons tanks in their Tank Farm at Federal Ocean Terminal, Onne - Port Harcourt, financed by FirstBank.



2005 CEO'S ANNUAL MERIT AWARD

The maiden edition of the CEO's Annual Merit Award was held in December 2005. Bashorun (Dr.) Joseph Sanusi, former CBN Governor and Chairman, First Pension Fund Custodian Limited, presents a Gift Voucher to Miss Clara Direh of Legal Services Department, winner of the Best Support Function Officer Award.



The new Yaba Branch, one of the Bank's model branches designed to meet the dynamic needs of our customers.

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The FirstBank Brand

Leading in a Consolidated Industry

he essence of the FirstBank brand is "Dependably Dynamic". The brand essence is an open pledge to continuously renew our people and processes and transform our structures to consistently meet as well as exceed stakeholders' expectations. The brand essence is the single concept that drives the understanding of the brand and explains the dynamic tension between the conservative and the innovative that lies at the heart of our service offering. Within this dynamic, FirstBank's conservative values represent the Bank's abiding focus on the highly valued stability and safety of its assets, customers' deposits, investors' confidence, and the job security of our staff. On the other hand, its innovative values are captured by its current focus on modernisation and growth. The Bank's new logo was conceived and designed to reinforce this core value. The brand essence is supported by the four brand pillars, namely: Leadership, Enterprise, Service Excellence and Safety and Security.

As an industry leader, FirstBank has dominated the Nigerian banking industry for over 112 years. During this period, industry ascendancy has been manifest in terms of the ability to build a successful enterprise, market capitalisation, innovativeness, and market dominance. The FirstBank brand is measured in terms of its appeal, acceptance, equity, and stakeholders' loyalty to the brand. Although the road over the years has had its testing moments, the Bank has consistently recorded remarkable wins. The successes, which the Bank has recorded over the years, can be explained by its dynamism, and its readiness to lead and embrace innovations.

Thus, in the year under review, the Bank devoted considerable resources to internal re-branding and culture change programmes aimed at ensuring that every member of the FirstBank family imbibes the ethos of the brand and live it.

The FirstBank Story

Building a Financial Services Supermarket

irst Bank of Nigeria Plc (FirstBank) has for over a century distinguished itself as the leading financial institution and a major contributor to the economic advancement and development of Nigeria.

The Bank was incorporated by Sir Alfred Jones, a shipping magnate, as a limited liability company on March 31, 1984, with Head Office in Liverpool, UK. It started business in the Lagos office of Elder Dempster & Company under the name the Bank for British West Africa (BBWA) after acquiring its predecessor, the African Banking Corporation, which was established in 1892. Since then, the Bank has recorded impressive growth, working very closely in its early years with the colonial governments of British West Africa to facilitate the economic development of West Africa by performing the traditional functions of a central bank, such as issue of specie in the British West African colonies before the establishment the respective central banks.

Consequently, the Bank's operations covered the then major business and political centres in British West Africa. It opened a branch in Accra, Ghana in 1896 and in Freetown, Sierra Leone, in 1898. These marked the genesis of the Bank's international operations. The second branch of the Bank in Nigeria was opened in Calabar in 1900, and two years later, it extended its services to Northern Nigeria. An overseas branch, which later metamorphosed into a fully-fledged British bank in 2002, was opened in London in 1982. This makes the Bank the first Nigerian institution to own a banking subsidiary in the United Kingdom. Furthermore, the Bank opened its South African Representative Office in 2004. From this modest beginning, the Bank's domestic business network currently comprises 394 business locations.

In response to changing economic and business environment, the Bank has at various times embarked on restructuring initiatives. For example, it changed its name from Bank for British West Africa to Bank of West Africa in 1957.

In 1969, the Bank was incorporated locally as the Standard Bank of Nigeria Limited in line with the Companies Decree of 1968. Changes in the name of the Bank also occurred in 1979 and 1991, to First Bank of Nigeria Limited and First Bank of Nigeria Plc, respectively.

In 1985, the Bank introduced a decentralised structure with five regional administrations.

To further enhance its operational efficiency, this structure was reconfigured into fourteen Area Offices in 2003. On April 1, 2006, this was again restructured into 25 Business Development Offices to deepen customer relationship management in the different target market segments. In view of this constant attention to the needs of the market, it was therefore, a natural progression when in 2001, the Bank began the process of transforming its corporate identity to reflect its rejuvenated focus. The transformation process gained momentum in 2003 and was launched on April 27, 2004 with the introduction of a new corporate identity.

The Bank has recorded many firsts in its distinguished history. Apart from being the first bank to be established in West Africa, it was also the first institution to acquire its competitor, the African Banking Corporation, in 1894. The latter landmark was reinforced in 2005 with the Bank's acquisition of its merchant banking subsidiary, FBN (Merchant Bankers) Limited and MBC International Bank Plc, following the Central Bank of Nigeria inspired consolidation of the banking industry.

FirstBank got listed on the Nigerian Stock Exchange (NSE) in March 1971 and has won the NSE's Annual President's Merit Award for the best financial report in the banking industry twelve times. In addition, FirstBank has also received the "Banker of the Year 2003" award from the influential The Banker magazine, the Euromoney Award as the Best Bank in Nigeria in 2004; and the Global Finance award as Nigeria's best bank and best foreign exchange bank in 2005.

On the strength of its diverse operations in Nigeria's financial services industry, the Bank has emerged as the major financial services supermarket in the nation's financial services industry. FirstBank has in its stable, the most easily accessible, and comprehensive range of retail banking products. It is also the leading financier of public sector infrastructure developments and corporate investments in Nigeria.

In line with the Bank's mission statement "to remain true to our name by providing the best financial services possible" and its brand essence, "dependably dynamic" the Bank will continue to consistently transform itself as it forges ahead in its second century of providing qualitative banking services to the nation, maintaining leadership in a consolidated and more dynamic industry.

Corporate Profile

rom its epochal beginning as British West Africa's premier financial services provider, on March 31, 1894, FirstBank has distinguished itself as Nigeria's leading financial services solution provider and a major contributor to economic development. With 394 business locations, the Bank has one of the largest domestic sales networks in Nigeria.

As at end-March 2006, the Bank's authorised capital stood at \$\frac{1}{2}\$ billion (US\$23.3 million) of which \$\frac{1}{2}\$.619 billion (US\$20.3 million) was issued and fully paid. FirstBank's ownership is spread over 300,000 Nigerian citizens and associations, with its 15-member board of directors jointly controlling 4.6% of its equity. First Dependants Nigeria Limited (erstwhile Managers of the Bank's Staff Pension Fund prior to the full implementation of the Pension Reforms Act 2004) accounts for 5.6%.

In the year to end March 2006, FirstBank's Core Capital and Total Assets stood at ₩56.6 billion (US\$438.9 million) and ₩538.15 billion (US\$4.17 billion) respectively. Shareholders' Funds and Gross Earnings for the period stood at ₩59 billion (US\$457.3 million) and ₩61.2 billion (US\$474.8 million) in that order, with pre-tax profit of ₩19.83 billion (US\$153.7 million) for the year ended March 2006. FirstBank remains the most profitable Nigerian bank.

 billion (US\$3.03 billion). Earnings Per Share for the Bank in 2006 was ₹3.06 while Dividend Per Share stood at ₹1.00. In the last decade, by playing key roles in the Federal Government's privatisation and commercialisation scheme, FirstBank has led the financing of private investment in infrastructure development in the Nigerian economy.

With 7 local subsidiaries, the Bank operates a full-fledged bank in the UK, and a representative office in South Africa. FirstBank's growth strategy incorporate an all-inclusive understanding of customer service realities, and elimination of impediments to effective service delivery through continued network expansion, product development, mergers & acquisitions, and strengthening its global footprint. In furtherance of this strategy, and in line with the imperatives of industry consolidation, the Bank acquired its investment banking subsidiary, FBN (Merchant Bankers) Limited and MBC International Bank Limited, a wholesale commercial bank.

Furthermore, the bank is currently executing a business combination with EcoBank Transnational Incorporated (ETI), a pan-West African Banking group. The emergent entity would be the largest bank in West Africa and one of the largest in Africa.

In further evidence of the Bank's strength, Fitch Inc. assigned the Bank an "A+" long-term and "F1" short-term rating over the last three years, while Agusto & Co (a national credit rating agency) upgraded its long-term outlook for the Bank from an "A" rating in the 2001/2002 financial year to "Aa" in the three years to 2005. These ratings confirm the Bank's strong domestic franchise and systemic importance to the national industry.

Directors and Advisers

DIRECTORS:

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Mutallab, Umaru Abdul, CON

Ajekigbe, Jacobs Moyo Aboh, John Oche Adesola, Harriet-Ann O. Afonja, Ajibola. A. Babalola, Aderemi W.

Duba, Garba

Bakare, Bashiru A.

Hassan-Odukale, Oyekanmi, MFR Ibrahim, Muhammadu, OFR

Kyari, Abba

Mahmoud, Abdullahi Okoye, Christy N. Otti, Alex C.

Otudeko, Ayoola Oba, OFR

Oyelola, Oladele Sanusi, Sanusi Lamido Udo-Aka, Udo, MON Wanka, Ado Yakubu Woherem, Evans Ejike

COMPANY SECRETARY: Borodo, Tijjani Mohammed

REGISTERED

Samuel Asabia House

OFFICE: 35 Marina

Lagos

AUDITORS:

Akintola Williams Deloitte [Chartered Accountants]

PKF Pannell Kerr Forster [Chartered Accountants]

REGISTRARS:

First Registrars Nigeria Limited

Plot 2, Abebe Village Road

Iganmu Lagos

- Chairman

-Managing Director/Chief Executive

- Appointed 5 September 2005 - Appointed 23 August 2005 - Appointed 5 September 2005

- Retired

5 September 2005

- Retired 5 September 2005

- Retired 5 September 2005 - Appointed 5 September 2005

- Appointed 5 September 2005 - Appointed 5 September 2005

- Retired 5 September 2005

- Retired 5 September 2005

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Principal Officers

| S/N | Grade | Name | Position |
|--|----------------------------|--|---|
| 1 | EXECUTIVE DIRECTORS | Jacobs M. Ajekigbe | Managing Director/Chief Executive |
| 2 3 4 5 6 7 | | John O. Aboh Harriet-Ann O. Adesola Aderemi W. Babalola Alex C. Otti Oladele Oyelola Sanusi L. Sanusi | Executive Director, Banking Operations & IT Executive Director, Corporate Banking Executive Director, Retail Banking (Lagos & West) Executive Director, Commercial Banking Executive Director, Retail Banking (Up Country) Executive Director, Risk & Management Control |
| 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 °17 18 19 20 | DEPUTY GENERAL MANAGERS | Mojisola T. Aderinto Afamefuna C. Azubike Olufemi N. Bakre Timothy O. Bolade Tijjani M. Borodo Babatunde F. Dada Mofoluke B Dosumu Aka C. Ezeobele Akinwumi G. Fanimokun Jamo L. Haruna Eugene U. Iyamah Ibrahim A. Kwargana Kehinde A. Lawanson Columbus T. Ndifon Olatunde T. Oduyebo Ademola O. Ogundero Bernadine A. Okeke Kayode A. Olatunbosun Taiwo I. Otiti Francis O. Shobo | Head, Financial Control Head, Classified Assets Management Head, Multilateral/Fin. Inst-Corp Banking Chief Compliance Officer Company Secretary Head, Telecoms/Aviation Corp. Banking Head, Foreign Operations Bus. Dev. Mgr. (BDM), Apapa Creek Road Head, Public Sector, Corp. Banking Commercial Banking - North Group Head, Multinationals & Conglomerates Corp. Banking Chief Internal Auditor Group Head, (Lagos I) Commercial Banking BDM, (Onitsha) Credit Risk Management Group Head, (Lagos II & West), Commercial Banking Head, Resources BDM, Lagos-Iganmu Complex Head, Information Technology Head, National Corporate, Corp. Banking |
| 1 2 3 4 5 6 7 8 9 10 11 | ASSISTANT GENERAL MANAGERS | Emmanuel M. Abolo Abdu Abubakar George A. Adepegba Francis A. Adewuyi Effiong P. Akpan Adedamola I. Atta Charles Augoye Costakis E. Caiafas Dahiru Chadi Obiora I. Dibiaezue Augustine E. Egere Peter S. Egwurube | Head, Operational Risk Mgt. Head, General Services Relationship Team Leader, (RTL), Conglomerates Credit Risk Mgt. Corporate Banking, Head Office BDM, Kaduna Comm. Banking, (Edo/Delta/West) Deputy Chief Compliance Officer Credit Risk Mgt. Branch Mgr., Abuja Main BDM, Imo RTL, Abuja Comm. Banking |
| 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 | | Chukwuka F. Emuwa John O. Enadeghe Franklin E. Erebor Naomi H. Esalomi Ikechukwu C. Ezeokana Subu I. Giwa-Amu Yaqueen A. Habeeb Nkiruka Harris-Eze Alwan A. Hassan Adamu B. Ibrahim Gimba H. Ibrahim Vincent Igwenagu Azaka A. Jarret Festus O. Kukoyi Stella N. Ofong-Ekpe Akpoghene O. Okoro Folashade S. Omoniyi Kosamotu A. Osundiji Bernard B. Poyi Lawal B Rafindadi Babajide T. Shodeinde Adebisi O. Soluade Iquo O. Udo Misbahudeen Yola Michael M. Shenjobi | Head, Cards & Channels BDM, Kogi & Kwara Group Head, Energy Downstream Head, Domestic Banking Operations Commercial Banking, East Head, Service Quality Management Credit Risk Mgt. (Control/Monitoring) Commercial Banking, East BDM, Kano, Jigawa & Katsina Commercial Banking, North BDM, Jos BDM, Warri BDM, Benin Head, Legal Services Consumer Banking Products Head, Application Mgt. Head, Network & Communications RTL, BDM, Iganmu Head, Agric Finance Coordination/Support BDM, Zamfara, Sokoto & Kebbi Branch Mgr., Apapa Branch Head, Consumer Banking Products Commercial Banking RTL, National Corporate Head, Treasury |



Today's FirstBank

New Drive ■ New Identity

At the heart of our new initiative remains one firm mission. To be the clear leader and Nigeria's bank of first choice.

So, wherever you see our new logo, be sure of one thing. It is the symbol of a bank that is firmly focused on performance.

FirstBank

...truly the first

Leadership Built On Outstanding Performance

Notice of Annual General Meeting

NOTICE IS HEREBY GIVEN that the 37th Annual General Meeting of members of FIRST BANK OF NIGERIA PLC will be held at the Expo Hall, Eko Hotel & Suites, Plot 1415, Adetokunbo Ademola Street, Victoria Island, Lagos on Thursday, August 24, 2006 a 11.00 a.m. to transact the following:

Ordinary Business:

- 1. To receive the audited accounts for the year ended 31st March, 2006 together with the reports of the Directors, Auditor and Audit Committee thereon;
- To declare a dividend; 2.
- 3. To elect Directors;
- 4. To approve the remuneration of Directors;
- 5. To authorize the Directors to fix the remuneration of the Joint Auditors;
- To elect members of the Audit Committee.

Special Business:

To consider and if thought fit, pass the following as Special Resolutions:

- 7. "That the authorized share capital of the Company be and is hereby increased from ₦3,000,000,000.00 to ₩10,000,000,000.00 by the addition thereto of the sum of ₩7,000,000,000 divided into 14,000,000,000 Ordinary Shares of 50 kobo each ranking in all respects pari-passu with the existing shares of the Company"
- "That the Memorandum of Association of the Company be amended by deleting the words 'The authorized share 8. capital of the Company is ₩3,000,000,000.000 divided into 6,000,000,000 ordinary shares of 50 kobo each' and substituting therefore the following words "The authorized share capital of the company is ₩10,000,000,000,000.00 divided into 20,000,000,000 Ordinary Shares of 50 kobo each."
- 9. "That pursuant to Article 47 of the Articles of Association of the Company, the Directors having so recommended, it is desirable to capitalize the sum of №2,619,334,694.00 from the balance of General Reserve and accordingly that such sum be set free for distribution amongst the members on the Register of Members at the close of business on Monday August 14, 2006, on condition that the same be not paid in cash but applied in paying up in full at par 5,238,669,388 of the unissued ordinary shares of 50 kobo each to be allotted, distributed and credited as fully paid-up to and amongs such members in the proportion of one new ordinary share for every one ordinary share held by them on that day, and such new shares shall rank for all purposes pari passu with the existing issued ordinary shares of the company, the share so distributed being treated for all purposes as capital and not as income and these new shares shall not qualify for payment of dividend in respect of the 2005/2006 accounts, and the Directors shall give effect to this resolution of receipt of the necessary permission from the authorities."
- 10. That the memorandum and Articles of Association of the Company be and are hereby amended as follows:
 - To include the following new clause (Article 103 a) "A Director will vacate office if he/she directly or indirectly enjoys: facility from the bank and such facility remains non performing for a period in excess of six months.
 - ii) To delete the following from clause 104 of the Articles of Association 'and subject as hereinafter mentioned for suc period not exceeding in the case of office of Chairman or a Deputy or Vice Chairman the period of one year' and inse the words 'on such terms as may be agreed by the Board' after the word 'term'.
 - iii) To delete the following words from clause 129 of the Articles of Association 'all dividends unclaimed for twelve year after the declaration shall be forfeited and revert to the bank'

Notice of Annual General Meeting cont'd

Proxy

A member entitled to attend and vote at the Annual General Meeting is entitled to appoint a Proxy to attend and vote in his stead. A Proxy need not also be a member. A proxy form is at the end of the financial statements. All instruments of proxy should be duly stamped at the Stamp Duties Office and deposited at the registered office of the Company or the Office of the Registrar, Plot 2, Abebe Village Road, Iganmu, Lagos not later than 48 hours before the time for holding the meeting.

Dividend Warrants

If the dividend recommended by the Directors is approved by members at the Annual General Meeting, the dividend warrants will be posted on 28th August, 2006 to members whose names appear in the Register of members at the close of business on Monday, August 14, 2006.

Closure of Register of Members

The Register of Members and Transfer Books of the Company will be closed from 14th to 18th August, 2006 (both dates inclusive) for the purpose of payment of dividend.

Note

Any member may nominate a shareholder as a member of the Audit Committee by giving notice in writing of such nomination to the Secretary of the Company at least 21 days before the Annual General Meeting.

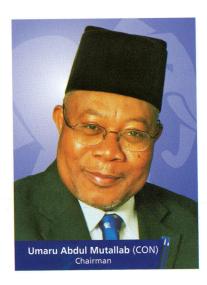
By Order of The Board

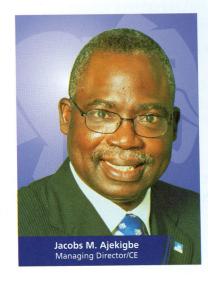
Tijjani M. Borodo Company Secretary 35 Marina, Lagos

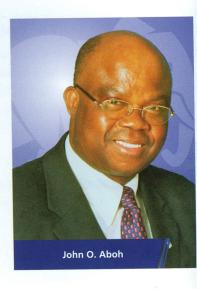
Dated this 28th day of June, 2006

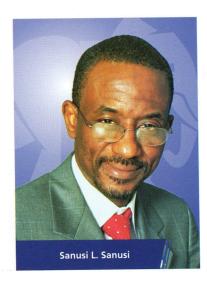


Board of Directors



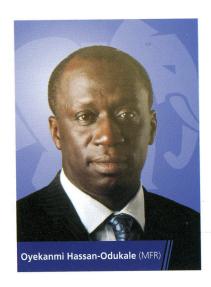




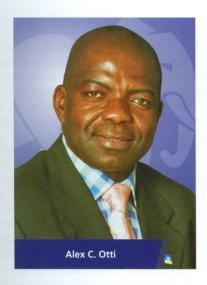


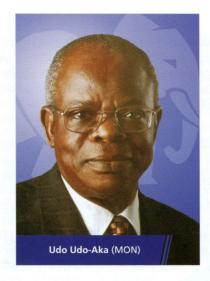


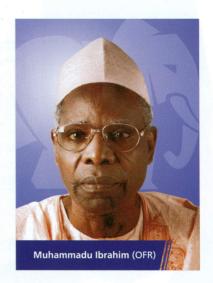


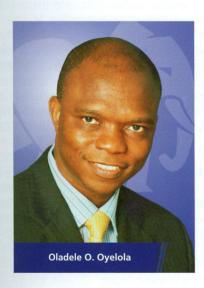


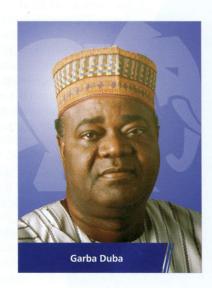
Board of Directors cont'd



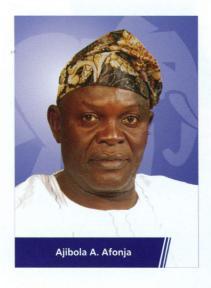


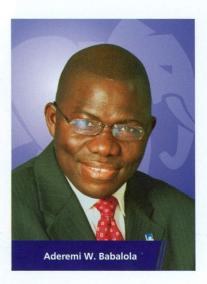












Chairman's Statement



accounting for over a third of trade-weighted global output and nearly a fifth of global trade.

With stronger export growth, the resurgence of domestic activity in the fourth quarter, and moderation of deflationary pressures, Japan, which grew at 2.7% in the year to December 2005, was a major contributor to world growth. Russia which grew by 6.4% on the back of a pick-up in consumption and output growth in the energy and external sectors and India growing by 8.3%, were key contributors to this global growth pattern.

Growth in the United States, which accounts for 21% of gross world product, fell to 3.5% in 2005 from 4.2% in 2004 on the back of subdued private consumption, mounting fiscal deficits, and weak corporate fixed investment. Similarly, in spite of strong investment performance, output in the European Union expanded at a much slower rate due to falling household consumption in Germany, Italy and France and product and labour market constraints across the Euro area. The strengthening Euro remains a major concern to the only positive outlook for the Euro economy: export growth.

Reacting to rising global oil prices, the general price level moved against markets with moderate impact on consumer confidence. Consequently, global headline inflation picked up marginally in developed countries from 2% in 2004 to 2.2% in 2005 and in developing countries from 5.8% to 5.9%. However, pre-emptive monetary tightening in many parts of the world, well-anchored inflationary expectations across the leading economies, rising currencies, and delayed pass-through of oil prices in the developing countries helped moderate inflationary pressures during the year. Although the effects of high oil prices were essentially contained during 2005, by the second half of the year, weaker business, and household confidence, driven partly by the continuing high oil prices and in part by the perception that interest rates had bottomed out, served to reduce global growth momentum.

Still, in spite of rapid economic growth, income disparities increased across regions and within countries. With one in every five people in the world surviving on less than US\$1 a day, poverty continues to afflict significant parts of the world's population. With security breaches continuing unabated in Iraq, forward looking indices indicating increases in global oil prices, inflationary expectations, sectarian and political crises remain key downside risks to the prospects of world growth in 2006. While the global economy grew relatively well, the picture was more nuanced for individual countries across regions.

1.1.1 The United States of America

The expansion of the US economy moderated in 2005 with GDP growth of 3.5% as against 4.2% in 2004. Generally, growth was driven by high consumer spending, strong

corporate profits, exports, and healthy financing terms.

Increases in investment spurred by improved corporate profits played an important role in the strengthening of the economy. This performance was further reinforced by robust productivity growth and relatively strong domestic demand with retail sales growing by 7.5% over the preceding year.

Labour markets continued to show signs of improvement. Unemployment rate stood at 5.2%, down from the 5.7% recorded in 2004; and equivalent to 2.1 million jobs created in the review period. However, rising health insurance costs, energy prices, inflation, pension costs, and the falling value of the dollar forced employers to pull back on employment plans.

Manufacturing expansion continued in 2005 as total industrial production rose by 4.2%, strengthening the US' claim to be the most productive economy in the world with productivity growth of 3.4%. Despite rising energy prices, inflation was generally contained in 2005. The core consumer price index (CPI) rose moderately by 2.1% in the twelve-month period ended December 2005.

Growth was moderated by higher petroleum prices, the continuing upward trend in interest rates set by the Federal Reserve Board, and an especially fierce hurricane season, which disrupted oil markets. Driven by high oil prices and strong domestic demand, current account deficit rose to over US\$750 billion, equivalent to 8% of GDP. Despite the current account deficit, the US dollar appreciated by 6.7% against major international currencies during the year. The rapid widening of the deficit contributed significantly to global current account imbalances whose overall size and potentially disruptive resolution pose a major risk to the near-term global outlook.

1.1.2 Europe

With GDP growth of 1.3%, economic activities in the Euro area remained depressed, as against the 2.1% recorded in 2004. Low final domestic demand, reflecting low real income growth, high energy prices and poor labour market conditions were the major impediments to better economic performance. Overall, the region witnessed irregular consumer spending patterns. In a few countries such as France, Spain and Portugal, consumer spending recovered, on the back of declines in household savings, while in others, in particular, Germany, it remained weak

In France for example, consumer spending increased marginally by 1.1%, beating market expectations. Real incomes rose by 0.65% while savings rate dropped to 15.2% from 16%. However, with economic recovery contingent on strengthening in final domestic demand, serious doubts remain about the sustainability of current trends. As at December 2005, France's actual fiscal deficit amounted to 2.9%, just below the 3% allowed by Europe's "stability and growth pact".

On the contrary, economic growth in the United Kingdom in the year to end-December 2005 was 1.8%, higher than in the three big euro zone economies (France, Italy, and Germany), which recorded growth rates of 1.4%, 0.1% and 0.9% respectively. Economic growth in the Nordic countries was above average. Ireland, on the other hand, recorded growth rate of 4.7%, while Spain achieved 3.4% growth. Strengthened by far-reaching reforms, emerging Central and Eastern European economies achieved higher growth rates than the European Union average of 1.3%, reflecting increases in income levels with the Baltic States recording the highest growth rates, while Poland and Slovakia recorded growth of 4.1% and 5.5% respectively.

Unemployment rates in the Euro zone dipped, with Italy recording a 0.3% drop, and France and Germany recording falls of 4% and 5%.

1.1.3 Asia

Asia continued to lead global economic performance with GDP growth of 7.8% in 2005, the highest since the 1997/98 Asian financial crisis. Growth was largely driven by the external sector, with high demand from the United States and an upturn in the global information and communication technology (ICT) product markets providing the key fillip. While the impetus from stronger economic performance in China continued to exert a beneficial influence on regional economies, a betterthan-anticipated recovery in Japan bolstered regional performance and engendered a rapid expansion of intra-region trade.

Economic activity in Japan improved mildly, with GDP growing by 2.7%. Deflationary pressures, for over five years the bane of economic recovery, eased as the previously precipitate fall in asset prices appeared to have bottomed out. Growth in the Chinese economy was stronger than anticipated, with GDP expanding by 9.9%. This result was underpinned by recovery in domestic demand, following a slowdown engineered by the Chinese authorities in response to the investment boom in 2004.

Across Asia, economic activity moderated in 2005, on account of higher oil prices, and moderating Chinese imports. High oil and commodity prices and the increased pass-through of higher oil prices into the domestic economy precipitated inflationary pressures in some East Asian economies, prompting central banks to tighten monetary policy.

1.1.4 Africa

Africa's real GDP grew by 5.2% in 2005, as against 5.5% in 2004. Growth in 2005 was underpinned by the same factors

that drove growth in 2004 - favourable commodity prices a relatively better macroeconomic management across continent. Although some countries bore the ill-effects drought and other setbacks, agriculture recorded good over performance in the review period. Continued progress macroeconomic management and structural reform including unification of foreign exchange markets, as wel better public expenditure and financial management in a la number of countries attracted foreign direct investments a encouraged economic activity in the region.

The international economic environment was also suppor of the region's performance, with high oil prices and buoy world market prices of some of Africa's main non-fuel, prim export commodities contributing to growth in export earni and GDP. Stronger foreign direct investment (FDI) and off development assistance (ODA) inflows and a reduction in stock of public debt were other factors driving growth in review period.

Except in Morocco, where growth was constrained by the p performance of the agricultural sector and a contraction textile and clothing exports, GDP expanded robustly in No Africa in 2005. Increased oil and gas exports pushed Alger GDP growth from 5.2% to 5.3%. In addition, buoyant exp growth, increased domestic demand, lower inflat appreciation of the pound and rising inward remittances, dr Egypt's GDP growth in 2005.

Economic growth in sub-Saharan Africa averaged 5.5% 2005, with oil-exporting countries such as Angola and C growing at double-digit rates in 2005 as a result of high export volumes and stronger domestic spending. South Afri GDP grew by 4.9% in 2005, driven mainly by growth in domestic expenditure due to rising real incomes, low inte rates, and moderate inflation. Strong global demand boo exports, although the current account remained in debecause of faster import growth. The unemployment i which stood at a high 26.5% remains a major challenge was further complicated in 2005 by large influx of illegal unskilled workers from neighbouring countries.

Cote d'Ivoire, Seychelles, and Zimbabwe were the only Afr countries where GDP contracted in 2005. Economic declir Cote d'Ivoire and Zimbabwe was associated with pol instability and civil unrest, while weak domestic demand falling revenue from tourism pushed economic contractic

the Seychelles.

Despite the benign external environment, manufacti output declined in countries heavily dependent on textiles clothing exports, owing to the end in December 2004 of qu to protect developed countries' textiles production establi in 1974 by the Multi-Fibre Agreement (MFA). Incre competition from low-cost textile producers in China and c Asian countries increased pressure on unemployment in t countries with thousands of jobs reportedly lost in Lesc Madagascar, Malawi, Mauritius, Swaziland and South Afric

Average inflation rate in the continent remained in the low double-digit range in 2005. Inflationary pressures, however, were stronger in Ghana, Guinea, Malawi, Zambia and Zimbabwe as depreciating currencies hurt net export positions, and higher imported oil prices were passed through to the various economies.

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The continent's commitment to economic and political reforms was further underscored as 24 African countries signed the African Peer Review Mechanism (APRM) as at December 2005. Fully operational, the APRM should improve the governance of countries in the region, thereby securing the confidence of external development partners and foreign investors in the sustainability of sundry reform efforts currently underway in the region. In 2005, the first stage of APRM reviews was conducted for Ghana and Rwanda.

Africa's external debt situation improved in 2005, with the medium term outlook likely to be better still, as export earnings remain high, debt relief continues and more active debt management efforts are emplaced. If existing commitments are adhered to, the G-8 proposal, reached at the July 2005 Gleneagles Summit, to write-off multilateral debt owed by heavily indebted poor countries (HIPCs) is expected to facilitate long-term debt sustainability in many African countries. The decision by Algeria, Nigeria and other African oil-producing countries to use their excess income from oil exports to repay some of their debt ahead of schedule has also improved the continent's overall long-term outlook.

Despite the relatively positive overall economic performance, African economies face fundamental challenges requiring prompt attention if better and faster growth is to be achieved in the future. The aggregate rate of growth remained below the 7% hurdle rate, which both the Economic Commission for Africa (ECA) and the World Bank estimate as the minimum average rate at which African countries need to grow in order to achieve the Millennium Development Goal of halving poverty on the continent by 2015. Thus far, increased growth seems to have had limited effect on poverty reduction. Partly, this is because the current growth trend is largely concentrated in relatively capital-intensive sectors with little spill-over effects on employment creation and income redistribution in the larger economy.

1.2. The Domestic Political Environment

The political environment heated up in the third quarter of the review period as contending views were fielded over the propriety of an amendment to the constitution.

The four months delay in the implementation of the 2005 budget was a further downside to the political environment. Signed into law on April 12, 2005, budget execution was held

up by the disagreement between the Executive and the Legislature over the year's total appropriation, which was later increased by 9.1% from №1.65 trillion to №1.8 trillion. The areas of disagreement included among others funding sources for the №200 billion introduced after the passage of the budget by the National Assembly, the inclusion of №50 billion for public sector reforms, and the reduction in the appropriation for debt repayment.

Convention of the National Political Reform Conference and extensive debate over resource control were other issues, which dominated the political landscape in 2005. The National Political Reform Conference was polarised by questions over the levels of fiscal derivation appropriate to the demands of federalism and the need to recompense local communities for their contribution to the commonwealth. Although the conference agreed on majority of the issues on its agenda, consensus could not be reached on two major areas - the tenure of elected officials (president, governors, etc.) and the amount that should accrue as derivation to the oil-producing states.

In addition, legal fallouts from the 2003 general elections put some strain on democratic structures. Governorship election petitions in Anambra and Delta States were concluded during the review period, with a change in the occupant of the Anambra State governorship seat as a major upshot of these litigations.

Underinvestment in, neglect of infrastructure upgrades, and absence of safety standards in the aviation industry, took its toll during the review period, with several air accidents occurring across various airports in the country. Notable amongst these were the Bellview air-crash of September 2005, in which the entire 117 passengers and crew members on board died, and the Sosoliso crash of December 2005, which left no less than 109 persons dead.

Ethno-religious crises, as well as youth restiveness in the Niger Delta presented the government with a major security challenge. Ethnic militias in the Niger Delta kidnapped foreign oil workers on several occasions, damaged offshore oil installations, and bombed pipelines. These glitches notwithstanding, progress was recorded in the review period in the pacification of the major ethnic militias in the country.

A key positive to the review year was government's continuation of its anti-corruption campaign. A number of top-level officials, both elected and appointed, all linked with corruption issues were promptly replaced, arrested, and prosecuted.

1.3. The Domestic Economic Environment

On the economic front, the country recorded milestones during the year under review. In October 2005, the Federal

government secured an historic US\$18 billion debt relief from the Paris Club out of its US\$34 billion external debt. Shortly after, the International Monetary Fund (IMF) approved Nigeria's first-ever Policy Support Instrument (PSI), intended to support the country's economic reform efforts. Using the excess revenue from crude oil exports, the Federal Government finally exited the debt deal in April 2006 after paying off its outstanding US\$6.4 billion commitment to the Paris Club. The successful resolution of the country's external debt to insured creditors is expected to facilitate the restoration of export credit cover for Nigeria by export credit agencies of the respective creditor countries. At ₩1.5 trillion as at end-December 31, 2005 domestic debt remains a major obstacle to stimulating domestic demand.

The first phase of the consolidation exercise aimed at strengthening the banking industry was successfully concluded on December 31, 2005 with the number of banks in the industry shrinking to 25 from 89 pre-consolidation. With reforms to the financial services sector underway, government's reform programme began yielding positive results in the review period. For the first time, the nation was assigned BB- rating by two international rating agencies - Fitch Rating Agency and Standard & Poor's (S&P). Both ratings increased the country's attractiveness for foreign direct investments (FDIs) as well as low-interest credit flow into the economy. Aside placing Nigeria at par with emerging economies such as Brazil, Turkey, Ukraine, Serbia, The Philippines, and Vietnam, the ratings have boosted foreign investors' confidence in the country.

Consequently, portfolio investment in Nigeria increased by over US\$1.7 billion in the period after the ratings were released. Until recently, Nigeria was an unqualified entity in the estimation of foreign investors, international portfolio managers, and international finance institutions that had to consider proposals for investment in projects to be executed in Nigeria.

Appreciable progress was made in prosecuting government's anti-graft policies in the year under review. The Economic and Financial Crimes Commission (EFCC) recovered assets worth billions of naira from the successful prosecution of corruption cases, while a number of high-level public officials were arrested and prosecuted for committing economic crimes. Pursuant to the goal of strengthening the private sector as the main engine of economic growth, government took decisive steps towards privatising a number of state owned enterprises. The Apapa port was concessioned to four companies while many government companies and properties were sold. About ₩43 billion was realised from the sale of 24 public enterprises in 2005 bringing the total since 1999 to ₩80 billion.

Underpinned by government's strong commitment to economic reform, high oil revenue, and strong inflow of foreign direct investment, the domestic economy grew by

6.2% in 2005 as against 6.5% recorded in 2004. For the f time in decades, the non-oil sector grew by 7%, significant higher than the oil sector despite the strong international prices. The economy has since improved further, growing 2.7% in the first quarter of 2006, due to above average performance in the telecommunications and postal servi (26.2%), solid minerals (9.5%), manufacturing (10.2%), a agriculture (6.2%) sectors.

Owing to increased receipt from the oil sector, gross exter reserves rose by 67% to close end-December 2005 at US\$2 billion from US\$16.95 billion in the corresponding period of previous year. The enhanced external reserves positi improved the CBN's ability to meet the supply needs of Dutch Auction System (DAS). Thus, the volatility associa with the naira's exchange rate in past cycles was gener contained, while its value appreciated against major currence contributing to an improvement in the business planning a forecasting environments. The naira appreciated by 3% close the year at US\$129 in the official market as again US\$132.9 in the corresponding period of the previous ye while in the parallel market, it closed at №142/US\$1 compa to №149/US\$1 in 2004.

Relative to their corresponding levels at end-December 20 narrow money (M1) and broad money (M2) grew by 10. and 16.1% respectively, compared with the targets of 11.42 15.0% for fiscal 2005. Headline inflation peaked during 2005 financial year in response to expansion macroeconomic policies, and increases in food prid particularly in neighbouring countries. In contrast to the sir digit inflation target for 2005, the year-on-year inflation fig was 11.9% in December 2005, compared to 11.6% in 20 while the twelve-months moving average figure was estima at 17.9%, compared with 15% as at end-December 2004 August 2005, domestic fuel prices were increased by ab 25% to reduce implicit subsidies. Meanwhile, the sum of ₩ billion was included in the 2006 budget to ensure fuel p stability in 2006.

Reduction in access fees, promotional campaigns, and fall handset prices propelled the nation's teledensity away from traditional lows, and boosted the fortunes of telecommunication industry in 2005. Telecommunication companies' subscriber base increased to about 19 million 2005 from nine million in 2004; while the Nigerian hand market was valued at over US\$10 billion in 2005 with growt this industry sub-sector expected to reach 12% in 2006.

However, despite these achievements, Nigeria remains one the poorest countries in the world, ranking near the bottom many human development indices in 2005. Corruption, h unemployment, insecurity, low literacy and grow prevalence of HIV/AIDS are the major long-term impedime to improving the quality of the nation's social capital. On other hand, sporadic outbreaks of the deadly avian flu virus to a drastic cull of poultry in the northern part of the country.

An upsurge in crime and violence in the Niger Delta constrained oil production activities, resulting in a 10% decrease in oil output, and loss of oil revenue of about US\$1 billion.

Government's inability to deliver basic services continues to raise concerns. The state of infrastructure remained poor and was a major constraint to the accelerated development effort demanded as a condition for moving the country forward. Despite the unbundling of Power Holding Company of Nigeria (PHCN), the anticipated increases in electricity generation and distribution remain elusive. Consequently, capacity usage in the primary sector of the economy dropped from 52% in 2004 to 51.5% in the review period.

The capital market witnessed marginal growth in 2005. In keeping with tradition, our Bank had the highest capitalisation in the financial services sector at the Nigerian Stock Exchange (NSE). Against the increase of 18.46% recorded in 2004, the NSE All-Share index rose marginally by 1.01%, the lowest growth rate in six years, to close the at 24,085.76 in December 2005. On the other hand, market capitalisation increased by 37.3% to close at \$\frac{1}{2}.9\$ trillion. Market turnover for the year was \$\frac{1}{2}.63\$ billion, representing an increase of 16.4% over the \$\frac{1}{2}.26\$ billion recorded in 2004. Available statistics indicate that foreign portfolio investment inflow into the market was in the region of \$\frac{1}{2}.10\$ billion, excluding strategic investments in banks.

However, the market fared badly in the first quarter of 2006, the primary market witnessing reasonable level of activity. Market capitalisation, which opened the year at №2.533 trillion, dropped by №23 billion as at March end, while the All-share index, which opened the year at 24,085.76, dropped by 749.16 points (or 3%) to close the quarter at 23,336.60.

1.4 The Banking Industry

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Year 2005 was remarkable in the history of the Nigerian Banking industry. The consolidation exercise initiated by the CBN on July 06, 2004 came to a head on December 31, 2005 with 14 banks unable to meet the №25 billion recapitalisation requirement. The apex bank revoked the licences of the 14 banks. Meanwhile, the 25 banks that successfully met the №25 billion minimum capital requirement represent 93.5% of the total deposits of the 89 banks that existed in the country preconsolidation. In the process, about №406 billion was raised from the capital market while an inflow of US\$652 million was generated from outside the economy.

Fulfilling its resolve to encourage local banks to become global financial players, the CBN in the review period released guidelines for Nigerian banks wanting to manage the country's foreign reserves. A minimum capitalisation of US\$1 billion was set as the hurdle for banks desirous of managing at least US\$500 million of foreign reserves. On the other hand, foreign banks wishing to manage the country's foreign reserves are expected to collaborate with local banks in aid of the transfer of the requisite skill mixes to the latter. In another development, the number of settlement banks was increased from 7 in 2004

to 10 in the review period while under the new dispensation, banks wishing to act as clearing and settlement banks must pledge Nigerian Treasury Bills worth a minimum of №16 billion as settlement collateral with the CBN.

In the review period, the apex bank introduced special intervention in the foreign exchange market as part of its strategy to improve market efficiency and effectiveness.

This initiative laid the basis for the implementation of the Wholesale Dutch Auction System (WDAS), which kicked off on February 20, 2006 with the aim of liberalising the foreign exchange market and reducing end-users' documentation burdens. The new system permits Bureaux de change to operate as brokers within the interbank market framework. Consequently, supply side pressures eased in the foreign exchange market, while demand pressure in the parallel market reduced because of the elimination of restrictions imposed on transactions on the official market.

In order to lower industry cost of funds, the Cash Reserve Ratio (CRR) was reduced by 6% points from 11% to 5.00% with the difference expected to be invested by banks in special CBN instruments with a tenor of 91 days at 3.00% coupon rate. Furthermore, a 1-year Treasury bill was introduced on July 1, 2005 with a view to restructuring the debt profile of the Federal Government. Similarly, in order to reduce liquidity pressure, reverse inflationary trend and encourage long tenored investments, the 182-day non-discountable bill was introduced.

To facilitate carriage and movement and also reduce wait-time in the banking hall, the CBN on Wednesday, October 12 2005 formally launched the №1,000 note while setting a target date of December 2006 for the local printing of all currency denominations.

Overall, interest rates dipped in 2005 relative to previous years essentially due to a glut in the money supply situation. However, the spread between weighted average deposit and maximum lending rates remained high. The average Nigeria Interbank Offer Rate (NIBOR) for 7-day tenor and 90 day-tenor in 2005 were 13.79% and 16.03% respectively as against 18.90% and 17.03% in 2004. In order to effectively manage liquidity in the system as well as ensure that banks look for alternative ways of deposit mobilisation to reduce over dependence on government funds, the CBN continued the phased withdrawal of government funds from the banking system in the review period.

2. OPERATING RESULTS

Competitive pressure in the industry increased in response to heightened regulatory risk. The market's resistance to the full pass-through of the industry's increasing operating costs, rose with the industry's need for increased investment in extending and upgrading service delivery infrastructure.

"Competitive pressure in the industry increased in response to heightened regulatory risk. The market's resistance to the full pass-through of the industry's increasing operating costs, rose with the industry's need for increased investment in extending and upgrading service delivery infrastructure."

In spite of all these vulnerabilities, FirstBank's performance rose. Gross earnings increased by \$\\11.77\text{ billion} (23.80\%) from ₩49.47 billion in the year to March 2005, to ₩61.24 billion in the year under review. On this basis, profit before tax in the review period stood at \$19.83 billion, equivalent to a \$4.69 billion (30.98%) growth on the ¥15.14 billion recorded in the corresponding period of the preceding year.

On a profit after tax figure of \$\\16.05\$ billion, as against \$\\12.18\$ billion for the previous year (an increase of 31.77%). The Board is proposing a dividend payment of ₩5.24 billion (or 100k/share) to Shareholders. In line with its commitment to grow shareholder value, a bonus issue of one (1) for every one (1) ordinary shares held is recommended. In part, the level of dividend and bonus is indicative of our strong financial result for the year under review. In the main, it is crucial that we return value in real terms to compensate our shareholders for their long-term view of our business prospects.

BOARD CHANGES 3.

3.1 **Retirement and Appointments**

Messrs Ado Yakubu Wanka, Evans E. Woherem, Bashiru A. Bakare and Mrs. Christy N. Okoye retired from the Board as Executive Directors while Brigadier General Abba Kyari (Rtd.) also retired as a Non-Executive Director on September 5, 2005.

The following were appointed Executive Directors since the last Annual General Meeting of the Company: Messrs Aderemi W. Babalola, Alex C. Otti, Oladele Oyelola, Lamido Sanusi, and Mrs. Harriet-Ann O. Adesola.

In accordance with Session 249 (2) of Company & Allied Matters Act, 1990, a resolution will be proposed at the Annual General Meeting approving their appointments as Directors.

Prince Ajibola A. Afonja was appointed Non-Executive Director on August 23, 2005.

3.2 Retirement by Rotation

In accordance with the company's Article of Association, Alhaji (Dr.) U. A. Muttalab (CON), Lt. Gen. Garba Duba (Rtd.), Mr. John O. Aboh and Mallam Abdullahi Mahmoud retire by rotation and being eligible, offer themselves for re-election while Mrs. Harriet-Ann O. Adesola, Messrs Aderemi W. Babalola, Alex C. Otti, Oladele Oyelola and Lamido Sanusi be and are hereby elected Directors of the Company.

OUTLOOK FOR 2006/2007

4.1 The Global Economy

Having successfully internalised high oil and energy prices 2004 and 2005, prospects for the world economy in 2006 a biased in favour of upside risks. The global economy is expecte to grow by 4.9% in 2006, up from 4.8% last year. Howeve growth is likely to slow marginally in the United States and the developing countries. Tightening cycles, the burgeonir budget deficit, subdued consumer spending and upwa pressure on long-term interest rates should moderate grow in the United States. Emerging Asian and Central and Easter European countries are expected to enjoy the fastest rates export growth. Besides, the challenge of integrating China an India into the world economy in a sustainable way could resu in new trade restrictions, particularly from the USA Meanwhile, world trade should pick up modestly in 200 compared with 2005 but remain below the growth rate of 2004.

However, there are important downside risks to this outlook Futures markets expect continuing premia on oil prices in 200 with the Organisation of the Petroleum Exporting Countrie (OPEC) suppliers being the only real beneficiaries. Many ric countries currently face high private and public sector del while Europe still needs to build clarity and confidence in it product and labour market structures. Besides, America festering current account deficit is another major source of worry.

A declining dollar will assist in correcting this imbalance, but will adversely affect the US's bond market and long-ten interest rates. Consequently, domestic prospects will dim an key trade partners will suffer. A tightening of internation capital flows would make it harder for emerging market especially in Latin America, to raise funds to finance growth.

The United States of America 4.1.1

America's economy has consistently defied predictions of a imminent downward adjustment over the past five years. The economy's resilience is largely attributed to America consumers' huge spending appetite. Irrespective of preser risks to the economy's outlook including the stock market price collapse, soaring fuel prices, and the increase in domest household debt, American consumers have continued to sper in response to low interest rates.

With household debts rapidly eroding disposable incomes, a adjustment in spending patterns may occur in 2006, wi consumers increasing their savings rate in reaction to t tightening economic cycle. Basically, consumers will face the self-reinforcing challenges during the year high cost of fue cost of houses may flatten and even fall in some regions, whi inflation jitters will push interest rates up as witnessed in t first quarter of 2006.

America's inflation rate, which stood at 3.4% in December 2005, is expected to moderate to 3.2% in 2006. Having worked out the excess capacity in industry, and the debt burden which many businesses faced with the collapse of the dotcom bubble, output growth in the US in the last three years have been driven by increased productivity. As the output gap narrows, the unemployment rate in the US is expected to fall from 5.1% in 2005 to 4.9% in 2006. Gradual correction of the budget deficit, which currently stands at 6% of GDP, including but not necessarily limited to an upward adjustment of the dollar exchange rate would be necessary if the American economy is not to lead a global downturn. Overall, the American economy is forecast to grow at 3.4% in 2006.

4.1.2 Europe

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The expected recovery in Europe failed to happen in 2005. Prospects for a stronger near-term recovery remain uncertain despite impressive profit growth by German businesses in 2005 as weak internal demand and structural rigidities in the product and labour markets continue to dampen productivityenhancing investments in the EU. Aging European populations and the subsequent rise in social security spending will continue to challenge healthy growth rate as well as burden on fiscal policy. For 2006, an economic expansion of 2% is projected. Germany and Italy are forecast to grow at 1.3% and 1.2% respectively. France, Germany, Greece, Italy, and Portugal are all expected to exceed the 3 percent GDP cap stipulated by the Stability and Growth Pact. Unemployment, which stood at almost 9% in 2005, may rise over the long run, except Europeans are prepared to work longer and retire later. With the exception of Germany, productivity may remain low due to relatively low capital spending.

In the United Kingdom, the largest EU economy outside the euro area, growth is expected to improve sharply in 2006 to 2.5% from 1.8% the previous year. Growth will be driven by improvements in the medium-term fiscal position, tapering off in house price inflation, and an upturn in business investment and export growth. Inflation is expected to rise slightly above the Bank of England's target rate of 2%, while the fiscal deficit is expected to reach 3.2% of GDP in 2006 to support higher spending on health and education.

Outlook for the dollar/euro exchange rate is negative. We expect the euro to remain strong and stabilise at US\$1.25/1 euro in 2006. However, the Federal Reserve's rather successful efforts to lead the American economy towards a more moderate and balanced growth, interest rates differentials between the US and euro area assets and higher US growth prospects are a series of factors that will play an important role indetermining the dollar/euro rate.

4.1.3 Asia

Asia outperformed the rest of the world in 2005, achieving an impressive growth of 8.6%, led by China with growth rate of

"On the strength of economic activities in the oil producing countries, both overall fiscal and current account deficits are expected to improve in the region, on average, in 2006. These balances are projected to worsen, however, in a number of oil importing countries."

9.9%. However, China's plan to lower demand in "overheated" sectors and the impact of high oil prices may ultimately cause the 2006 growth figure for the sub-region to dip slightly. Current estimates expect GDP growth of 8.2% and 9.5% for developing Asia and China respectively. On the other hand, the main economies of the sub-region, Korea and Taiwan Province of China, are leading exporters of information and communication technology (ICT) equipment and electronic goods, and with the global ICT electronics cycle having bottomed out in the second half of 2005, prospects for the higher export of these items in 2006 are positive. Therefore, the two ICT-exporting economies are expected to grow at a higher rate of 4.8% and 4% respectively in 2006 compared with 3.6% in 2005. Another reason for optimism is the expectation of continued growth in Japan, the region's largest economy and a major export destination for the sub-region. However, Japan still needs the impulse from the external sector, and any slowdown in America and China may result in the easing of Japanese growth.

4.1.4 Africa

Growth in Africa is expected to be sustained at 5.7% in 2006 primarily due to rising petroleum output in oil producing countries and pick-up in import growth in advanced countries

Output growth in some oil producing countries is forecast to increase significantly from 4.7% to 8.1%, reflecting stronger growth in Nigeria and Angola. Real GDP growth of at least 5% is projected in about one-half of the oil importing economies, with Cape Verde, Madagascar, Malawi, Mozambique and Sierra Leone all projected to grow in excess of 7%. Steady growth in South Africa will continue to be supported by robust domestic demand.

Given that monetary policy is expected to remain prudent in most states of the region, inflation is likely to fall while the existing policy of passing the burden of higher oil prices to consumers will persist in 2006, except in Nigeria, which has put in place \$150 billion subsidy to cushion the effect of additional price increases in the international markets.

On the strength of economic activities in the oil producing countries, both overall fiscal and current account deficits are expected to improve in the region, on average, in 2006. These balances are projected to worsen, however, in a number of oil importing countries.

Managing Director's Review



Further to this, in November 2005, we announced a business combination with Ecobank Transnational Incorporated (ETI), which on conclusion will create the largest financial conglomerate in the West African sub-region and the largest indigenous bank in Africa. It will also make the emergent bank one of the largest employers of labour in Sub-Saharan Africa. To this end, we have concretised plans to integrate our businesses into a single entity in order to better leverage our size and take advantage of the specific market conditions in the sub-region. This we have done by setting up the project governance structure for the combination.

The Bank, in September 2005 also took bold steps to reengineer its processes, people and services, culminating in the reorganisation of the executive management and adoption of a new operating model. In March 2006, the Bank introduced a new suite of retail and consumer banking products, under the brand name "U-First", to provide enhanced services and greater flexibility for our valued customers. More importantly, the underlying philosophy of "U-First" is to increase consumer spending as a catalyst for economic growth as is the case in the developed economies with relatively higher percentages of consumer spending to GDP.

Indeed, the major task before the Bank in the financial year under review was the pursuit of consistently superior corporate performance and improvement in our service delivery levels while remaining in the uppermost percentile of the corporate social responsibility league.

The fact that a significant proportion of the Nigerian banking public has business relationship with the Bank attests to the enormous strength of our brand and the success of our commitment over the years to building the industry's most robust infrastructure backbone. Of course, we continue to upscale our service culture to meet the needs of our customers, and our strategy of growth and modernisation provides a fulcrum for our efforts. What is clear is that our brand essence of being "Dependably Dynamic" is as relevant today as it was four years ago when we embarked on the Brand Transformation programme.

2. INDUSTRY REVIEW

The year 2005 witnessed a flurry of activities that were unprecedented in the Nigerian banking industry. These include efforts by banks to meet as well as position themselves for the December 31, 2005 deadline set for banks on the new shareholders' fund requirement of ₩25 billion as announced by the CBN on July 6, 2004. Various steps were taken by banks to meet the target date. Some consolidated their existing operations through mergers and acquisitions,

while others raised additional funds from the capital market by way of public offers, right issues and private placements. Altogether, over \$\frac{1}{4}\$50 billion fresh funds were injected into the banking industry in the process.

Upon conclusion of the first phase of the consolidation exercise, the number of banks in the industry by December 31, 2005 shrank from 89 operating banks to 25, which altogether account for 93.5% of the market share of deposits. Meanwhile, the operating licences of the 14 banks that failed to scale the consolidation hurdle have been revoked.

Overall, the consolidation activities constrained banks' business development initiatives as most of them struggled to hold on to existing relationships. For the most part of the year, inter-bank transactions were subdued with pressure on rates, as most banks approached the market with caution. In addition, the CBN's retention of the minimum rediscount rate (MRR) at 13% during the year continued to pose a big challenge to banks in the management of their interest rate regimes.

The Central Bank's institution of a risk-focused, rule-based, zero tolerance regulatory framework, especially in the area of data/information rendition, continued in the review period. The automation of reporting requirements, and revision and update of relevant banking laws were put in place to enhance operational efficiency industry-wide.

Commencing almost simultaneously with the consolidation programme were the deployment of the enhanced Financial Analysis and Surveillance System (e-FASS) and the establishment of a hotline as well as confidential e-mail address (Governance@cenbank.org) for all those who wish to share confidential information with the Governor of the Central Bank of Nigeria (CBN). In order to check the problem of excess liquidity in the banking system and the widening gap between the official and parallel exchange rates, the apex bank also adopted a number of monetary policy measures. Amongst these were the phased withdrawal of public sector deposits from the industry and the liberalisation of the foreign exchange market through the adoption of wholesale Dutch Auction System (WDAS).

In a measure aimed at attaining a higher level of efficiency in commercial banking operations, the CBN in the period under review announced the introduction of unified and coded

"More importantly, the underlying philosophy of "U-First" is to increase consumer spending as a catalyst for economic growth as is the case in the developed economies with relatively higher percentages of consumer spending to GDP."

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chequebooks for all banks in the country, usage of which commenced in June 2006. In a similar development, the clearing and settlement scheme was broadened with the appointment of 3 additional clearing and settlement banks, bringing the number of banks in this category to 10.

The licensing and commencement of operations by Pension Fund Administrators (PFAs) and Custodian companies, as stipulated under the Pension Reform Act of June 2004, capped the sequence of reforms for the period under review. Seguel to this, twelve Pension Fund Administrators (PFAs) and four Pension Fund Custodians (PFCs) were authorised to operate pension business in the country.

First Pension Custodian Nigeria Ltd, our own subsidiary was amongst the four custody firms licensed by the National Pension Commission (PENCOM), the pensions industry regulator. Through this new investment vehicle, FirstBank would fully reap the benefits provided by this arrangement. I am glad to report that First Pension Custodian has been appointed by not less than six of the 12 PFAs as their custodian.

"In the review period, there was persistent liquidity glut in the system forcing banks' deposit and lending rates southwards for the better part of the year. The downward slide in lending rates, on the back of an official rate ceiling of 17% (MRR+4), changed the pricing dynamics in the industry."

By transferring the nation's pension industry infrastructure from the defined benefits to the defined contribution framework, the Act simultaneously tackles the legacy of unfunded public pensions, while creating avenues for the mobilisation and management of domestic savings. The new development specifically would promote savings as over ₩300 billion accumulated pension funds are on ground, while government's unfunded pension obligation is estimated at over ₩2 trillion.

In the review period, there was persistent liquidity glut in the system forcing banks' deposit and lending rates southwards for the better part of the year. The downward slide in lending rates, on the back of an official rate ceiling of 17% (MRR+4), changed the pricing dynamics in the industry.

However, toward the end of the year, regulatory intervention, including the withdrawal of public sector funds from deposit money banks, introduction of non-rediscountable treasury bills, and the temporary closure c rediscount window, adversely affected the intermarket, with the weighted average inter-bank call rate i significantly to 16.41% in November 2005 before decl to 7.0% as at year-end. The decline in call rates at the clc the year yet again reflected the liquidity glut in the indust

Consumer price inflation rose consistently in the year de the CBN's implementation of a monetary framework a at lowering inflation to single-digit level. The 12-m consumer price inflation was as high as 16.20% in Decei 2005, while the twelve-month moving average inflatior for the review period averaged 18.25%. All these affe margins as cost of doing business rose in tandem. positive note however, the Cash Reserve Requirement was reduced in December, 2005.

Generally, the operating environment in the 12 month end-March 2006 was challenging but equally exciting, our response has been to focus on growth, profitability the empowerment of our people to deliver our production offerings more efficiently and speedily.

3. THE BANK

Financial Performance

The Bank's balance sheet closed at ₩538.15 bi representing an increase of 42.56% over ₩377.49 b recorded in the corresponding period of the previous Total deposit rose by ₩125.86 billion (47.50%) ₩264.99 billion in the year ended March 2005, to ₩39 billion in the review period. Based on the except performance of earning assets, gross earnings rose 23.80% (\11.77 billion) from \49.47 billion recorded in year ended March 2005, to ¥61.24 billion in the review y

The improvement seen in the topline notwithstanding, r before tax and exceptional items at №16.12 billion was 6.5% higher than the previous year's figure of №15.14 bi This was due to a number of reasons. Overheads rose b billion or 26.5% over the 2005 figure of №26.6 billion. A from the normal cost of doing business which has all been on the increase, we embarked on a number of pro aimed at modernising our branches and Head Office in c to remain ahead of industry practice. Depreciation of ₩3 billion was 40% over the 2005 figure due to acquisition new assets especially new branch premises.

Contribution to retirement benefit of ₩1.47 billion 186% above the 2005 figure of ₩514 million. As we mo a new pension regime, there is the need to bridge the fun gap in the Bank's contribution to retirement benefits u the old regime.

The profit figure also came under pressure from provision for bad and doubtful accounts, most of which was accounted for by the indebtedness of certain banks now under liquidation.

However, as a result of the decision to divest part of our investment in Vee Networks Ltd., profit before tax in the twelve months to March 2006 rose by 30.97% (№4.69 billion) to close at №19.83 billion from the №15.14 billion recorded in 2005

The operating environment remained severely constrained by heightened competitive pressure on one hand, and consumer resistance on the other. However, we continued to respond positively to emerging business opportunities.

3.2. Appropriations

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ling der In compliance with the provisions of the law, №2.41 billion was transferred to statutory reserve, while №1.61 billion representing 10% of profit after tax was set aside for small and medium scale industry reserve. On the other hand, the sum of №5.24 billion representing 32.65% of profit after tax is being proposed as dividend to shareholders. This amounts to a dividend payout of №1.00k for each 50 kobo share held against №1.60 paid out in the last financial year.

3.3 Material Issues Regarding Employees and Other Stakeholders

Our value-driven management and strict adherence to the principles of corporate governance underpinned by four key elements - good relations with shareholders, effective cooperation between management and the Board, a system of performance-related compensation, as well as transparent and prompt reporting - have generated a lot of goodwill from all our stakeholders.

On the strength of the foregoing, we do not have any material human capital management concerns, which could unfavourably affect the continuity of the Bank's business in the nearest future.

We have consistently and consciously invested in the health of our valued employees and in the building of our internal human resource capacity. This we have done through extensive investments in learning and recreational facilities across the nation and the maintenance of a standard Staff Clinic in the Head Office. "Retainership" agreements with several strategically located hospitals to further compliment our non-negotiable commitment to provide health services to our workforce all over the country. In addition, the Bank has on several occasions sponsored members of staff with special medical cases for treatment abroad. We also maintain training relationships with training institutes both locally and overseas.

3.4 Material Credit Risk Events

A wide variety of our businesses require us to identify, measure, aggregate and manage our risks effectively, and to allocate our capital among these businesses appropriately. We manage risk through a framework of risk principles, organisational structures and risk measurement, and monitoring processes that are closely aligned with the activities of our Strategic Business Units (SBUs).

Ongoing improvements in the credit environment, together with rigour in the Bank's credit risk management activities and clean-ups of previously impaired loans have resulted in an improvement in the quality of the loan stock in the period under review. For the year 2005/2006, provisions for loan losses were ₩14.35 billion, down by 56.30% from ₩32.84 billion recorded in 2005. Furthermore, at end-March 2006, non-performing loans were ₩17.34 billion, down 49.99% from ₩34.67 billion at end-March 2005.

Against this backdrop, there are no material (credit risk-related) worries to the Bank's business outlook going forward. We believe the growing confidence in the local economy will substantially douse concerns in the long-term.

3.5 The Compliance Function

The international regulatory climate has become more challenging in the aftermath of the terrorist activities and the Enron scandal in the United States. Legislations originating in the United States, in the form of The Patriot Act and the Sarbanes Oxley Act of 2002, have increased the risk and responsibilities associated with banking in a global environment.

"We have consistently and consciously invested in the health of our valued employees and in the building of our internal human resource capacity."

Our Bank's business is in conformity with the Code of Corporate Governance in Nigeria and indeed with the best practice internationally. During the year under review, our Compliance Department worked tirelessly to educate staff on anti-money laundering activities and also ensured update of procedure manual as well as the inculcation of the role and responsibility of the Board, Management, and Staff on compliance and money laundering controls in all training programmes organised by the Bank.

Small & Medium Industries Equity Investment Scheme (SMIEIS)

Our private equity company, First Funds Limited, continued to act as the vehicle through which we supported the small and medium enterprises sector. So far, First Funds Limited has ₩3.2 billion under management, while SME Managers has ₩526 million under management, making a total disbursement of ₩3.726 billion to this sector. Distinguished shareholders, our Bank had at year-end, accumulated \$\7.0 billion as reserves for the scheme. We are poised to increase investments under the scheme as we go forward. To date, the Bank has invested in 54 different projects located across the country.

Branch Network & Customer Service Initiative

In order to realise our goal of being the lead service provider in the nation's financial services industry, our branch expansion activities continued apace in the review year with the opening of 17 new locations across the country. With a domestic sales network comprising 394 branches, we have one of the largest branch network in the country. In as much as we strive to extend our reach, we have also improved on our market perception through several self-renewal and regeneration exercises, the most prominent being the



Ojodu Branch, one of the Bank's model branches designed to meet the dynamic needs

Institution of a Service Quality Management unit, which oversees quality service delivery to our esteemed customer as well as process measurement. Already, customers a receiving quicker service on pay and receive transactions ar further service improvements will follow from a number additional processes which are now being simplified. We a also committed to adopting new and better ways of meeting and surpassing customers' expectations.

We strengthened the focus of our product developme process during the review period by concentrating on flexib products and services that provide prospective custome with financial solutions to help them achieve their "high quality of life goals". Accordingly, we launched a suite of 1 retail and consumer finance products under the "U-Firs brand name during the year. Leveraging our extensive brand network, this product portfolio provides the Bank with the opportunity to serve both businesses and consumers acro the country with a broad range of financial products ar services.

3.8 Information Technology

Increasingly, information technology has become the backbone of our business operations, supporting and driving our service processes and delivery. In addition to enhancing process efficiency, we are currently leveraging IT to develop and deploy cutting-edge products tailored to meet the differing needs of our customers. The IT platform has helpe us to deliver mass customised products/services, and improve the efficiency of our resource conversion processes.

With 326 on-line real-time locations, we are offering unparalleled customer interface with the Bank. The Bank suite of internet banking offerings has gained wid acceptance. In the review period, we continued with the deployment of ATMs and the issuance of debit cards with view to decongesting our banking halls and facilitating prompt cash withdrawals.

We developed additional IT applications during the year among which are the FirstBank Alert Services, which send emails or SMS to account holders depending on the trigge that have been set per account, and the Electronic Paymer System which executes payment instructions from corporate customer's office to pay vendors, staff salaries fund movement from one of their accounts to another.

In the wake of the successes recorded last year, v commenced the issuance of MasterCard credit cards in the review period, resulting in an appreciable growth in o merchant base. Currently, with all our merchants on-line, the Bank accounts for over 60% market share of point of sale terminal (PoS) transactions acquisition.

3.9 Manpower Development

In the review period, we continued to devote appreciable resources to staff training and development through both local and foreign facilitation. In order to strengthen our workforce and take advantage of emerging market opportunities we also recruited varied professionals with broad industry knowledge and hands-on experience. Consistent with our need to regularly rejuvenate our workforce, and confirming once again the Bank's status as the largest single employer of entry-level graduates outside of the public sector, we offered employment to over 600 Executive Trainees in the review period. Overall, the Bank had a total staff strength of 7,053 as at March 31, 2006. Of these 13% were junior staffs while 83% and 4% were in the senior and management categories respectively.

In addition, we paid exceptional attention to the welfare of our staff, motivating them to achieve higher levels of productivity through competitive remuneration and training programmes. Specifically, the Bank instituted the CEO Annual Merit Award (CAMA) in the year under review to reward excellence and performance. The CAMA awards complement the Long Service Awards, which hitherto celebrated loyalty and dedicated service. The welfare of our pensioners also continued to be of concern to us within the confines of available resources.

3.10 Financing The Economy

In the last decade, the Bank has aligned its financial intervention in the economy with a clear understanding of the high-impact character of government's privatisation and deregulation programme. Our search for the most efficient and effective domestic lending portfolio has meant that we have led the financing of private investment in infrastructure development in the economy. In the second quarter of the year under review, one of our high profile investments in the provision of telecommunications infrastructure in the country yielded fruits as we disposed of about 50 percent of our equity investment in Vee Networks Limited (Vmobile). Earlier this year, FirstBank also led a loan syndication of US\$1.3 billion to Vmobile Nigeria, the largest dollar-denominated facility in the history of the country.

We entered into partnership with HSBC Bank to manage the country's vast external reserves. Beyond the asset management skills which this partnership guarantees, it also provides strategic access to the considerable resources of one of the largest banking and financial services organisations inthe world, with an international network comprising over 9,500 offices in 76 countries and territories in Europe, the Asia-Pacific region, the Americas, the Middle East and Africa.

"In the last decade, the Bank has aligned its financial intervention in the economy with a clear understanding of the high-impact character of government's privatisation and deregulation programme."

In the same period, we secured a US\$25 million line of credit from Export Development Canada (EDC), thus vastly broadening our financing options in our resolve to be a catalyst for Nigeria's economic growth.

3.11 Agric Business & SME Operations

In recognition of the need to support the diversification of the economy through agricultural development, the Bank's operations had appreciable impact on the agricultural sector in terms of credit expansion and policy advocacy. Substantial enhancement in credit limits was enjoyed by existing customers while fresh commitments were marketed.

The Bank's aggregate direct commitment to the agricultural sector for the review period stood at ₹4.007 billion. This figure represents a 20.3% growth relative to the prior year. Notable among the Bank's operations during the year was the sustained activity under the Agricultural Development Trust Fund. The Bank's commitment under this programme was ₹536 million, and the funds were disbursed to small scale farmers in Kogi, Nassarawa, Jigawa and Katsina States. Disbursements to farmers in Ogun State were authorised in the review period while an MOU was prepared for implementation of the programme in Cross Rivers State.

The Bank also participated in the groundwork for the commodity alliance model of the USAID MARKETS, an initiative of the United States Agency for International Development aimed at increasing farm income and employment generation. The Alliance is currently built around 5 commodity lines namely rice, cowpea, sorghum, dairy, and aquaculture.

As part of its contribution to policy development and advocacy, the Bank hosted the West African Sub-Regional Workshop of the African Rural and Agricultural Credit Association (AFRACA) titled "Integrating Financial Services into Poverty Reduction Strategies". The workshop pooled the experience of governments and financial institutions towards mainstreaming rural and microfinance in economic development. Our Bank also enjoyed the distinguished privilege of being member of the Presidential Committee on Financing for Agriculture. In fact, this was an acknowledgement of our commitment to the development of agriculture in the country.

3.12 Recognition & Awards

The Bank's consistent superior performance has continued to receive acknowledgement and recognition both by local and international institutions. During the year, the Bank received the reputable US-based Global Finance Magazine Awards as the "Best Emerging Market Bank" as well as the "Best Foreign Exchange Bank" in Nigeria for year 2005.

Equally, we received for the twelfth time, the prestigious Nigerian Stock Exchange Merit Award in the Banking and Investment Sector for the best presentation, quality, and depth of the Bank's Annual Report & Accounts for year 2004. In the same vein, the prestigious Pearl Awards rated the Bank the winner of the 2004 Market Excellence (Most Active Stock) for performance, earnings and returns, and leadership on the Nigerian Stock Market.

4. OUTLOOK

In spite of the challenges of the last financial year, our Bank has a bright future ahead of it and we have deployed resources to seek newer growth opportunities. Although our Bank has substantial capacity for organic growth and significant investment opportunities in our core businesses, the consolidation exercise has opened for us fresh opportunities to further expand our business reach.

The economic prospects for Nigeria remain good in the shortto-medium term. The country is expected to receive at least US\$1.4 billion in foreign investments for a range of energy projects over the next two years. New projects, which will lead to increased output over the next few years include the second Liquefied Natural Gas Plant at Brass, Tinapa Tourism Project in Cross River State and the mechanised agriculturalproject in Kwara State among others. Modest growth anticipated in key non-oil sectors, including manufacturing, construction and financial services, is expected to boost employment opportunities. Growth in real output is likely to average 5.0% over the next three years.

"In spite of the challenges of the last financial year, our Bank has a bright future ahead of it and we have deployed resources to seek newer growth opportunities."

The foregoing and the growing business confidence i Nigeria capped by the granting of debt relief by the Paris Clu and the endorsement by the IMF of the country's economic programmes would offer FirstBank an opportunity t consolidate its leading position in the Nigerian financia services industry and make appreciable in-road into th international market.

The future, no doubt, is competitive. As we continue to grow we are focused on ensuring that we have the right people in the right place at the right time, now and in the future. Ou employees regularly undergo training and developmen programmes and we employ fresh graduates annually to rejuvenate the workforce.

In the years ahead, technology would continue to drive ou business and we will target complete automation of ou operations. Currently we have over 80% of our brand network on-line making First Bank one of the largest on-lin banks in Nigeria, and we have concluded plans to hook th remaining branches to the network during the current year We will continue to leverage technology to improve ou customer service delivery and further enhance our customers value chain.

We are very optimistic that the new financial year will usher an economic environment that would brighten our income expectations. The on-going industry reform initiatives and the ensuing contraction in the number of operating bank would task us to innovatively use our strength of size to advantage as well as challenge us to improve on our risk asse quality. There would also be the challenge to reengineer ou work ethos and to create new products to meet the demand and expectations of the growing banking public in the loa market. We are poised more than ever before to reinvigorate our vision and customer service promise to be "the bank of first choice".

Our proposed business combination with ETI, and strateg partnership with HSBC Bank for the management of the nation's foreign reserves, provide upside strength to the Bank's outlook in the coming year. Going forward, we sha deepen the relationship with HSBC, ensuring that the advantages derivable from skills transfer are fully exploited.

On the international scene, the appropriateness of ou "progressive internationalisation" strategy is continuous validated by the operations of our subsidiary in the UK, FB Bank (UK) Limited, and our representative office in Sout Africa.

Overall, we believe that 2006/2007 will be a year of immense opportunities for our Bank in particular and the national economy in general. The economic reforms taking place in the country, the National Economic Empowerment and Development Strategy (NEEDS), and the need for the country to achieve the Millennium Development Goals (MDGs) will position the national economy for optimal performance if properly handled. The intervention strategies open to the financial services industry to meet the respective targets of these development programmes include infrastructure finance, agric finance, micro-credit, and consumer financing. We at FirstBank have consistently led industry initiatives along these lines. Therefore, we see the 2006/2007 financial year as one of transition to greater performance of the national economy and of the local business operators, as government puts measures in place to sustain/institutionalise the reforms.

CONCLUSION

In closing, I would like to thank the Almighty God for the Bank's performance in the last financial year and pray that our efforts in 2006/2007 be crowned with even greater success. I also seize this opportunity to thank Mrs. Christy Okoye and Messrs Bashiru Bakare, Ado Wanka, Evans Woherem, who recently retired as Executive Directors, for their contributions to the FirstBank Group. In the same vein, I would like to formally welcome Mrs. Bola Adesola, Messrs Aderemi Babalola, Oladele Oyelola, Lamido Sanusi and Alex Otti to the executive management team. I wish them the best of luck in their new positions.

I thank the Board for its guidance and support during the year; our customers for giving us the opportunity to serve them; our consultants and service providers for their invaluable inputs and our shareholders for their confidence in the company. My appreciation also goes to the management and staff of the FirstBank Group whose dedication and hard work during the year have made these excellent results possible.

I thank you for your kind attention.

J.M. AJEKIGBE

MANAGING DIRECTOR/CHIEF EXECUTIVE



Proven leadership in safety of funds

Over the years, FirstBank has built a safe haven for your funds and investments.

We have achieved this with a solid asset base, liquidity status and savings deposit that are way ahead of any other in the industry.

At FirstBank, safety is not optional. It is standard.

Th

First

Nothing beats being first.

FirstBank

...truly the first

Keep your money with us, sleep like a baby.

Corporate Governance Report

he out-gone year extensively tested industry practice across diverse dimensions. From the announcement on July 4, 2004 of the "New Agenda for Repositioning the CBN and the Financial System for the 21st Century", it was obvious that the banking industry consolidation exercise would pose extensive corporate governance challenges to banks. This was more so, given that only about 40% of quoted companies in the country, including banks, had recognised codes of corporate governance in place as at 2003. Major corporate governance challenges traditionally associated with mergers and acquisitions arise from the integration of management structures, and cultural issues.

Significantly, in line with its commitment to pioneer industry best practices in the country, and deliver value to shareholders over the long term, FirstBank had included a section on Corporate Governance which detailed the Bank's management structures, and processes in its Annual Report and Accounts for 2002/2003. As at that period, this level of disclosure was unprecedented in the industry. Since then, in recognition of the role played by best of breed corporate governance practice in the ethical management of corporations, the Bank has consistently sought to raise the industry bar in this respect.

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Thus, compliance with good corporate governance principles was a major consideration in our choice of banks to acquire. Unsurprisingly, the publication by the Central Bank of Nigeria on April 3, 2006 of the "Code of Corporate Governance for Banks in Nigeria" was not as momentous for the Bank as it would have been, were we not ahead of the industry on a number of these issues. We understand that fair value corporate governance depends on the quality and integrity of our Directors. Because of this, we have undertaken to create the institutional framework conducive to defending the integrity of our Board of Directors, and are convinced that on account of this, the Board of FirstBank is functioning in a highly effective manner. Still, we shall continue to challenge ourselves to improve the standard in areas where the need for improvements is identified.

The Combined Code of Corporate Governance

As a company listed on the Nigerian Stock Exchange, FirstBank is expected to voluntarily comply with the provisions of the "Code of Best Practices on Corporate Governance" for publicly quoted companies launched in November 2003 by the Nigerian Securities and Exchange Commission. The "Code of Corporate Governance for Banks and Other Financial Institutions" approved earlier in the same year by the Bankers' Committee also relied on moral suasion to obtain compliance. However, compliance with the CBN's new code built on the same philosophy is mandatory.

FirstBank complied with the letter and the spirit of the provisions of the operating codes as at March 31 2006, and applied the principles of the codes as described below. In the

appointments made to the Board during the year, the Bank ensured that its processes and procedures were consistent with the recommendations of the codes.

Ultimately, the goal of the Board on corporate governance and other spheres of business activities is to sustain FirstBank as a national icon and role model.

Board Structure

As at the date of this report, the Board consists of the Chairman, with no executive responsibilities, seven executive Directors, and seven non-executive Directors. On the CBN's definition of independence (directors "who do not represent any particular shareholder interest and hold no special business interest with the bank"), and its minimum number of such directors on a given board ("at least two (2) non-executive board members"), the Bank, in our opinion, currently has more than two independent directors.

During the year under review, FirstBank re-organised its Board of Directors with the appointment of new members. Mr. Ajibola A. Afonja was appointed to the Board as a non-executive director. Similarly, Messrs Remi Babalola, Ola Oyelola, Alex Otti Sanusi Lamido, and Mrs. Bola Adesola were appointed executive directors. The new Directors replaced Gen. Abba Kyari (Rtd.), Bashiru Bakare, Christy Okoye, Evans Woherem, and Ado Wanka, all of whom retired during the course of the year. Members of the Board are experienced professionals of diverse background.

The Roles of the Board

The Board is responsible to shareholders for creating and delivering sustainable shareholder value through its oversight of the Bank's businesses. In this wise, the roles of the Chairman and the Managing Director/Chief Executive are separate and the Board has agreed to their respective responsibilities. The Chairman's main responsibility is to lead and manage Board to ensure that it operates effectively and fully discharges its legal and regulatory responsibility. Non-executive Directors, based on their breadth and depth of knowledge and experience, are able to challenge, monitor and approve the strategies and policies recommended by the MD/CE.

The Board has delegated the responsibility for the day-to-day management of the Bank to the MD/CE. The MD/CE is supported in these tasks by the Executive Committee, which he chairs.

Specifically, the roles of the Board are as follows:

- Determining the Bank's objectives and strategies as well as plans to achieve these;
- Determining the terms of reference and procedures of Board Committees. The Board also reviews and approves the reports of such committees where appropriate;

Corporate Governance Report cont'd

- Maximising shareholder values through the setting of objectives, goals and strategic direction for management;
- Considering and approving annual budgets, monitoring financial performance and ensuring that the Bank is a going concern;
- Ensuring that an adequate budgetary and planning process exists, such that performance is measured against budget and plans;
- Approving, amongst others, acquisition, mergers, business combinations, equity investments and new strategic alliances by the Bank and its subsidiaries;
- Ensuring that an effective risk management process exists and is maintained;
- Ensuring balanced and understandable reporting to shareholders;
- Ensuring that an effective risk management process exists and is maintained; and
- Having ultimate responsibility for systems of financial, operational, and internal controls, and regulatory compliance. It also ensures that statutory reporting of these is adequate.

The Board carries out the above responsibilities through a number of standing committees whose terms of reference it reviews regularly. All committees have clearly defined terms of reference, which set out their roles, responsibilities, functions, scope of authority and procedures for reporting to the Board. Currently, the Board has eight (8) standing committees, whose roles and composition are discussed below.

Executive Committee (EXCO General)

The EXCO General, chaired by the MD/CE, comprises all Executive Directors (6) of the Bank. The Committee meets fortnightly to deliberate and take policy decisions on the effective and efficient management of the Bank. It also serves as a filter for issues to be discussed at the Board. EXCO's primary responsibility is to ensure the implementation of strategies approved by the Board, provide leadership to the management team and ensure efficient deployment and management of the Bank's resources. Its chairman is responsible for the day-to-day running and performance of the Bank.

Executive Committee, Credit (EXCO Credit)

The EXCO Credit comprises the Managing Director, who chairs it and all Executive Directors. The committee considers loan applications above certain limits, which have been approved by the Risk & Management Control Directorate.

The committee also considers loan requests above certain limits, which need to be referred to the Board, as well as changes in the Bank's credit policy.

Board Credit Committee

Chaired by Prince A. A. Afonja, a non-executive director, the Board Credit Committee's membership comprises the MD/CE, all executive directors as well as four (4) other nonexecutive directors - Lt. Gen. G. Duba (Rtd.), Mr. O. Hassan-Odukale (MFR), Mallam A. Mahmoud and Mr. A. O. Otudeko (OFR). The Committee considers loan applications above certain limits and which have been approved by EXCO Credit.

Board Tenders Committee

The Board Tenders Committee considers all capital project above the approval limit of the Executive Committee, and makes recommendations for the consideration of the Board It is chaired by Dr. Udo Udo-Aka (MON), a non-executive director, and includes the MD/CE, ED (Banking Operations/IT), ED (Risk Management & Control), and two (2) other non-executive directors - Lt. Gen. G. Duba (Rtd.) and Mallam A. Mahmoud - as members.

Board Establishment, Disciplinary & Promotion Committee

The Board Establishment, Disciplinary and Promotion Committee considers staff matters in respect of senio officers on principal manager grade and above. It is chaire by Mr. A. O. Otudeko (OFR), a non-executive director; and includes the MD/CE, ED (Banking Operations/IT), ED, Retain Banking (Lagos/West), and three (3) other non-executive directors Alhaji M. Ibrahim (OFR), Prince A. A. Afonja, and D Udo Udo-Aka (MON) as members.

Audit Committee

The Audit Committee is established in compliance wit section 359 (6) of the Companies and Allied Matters Ac 1990. It is a six-man committee comprising of one executive director, ED (Banking Operations/IT); two non-executive directors, Mr. O. Hassan-Odukale (MFR) and Alhaji Ibrahim (OFR) along with three (3) representative shareholders elected annually at the AGM.

Board Audit & Risk Assessment Committee

The Board Audit and Risk Assessment Committee ha oversight responsibility for internal audit and control, and is assessment and compliance. Chaired by Mallam Mahmoud (a non-executive director), the committee membership comprises the ED (Banking Operations/IT), El Retail Banking (Upcountry), ED (Risk & Management Contro Ex-Officio and two non-executive directors; Mr. O. Hassar Odukale (MFR), and Dr. Udo Udo-Aka (MON).

The Chief Internal Auditor and Chief Compliance Office have access to this committee and make quarter presentations for the consideration of its members.

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Corporate Governance Report cont'd

Board Nomination & Remuneration Committee

Amongst others, this Committee considers and periodically reviews the composition of the Board and recommends the appropriate skill mix, personal qualities, expertise, ability to exercise independent judgement and diversity required to discharge the Board's duties. Mr. A. O. Otudeko (OFR), a non-executive director, chairs the Committee. Other members are the Managing Director/CE, Lt. Gen. G. Duba (Rtd.) and Prince A. A. Afonja.

The committee also determines and executes processes for board appointments, removal of non-performing members of the board, and recommends appropriate remuneration for directors.

Board Meetings

The Board of directors holds its meeting once every quarter. It may, however, convene extraordinary meetings if the need arises. During the last financial year, the Board met eleven (11) times. Regular issues discussed at Board meetings include reviews of Managing Director's reports on key issues affecting the Bank's businesses, financial information, approval of interim and final financial statements, strategy updates, changes to the group's capital structure, mergers and acquisitions.

Frequency of Meetings

All committees (with the exception of the Board Nomination and Remunerations Committee, which meets as and when required) meet every quarter. Exceptions to this rule are the Executive Committee (General), which meets fortnightly, Executive Committee (Credit), which meets weekly and the Board Credit Committee, which meets monthly.

Notwithstanding the above, meetings of all committees may be convened whenever the need arises. The Board met more frequently during the last financial year because of the extra demands of the bank consolidation programme.

The frequency of meetings of Board committees during the period April 01, 2005 to March 31, 2006 is as follows:

| Committee | No. Of Meetings |
|---------------------------------------|-----------------|
| Board | 11 |
| Exco (General) | 41 |
| Exco (Credit) | 43 |
| Board Establishment & Disciplinary | 2 |
| Board Tenders | 6 |
| Board Credit | 6 |
| Board Nomination & Remunerations | 3 |
| Board Audit & Risk Assessment | 2 |
| Audit Committee | 3 |

Corporate Governance Report cont'd

Support Committees

The following standing committees provided strategic support to the Executive Committee Board during the year, in the discharge of their managerial oversight and functions.

I. Assets and Liabilities Committee

| Managing Director/Chief Executive | Chairman |
|---|----------|
| All Executive Directors | Member |
| Head, Corporate Planning & Group Coordination | Member |
| Head, Financial Control | Member |
| Head, Treasury | Member |
| Head, Foreign Operations | Member |
| Head, Credit Risk Management | Member |
| Head, Consumer Banking Products | Member |
| Group Head, Conglomerates & Multinationals | Member |
| Group Head, Commercial Banking | Member |
| Chief Compliance Officer | Member |
| Chief Internal Auditor | Member |

II. Information Technology Steering Committee

| Managing Director/Chief Executive All Executive Directors Head, Corporate Planning & Group Coordination Head, Financial Control Head, Treasury Representative of Foreign Operations Representative of Domestic Operations Representative of Risk & Management Control Representative of Retail Banking SBU Representative of Corporate Banking SBU Representative of Commercial Banking SBU Branch Manager (Abuja Main) Chief Compliance Officer Chief Internal Auditor Head, New Banking Application Implementation Project Head, Service Quality Management Head, Information Technology Head, Application Management | Chairmar Member Member Member Member Member Member Member Member Member Member Member Member Member Member Member Member Member |
|---|--|
|---|--|

III. Brand Transformation Project Steering Committee

| Executive Director, Retail Banking (Lagos & West) | Chairman |
|---|----------|
| Head, Corporate Planning & Group Coordination | Member |
| Head, Brand Management | Member |
| Group Head, (Commercial Banking Lagos II & West) | Member |
| Head Financial Control | Member |
| Head, Image Management | Member |
| Head, Resources | Member |
| Head, Human Capital Management | Member |
| Head, General Services | Member |
| Branch Manager, Oke-Arin | Member |
| Head, Service Quality Management | Member |

Corporate Governance Report cont'd

IV. Finance & Operations Committee

Head, Corporate Planning & Group Coordination Chairman Group Head, Corporate Banking SBU Member Group Head, Commercial Banking SBU Member Head, Credit Risk Management Member Head, Consumer Banking Products Member Head, Domestic Operations Member **Business Development Units** Member Chief Internal Auditor Member Head, Treasury Member Head, Foreign Operations Member Head, Financial Control Member Chief Compliance Officer Member

V. Group Management Steering Committee

Managing Director/Chief Executive

All Executive Directors

Head, Corporate Planning & Group Coordination

Head, Financial Control

Member

Managing Directors of all the subsidiaries

Company Secretary

Chairman

Member

Member

Member

Secretary

Shareholder Participation and Activism

FirstBank remains aware of its duty to fully inform its shareholders of developments in the Bank. Aside from the statutory financial statements made available to the Nigerian Stock Exchange, during the year, through press statements, and our website, access to the Bank was granted both stakeholders and the public in general.

We shall continue to keep these windows to the Bank's operations open, even as we explore the possibilities of opening new ones that would help our key publics understand the broad direction and strategies of the Bank.

Corporate Social Responsibility

irstBank's corporate social responsibility initiatives in the review period continued to be anchored on our desire to combine the economic, social, and environmental imperatives of the Bank's businesses. The main deliverable in this regard, is ensuring the sustainable development of our diverse business lines. Perhaps the sole requirement for success in the pursuit of this goal is our understanding of the need for the social/economic well-being of the respective communities, which host our operations. This is as much about building social capital as it is about enhancing domestic economic capacity through supporting institution building in both government and non-governmental spheres.

In this regard, the Bank was active in the pursuit of improved quality of life and advancement of the society. Our focus in the review period went beyond our core attention to education, health and welfare, sports, arts, culture and community development. Increasingly, the Bank also supported and donated to projects that enhance entrepreneurial and economic development as well as the development of professional bodies.

Education

Universities in the country and tertiary educational institutions in general will continue to play crucial roles in the creation/up-grade of the research and development, entrepreneurial, and managerial competences required to keep the country operating optimally. This understanding has informed our intervention in this sector over the last decade. As a leading employer of graduate level labour in the country, we can attest to the positive feedback of this process. Accordingly, the Bank's Endowment Funds now stands at N331.5 million in 15 universities. The endowment fund programme was reinforced in the review period with the provision of five new Peugeot 406 cars worth about N17 million, as utility vehicles to the professorial chairs at the Federal University of Technology, Akure (Computer Science), Bayero University, Kano (Paediatrics), Abubakar Tafawa Balewa University, Bauchi (Chemical Engineering), Federal University of Agriculture, Makurdi (Agronomy) and Uthman Dan Fodio University, Sokoto (Veterinary Medicine).

Based on a user-defined needs assessment we supported strategic programmes at the cost of N50 million each at the Ahmadu Bello University (Information and Communication Technology Park), Zaria, and University of Ibadan (a Multipurpose Auditorium at the Faculty of Agriculture). These programmes were packaged as a re-invigoration of the endowment scheme, which were running previously in these institutions.

A strong correlate of the Bank's involvement in the educational sector was the donation of N1 million each to the University of Benin Hostel Project and the University of Port Harcourt Development Fund. These donations were intended to improving accommodation for students in the respective institutions. The Bank also supported the Ahmadu Bello University with the same amount during both its convocation ceremony and the hosting of the West African University Games.

The Bank's quest to promote informed discourse among students of the nation's secondary and tertiary schools continued through the Annual Undergraduate Essa Competition organised for students in Nigerian universities and polytechnics and the Annual Secondary School Quiz Competition. Notably, the top three prize winners in the essay competition are usually offered automatic employmen with the Bank on graduation. It is worth mentioning that the Bank's commitment to the various components of the competitions during the year amounted to over N36 million.

Health & Welfare

As part of its commitment to improving the quality of health care delivery in the country, the Bank supported multiple for for the exchange of ideas amongst stakeholders in the healthcare sector. We also lent assistance to projects aimeda improving infrastructure in this sector. Salient amongst the Bank's efforts in this sector include support for the 200 International Paediatric Association's (IPA) Executive Committee Forum on Child Health; donation to the National Orthopaedic Hospital, Igbobi, Lagos to help with revamping the hospital's infrastructure on its 60th anniversary; an support to the 14th International Conference on AIDS and ST in Africa (ICASA) 2005.

In addition, the Bank donated money to the Niger Republic Famine Relief Appeal Fund to help alleviate the sufferings famine victims in Niger Republic; while supporting the Niger Association of the Blind with N1 million towards the hosting of the National Convention of the Nigeria Association of the Blind.

Arts & Culture

The Bank continued with the tradition of promoting arts and culture through identification with various traditions institutions. Notably, in December 2005, FirstBank sponsore the annual Ique Festival of the Benin Kingdom.

Corporate Social Responsibility cont'd

Sports

In living up to its reputation for national sports development, the Bank as usual sponsored the Georgian Cup, the most prestigious Polo Trophy in Africa; assisted the University of Lagos to host the 1st West African University Games Tennis, Athletics and Table Tennis (WAUG TATT) Championship; and supported the Nigerian Basketball Federation to host the 19th All African Nations Cup Championship for Women.

Entrepreneurial and Economic Development

In the area of entrepreneurial development, the Bank has been in the forefront of rendering advisory and technical assistance to entrepreneurs through deliberate support to farmers, traders and merchants, who have received encouragement beyond the supply of capital in their diverse enterprises.

To further stimulate economic empowerment in Nigeria, the Bank continued to collaborate with LEAP Africa, a non-profit organisation, in hosting the Business Leadership Programme for the Bank's selected SME customers with a view to changing the mindset of and empowering entrepreneurs. Following the huge success recorded through the programme in Lagos last year, the second phase held in Kano between January 23 and 24, 2006. In a related development, the Bank also supported the National Seminar on Leadership Challenges in the 21st Century, which featured the internationally renowned management expert, Dr. Steven Covey.

To strengthen the country's quest for foreign direct investment, the Bank co-sponsored the West African Investment Forum (WAIF), Abuja 2006 organised by the Business Support Group and Commonwealth Business Council. Further initiatives at the economic level include financial support to the Nigerian Stock Exchange's 28th President's Merit Award Ceremony, and to the Central Bank of Nigeria in commemoration of the International Year of Micro-credit in 2005.

Additional donations and sponsorships made during the review period are listed in the Directors Report.

Conclusion

Given its high profile in corporate Nigeria, FirstBank will continue to structure its corporate social responsibility initiatives in such a way that it maximises the overall impact on its host communities. In view of the sheer volume of requests that we receive along this dimension, it is fair to argue that tremendous opportunities exist here. But aware also of the dangers of unfulfilled expectations, we remain committed to our vision of industry leadership in this sphere.

Associates and Subsidiaries

he FirstBank group, which comprises the Bank and eight subsidiaries, is a leading player in the country's financial landscape. Whilst the Bank provides traditional banking services, its subsidiaries provide a wide range of products and services including registrarship, trusteeship, insurance brokerage, funds management, pension fund custodianship, investment banking, mortgages, etc. Additionally, the Bank has an associate and four affiliate companies.

We present below briefs on the subsidiaries.

Subsidiaries



FBN Bank (UK) Limited

BN Bank (UK) Ltd (FBNUK) is a UK registered bank, authorised by the Financial Service Authority, to accept deposits and undertake full banking business. FBNUK was incorporate and commenced business in November 2002 after absorbing the business of the Londo Branch of First Bank of Nigeria Plc. The London Branch, which commenced business in the ear eighties, was initially established to meet the banking requirements of Nigerian businesses and high net-worth individuals in London.

FBNUK's main business is the financing of trade flows between Nigeria and the rest of the work In addition to the correspondent banking services relationship required for trade finance, it offer retail banking services to high net worth individuals, and corporate organisations.

Services to corporate customers include the normal range of multi currency bank accounts and full trade finance suite of products. FBNUK has established itself as a major provider

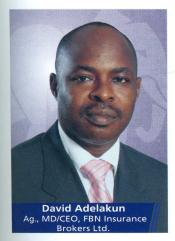
correspondent banking services to Nigerian banks with services ranging from simple payment, deposits, and foreign exchange requirements to advising and confirming letters of credit.

For individuals, the Bank offers highly personalised services. In addition to conventional banking and investment product FBNUK also assists individuals with mortgages. Further, it provides its expanding customer base in the UK with ATM machine and an internet banking portal that enables customers' access their accounts details as well as make low value payments across the internet.

FBNUK has designed its corporate social responsibility initiatives in such a way as to maximise their positive impact on its hor communities. During the year, it financed two major projects and made several small donations. The guiding philosophy these interventions is its commitment to investing in the future of Africa and its citizens. Specifically, the Bank committee £50,000 over 5 years to support a scholarship fund for African students at the London Business School. It also financed, will about £5,000, the Nigeria Day in UK in partnership with the Nigerian High Commission.

A major milestone recorded in the review period was the successful raising of a 12-month US\$28 million loan from a consortium of banks in London to finance trade related activities.

Associates and Subsidiaries cont'd



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FBN Insurance Brokers Nigeria Limited

BN Insurance Brokers Limited, which transacts all classes of insurance brokerage business, commenced operation on July 1, 2000 with the vision of providing the best insurance brokerage services possible in Nigeria.

The company is essentially involved in handling insurance business in the most cost efficient manner with stable and reputable companies within the country whilst also taking adequate note of underwriters' areas of competence and specialisation. Key aspects of this function are: the expert handling of all classes of insurance business in strict compliance with the Insurance Act 2003; undertaking periodic and comprehensive risk survey, ascertaining cover adequacy and making recommendation for risk improvement. Others include maintaining efficient claims payment on insurable interest; and maintaining a professional indemnity insurance cover, which is far in excess of \$\mathbb{N}10\text{ million per claim.}

During the year the company won the Institute of Direct Marketing of Nigeria's award for "Africa's Best Business-to-Business Insurance Brokerage Firm of the year 2005". In the post review period, however, the Bank and the company Board completed the process of strengthening the management of the company culminating in the appointment of a seasoned insurance professional, Mr. Valentine Ojumah who has assumed duties as the MD/CEO of FBN Insurance Brokers Limited.



FBN Mortgages Limited

BN Mortgages is a mortgage finance outfit committed to improving access to home ownership by majority of Nigerians.

The company currently writes beneficial mortgages for its clientele; collaborates with landowners to develop houses; and advises homebuyers on the optimum combination of finances that result in cheap financing option for acquiring homes. In addition, it encourages prospects to contribute to the "National Housing Trust Fund" to deepen home finance availability and assist contributors to access the fund and any other home ownership scheme in the country.

During the year, the company arranged a construction facility of №250 million for the development of two blocks of eight luxury waterfront apartments each at South West Ikoyi. The company also participated in the FCTA Homeownership Scheme, which will be financed through №100 billion FMBN-FBN Guaranteed bonds.

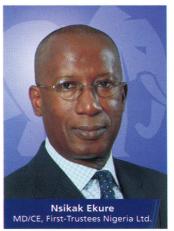


First Funds Limited

irst Funds Limited is a private equity company, which manages FirstBank Group's Small and Medium Enterprise Equity Investment Scheme (SMEEIS). It commenced business in April 2003, underpinned by the recognition of the role of Small and Medium Enterprises (SMEs) as the industrial drivers of the economic growth of the country. The company, therefore, is focused on providing long-term funding to Nigerian SMEs and assisting them to reposition for growth. Equity financing, the major financing option, has the benefit of being non-interest bearing and un-collateralised.

The company has provided equity capital valued at about №2.6 billion, to over 35 businesses in diverse sectors of the economy and spread across 19 states of the Federation. The company also has a financial advisory unit, which provides financial advisory services to SMEs and other projects.

Associates and Subsidiaries cont'd



First Trustees Nigeria Limited

ith the enactment of the Pension Reform Act 2005 First Trustees, erstwhile pension fund management company of the FirstBank Group was restructured to expand and diversify its scope of business. It is now a strong provider of financial service solutions involved in custodial services (other than pension fund custody), property management trust and equity management services.

The company, with branches in Abuja and Port Harcourt embarked on a major restructuring of its IT infrastructure with a view to strengthening the quality of its services.



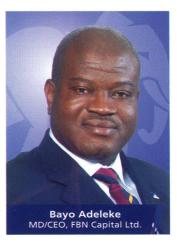
First Registrars Nigeria Limited

irst Registrars Nigeria Limited (FRNL) was incorporated as a wholly owned subsidiary of FirstBank in May 1999, with the objective of offering seamless registrar services. Prior t incorporation, the services offered by a unit of Bank. Thus, the company had offered shall registrar administration services for over 32 years.

FRNL is a fully automated company with up-to-date share registrar/data management software and state-of-the-art computer equipment. Its share registrar administration software (X-TRAC) adjudged the best in the industry. Recently, the company acquired electronic data conversion software capable of processing over 60,000 offer application forms in a day. In addition, the software scans, sorts, and stores share transfer, share certificates and dividend warrant forms The "First e-Share Notifier" introduced last year, continues to broaden our customer relationship management opportunities.

Since inception, the company has participated in over 80 public issues in the capital market Currently, it manages some of the largest, forward looking and profitable registrars in the petroleum marketing, manufacturing agro-allied, finance and construction industries with total shareholders' base of over 1,600,000 spread all over the country. The company conducts accreditations and elections at meetings online real-time.

It has a branch office in Abuja, which caters for the needs of shareholders in the North. The branch is linked to the Lagos office via a Wide Area Network (WAN) for online real-time transactions.



FBN Capital Limited

n the aftermath of the merger between the Bank on the one hand, and FBN (Merchan Bankers) Limited and MBC International Plc., on the other, FirstBank's corporate finance and wealth management departments were combined with the capital market functions of bot these other institutions in a new subsidiary, FBN Capital Limited. With authorised and paid u capital of №2 billion, this subsidiary should strengthen FirstBank's wholesale banking presence asset management, and capital market operations, while freeing essential resources consolidate our industry leadership in the commercial segment of the nation's financial service sector.

CBN's authorisation for this subsidiary was received in the last guarter of the financial year unde review, and operations commenced effective April 3, 2006.

Associates and Subsidiaries cont'd



First Pension Custodian Nigeria Limited

irst Pension Custodian Nigeria Limited, a wholly owned subsidiary of FirstBank with share capital of ₩2 billion, was incorporated on August 16, 2005.

The National Pension Commission authorised the company to carry on the business of pension fund custody on December 8, 2005. Its services include custody of pension fund assets; collection of monthly contribution from employees/employers on behalf of pension fund administrators (PFAs); securities settlement and cash management services; safe keeping of investment instruments on behalf of contributors to the order of the PFAs.

Others include registration of investment instruments; corporate actions monitoring; timely crediting of the Fund account with dividend and other income; rights and bonus Issue collection and treatment; proxy voting; portfolio valuation and taxation services; and compliance monitoring assistance.

The company, which is in a strategic alliance with Sectech Limited, UK for quality service delivery, has implemented CUSTODY2000 software to drive its fully automated business.

ASSOCIATES & AFFILIATES

s at March 31, 2006, the Bank had one (1) associate company, Kakawa Discount House, and four (4) affiliate companies. The affiliates are: Banque Internationale du Benin (BIBE), ValuCard, Afrexim Bank, and Nigerian Interbank Settlement System. Most of the companies are performing remarkably well and are making positive contribution to the Bank's overall performance. Work is advanced on the re-focussing of the business processes of Banqué Internationalé du Bénin; and we have no doubt that when this is done, it would play a definitive role in the sub-region's financial services industry.

Report of Directors

For the year ended 31 March, 2006

The Directors have pleasure in submitting to the members their report and audited financial statements of the Group for the year ended 31 March 2006.

| 1. | Results | N ′m | ₩ 'm |
|----|--|-------------------------|-------------|
| | The Group profit for the year after taxation was | | 17,383 |
| | Less: Appropriations: Transfer to statutory reserve Reserve for Small Scale Industries Proposed dividend | 2,408 1,605 5,238 | (9,251) |
| | Retained profit transferred to general reserve | | 8,132 |

The proposed dividend of 100 kobo (2005 -160 kobo) per ordinary share is subject to withholding tax.

Legal Form

The Bank, which commenced operations in Nigeria in 1894 as a branch of Bank of British West Africa Limited was incorporated as a private limited liability company in Nigeria in 1969 and was converted to a public company in 1970. The Bank's shares are quoted on the Nigerian Stock Exchange.

Principal Activities

The Bank engages in the business of universal banking. Its major subsidiaries, FBN Bank (UK) Limited, First Registrars Nigeria Limited and First Trustees Nigeria Limited carry on the business of commercial banking, registrars and trusteeship, respectively.

4. Business Review and Future Development

The Bank carried out banking activities in accordance with its Memorandum and Articles of Association.

During the year, the bank consummated a merger scheme in which the assets, liabilities, business as well as the undertakings of FBN (Merchant Bankers) Limited and MBC International Bank Limited were merged with those of the bank. The merger arrangements involved exchange of shares and it became effective from 1 January 2006.

A comprehensive review of the business for the year and the prospects for the ensuing year is contained in the Managing Director's report.

Fixed Assets

Movements in fixed assets during the year are shown in note 8 on pages 68 and 69. In the opinion of the Directors, the market value of the Bank's properties is not less than the value shown in the accounts.

6. Directors

- 1 The names of the current directors are detailed on page 2.
- In accordance with the Bank's Articles of Association, Alhaji (Dr) U.A. Mutallab CON, Lt. Gen Garba Duba (Rtd), Mr. John Oche Aboh and Mallam Abdullahi Mahmoud retire by rotation and being eligible, offer themselves for re-election.

The following were appointed Directors since the last Annual General Meeting of the Bank: Messrs Aderemi W. Babalola, Alex C. Otti, Oladele Oyelola, Lamido Sanusi, and Mrs. Harriet-Ann O. Adesola.

In accordance with Section 249(2) of Company and Allied Matters Act, 1990, a resolution will be proposed at the Annual General meeting approving their appointments as Directors.

Messrs Bashiru A. Bakare, Abba Kyari, N. Okoye (Mrs.), Ado Yakubu Wanka and Evans Ejike Woherem retired from the services of the Bank with effect from 5 September 2005.

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9.

None LFN 2

First

For the year ended 31 March, 2006

7. Directors' Responsibilities

The directors are responsible for the preparation of the financial statements which give a true and fair view of the state of affairs of the Bank at the end of each financial year and of the profit or loss for that year and comply with the provisions of the Companies and Allied Matters Act, CAP C20 LFN 2004 and Banks and Other Financial Institutions Act, CAP B3 LFN 2004. In doing so they ensure that:

- adequate internal control procedures are instituted to safeguard the assets, prevent and detect frauds and other irregularities;

proper accounting records are maintained;

- applicable accounting standards are adhered to;

suitable accounting policies are adopted and consistently applied;

- judgements and estimates made are reasonable and prudent; and

- the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Bank will continue in business.

8. Bonus Issue Reserve

The Directors recommend that the sum of 2.619 billion be set aside out of general reserve to be capitalised by issuing one ordinary bonus share of 50 kobo to shareholders for every one ordinary share previously held.

9. Directors' Interests

The interests of the Directors in the issued share capital of the Bank as recorded in the register of Directors' shareholdings at 31 March 2006 are as follows:

| | | | Ordinary shares of 50k each 31 March | | |
|--------------------------|------------|-------------|---|--|--|
| | | 2006 | 2005 | | |
| Mutallab, Umaru A. | (Direct) | 4,784,315 | 3,775,731 | | |
| Mutaliab, Offiaru A. | (Indirect) | | | | |
| Aigkigha Jacobs Move | (indirect) | 84,357,435 | 67,485,948 | | |
| Ajekigbe, Jacobs Moyo | | 2,981,670 | 1,964,470 | | |
| Aboh, John Oche | | 1,820,396 | 1,693,377 | | |
| Adesola, Harriet-Ann O. | | 686,600 | | | |
| Afonja, Ajibola A. | | | 10.7 | | |
| Babalola, Aderemi W. | | 228,419 | | | |
| Duba, Garba | | 3,688,299 | 2,904,942 | | |
| Hassan-Odukale, Oyekanmi | (Direct) | 70,001 | 11,250 | | |
| | (Indirect) | 13,501,918 | 596,229 | | |
| Ibrahim, Muhammadu | | 1,322,858 | 887,152 | | |
| Mahmoud, Abdullahi | | 243,617 | 192,260 | | |
| Otti, Alex C. | | 49,366 | - | | |
| Otudeko, Ayoola Oba | (Direct) | 857,019 | 514,496 | | |
| | (Indirect) | 128,181,003 | 102,544,803 | | |
| Oyelola, Oladele | | 71,352 | | | |
| Sanusi, Sanusi Lamido | | 313,316 | | | |
| Udo-Aka, Udo | (Direct) | 1,547,641 | 1,233,268 | | |
| 232 / 1137 033 | (Indirect) | 32,845 | 26,276 | | |
| | (man ect) | 32,043 | 20,270 | | |

None of the Directors has notified the Bank for the purposes of Section 277 of the Companies and Allied Matters Act, CAP C20 LFN 2004 of any discloseable interests in contracts in which the Bank was involved as at 31 March 2006.

For the year ended 31 March, 2006

Analysis Of Shareholdings 10.

- 1 The shares of the Bank as at 31 March 2006 were fully owned by Nigerian citizens and associations.
- As at 31 March 2006, only First Dependants Nigeria Limited, the Managers of the Staff Pension Fund held up to 5% of the issued share capital of the Bank.
- 3 The range of shareholding as at 31 March 2006 is as follows:

| Range | No. Of share-holders | No. Of shares held | % |
|-------------------------|----------------------|--------------------|--------|
| 1- 1,000 | 97,845 | 42,605,660 | 0.81 |
| 1,001- 5,000 | 134,960 | 320,186,434 | 6.11 |
| 5,001- 10,000 | 41,179 | 292,169,224 | 5.58 |
| 10,001- 50,000 | 38,158 | 783,887,157 | 14.96 |
| 50,001- 100,000 | 4,974 | 341,216,196 | 6.51 |
| 100,001- 500,000 | 3,832 | 760,417,038 | 14.52 |
| 500,001- 1,000,000 | 435 | 300,382,269 | 5.73 |
| 1,000,001- 10,000,000 | 378 | 947,093,896 | 18.08 |
| 10,000,001- 50,000,000 | 41 | 808,013,786 | 15.42 |
| 50,000,001-100,000,000 | 6 1 | 382,466,282 | 7.30 |
| 100,000,001-500,000,000 | | 260,231,446 | 4.97 |
| Total | 321,809 | 5,238,669,388 | 100.00 |

Donations 11.

| Donations made during the year amounted to N119.887m. | The recipients were: ₩'000 |
|---|----------------------------|
| 14th International Conference on AIDS and STIs | |
| In Africa (ICASA) | 500 |
| National Orthopaedic Hospital (Lagos) | 9,600 |
| Child Care Trust | 2,500 |
| University of Ibadan - Construction of Auditorium | 31,474 |
| Usman Dan Fodio University, Sokoto - Endowment | 3,327 |
| Federal University of Technology, Akure - Endowment | 3,327 |
| Bayero University, Kano - Endowment | 3,326 |
| Katsina State Government Economic Forum | 500 |
| Maritime Academy of Nigeria, Oron | 7,200 |
| Nigeria Association for the Blind | 1,000 |
| Nigeria Conservation Foundation | 250 |
| Balance carried forward | 63,004 |

For the year ended 31 March, 2006

| | ₩'000 |
|--|---------|
| Balance brought forward | 63,004 |
| International Committee of the Red Cross | 300 |
| Enugu State University of Technology | 300 |
| Chartered Institute of Bankers | 1,000 |
| Alder Consulting, in support of orphanages | 100 |
| Tafawa Balewa University, Bauchi Endowment | 3,327 |
| University Of Agriculture, Makurdi - Endowment | 3,327 |
| University of Benin | 1,000 |
| University of Port Harcourt | 1,000 |
| Ahmadu Bello Universtiy, Zaria - Construction of IT Centre | 28,515 |
| Zamfara State Government Economic Summit | 500 |
| Others (below ₩100,000) | 17,514 |
| | 119,887 |

12. Employment And Employees

1 Employment of disabled persons

It is the policy of the Bank that there should be no discrimination in considering applications for employment including those from disabled persons. All employees whether or not disabled are given equal opportunities to develop. As at 31 March, 2006, twelve (12) disabled persons were in the employment of the Bank.

2 Health, safety at work and welfare of employees

Health and safety regulations are in force within the Bank's premises and employees are aware of existing regulations. The Bank provides subsidy to all levels of employees for medical, transportation, housing, etc.

3 Employees' involvement and training

The Bank is committed to keeping employees informed as much as possible regarding the Bank's performance and progress and seeking their views whenever practicable on matters which particularly affect them as employees.

Management, professional and technical expertise are the Bank's major assets and investment in their further development continues.

The Bank's expanding skill-base has been extended by a range of training provided to its employees whose opportunities for career development within the Bank have thus been enhanced.

Training is carried out at various levels through both in-house and external courses.

13. Post Balance Sheet Events

There are no post balance sheet events that could have had a material effect on the state of affairs of the Bank as at 31 March, 2006 which have not been adequately provided for or disclosed.

For the year ended 31 March, 2006

14. Audit Committee

Pursuant to Section 359(3) of the Companies and Allied Matters Act, CAP C20 LFN 2004, the Bank has in place an Audit Committee comprising three shareholders and three directors as follows:

Otunba Michael Olatunde Olowu (Chairman) Mr. John Oche Aboh Chief S. C. Ezendu Alhaji Muhammadu Ibrahim, OFR Mr. Oyekanmi Hassan-Odukale, MFR Alhaji Labaran Tanko

The functions of the Audit Committee are as laid down in Section 359(6) of the Companies and Allied Matters Act, C20 LFN 2004.

15. Auditors

Messrs. Akintola Williams Deloitte and PKF Pannell Kerr Forster having indicated their willingness to continue in office, will do so in accordance with Section 357(2) of Companies and Allied Matters Act, C20 LFN 2004.

A resolution will be proposed at the Annual General Meeting to authorise the directors to determine their remuneration.

BY ORDER OF THE BOARD

TIJJANI M. BORODO COMPANY SECRETARY

35, MARINA LAGOS, NIGERIA.

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Fir:



www.deloitte.com

235, Ikorodu Road, Ilupeju P. O. Box 965, Lagos, Nige Tel: +234 1 4930720-4 Fax: +234 1 4970023

Report of the Joint Auditors

To The Members Of First Bank Of Nigeria Plc



Pannell Kerr Forster
Chartered Accountants
Tapa House
3/5 Imam Dauda Street
Off Eric Moore Road, Surulere
G. P. O. 2047Marina, Lagos, Nigeria

Tel: 124 1 8042074, 7734940 Fax: 234 1 7748266. E-mail: pkfnig@hyperia.com

We have audited the financial statements of First Bank of Nigeria Plc as at 31 March 2006 set out on pages 58 to 87 which have been prepared on the basis of the accounting policies on pages 53 to 55.

Respective responsibilities of Directors and Auditors

In accordance with the Companies and Allied Matters Act, CAP C20 LFN 2004, the Bank's Directors are responsible for the preparation of the financial statements. Our responsibility is to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of opinion

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We conducted our audit in accordance with the international standards on auditing issued by the International Federation of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Bank's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations, which we considered necessary to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements and assessed whether the Bank's accounting records have been properly kept. We have obtained the information and explanations we required for the purpose of our audit and have received adequate returns from branches not visited by us. The assets of the bank have been properly valued and adequate provision has been made for diminution in value thereof.

In accordance with circular BSD/1/2004 issued by the Central Bank of Nigeria, details of insider-related credits are as disclosed in note 38.

Contraventions

No contravention of the Banks and Other Financial Institutions Act CAP B3 LFN 2004 by the bank came to our knowledge during the year ended 31 March, 2006.

Opinion

In our opinion, the Bank and the group have kept proper accounting records and the financial statements are in agreement with the records. The financial statements drawn up in conformity with the generally accepted accounting standards in Nigeria, give a true and fair view of the state of affairs of the Bank and of the group at 31 March, 2006 and of the profit and cash flows for the year ended on that date, and have been properly prepared in accordance with the Companies and Allied Matters Act, CAP C20 LFN 2004, the Banks and Other Financial Institutions Act, CAP B3 LFN 2004 and relevant circulars issued by the Central Bank of Nigeria.

XKintola William Delitte



Chartered Accountants Lagos, Nigeria 28 June, 2006 PKF Pannell Kerr Forster



Chartered Accountants Lagos, Nigeria 28 June, 2006

Report of the Audit Committee

For the year ended 31 March, 2006

n compliance with section 359(6) of the Companies and Allied Matters Act 1990, we have reviewed the Audit Report for the year ended 31st March, 2006 and hereby state as follows:

- The scope and planning of the audit were adequate in our opinion;
- The accounting and reporting policies of the company confirmed with statutory requirements and agreed ethical 2. practices;
- The internal control was being constantly and effectively monitored; and 3.
- $The \ external \ auditors \ management \ report \ received \ satisfactory \ response \ from \ the \ Management.$ 4.

Dated June 28, 2006.

Otunba M.O.Olowu,

Chairman, Audit Committee

Members of the Committee.

Otunba M.O.Olowu Mr. John O. Aboh Chief S.C. Ezendu

Alhaji Muhammadu Ibrahim, OFR Mr. Oyekanmi Hassan-Odukale, MFR

Alhaji Labaran Tanko.

Accounting Policies

For the year ended 31 March, 2006

The following are the significant accounting policies adopted by the Bank in the preparation of its financial statements:

1. Basis of accounting

The accounts are prepared under the historical cost convention modified to include the revaluation of certain land and buildings (own premises only).

2. Basis of consolidation

The group financial statements incorporate the financial statements of the Bank and three of its wholly owned subsidiaries, FBN Bank (UK) Limited, First Trustees Nigeria Limited and First Registrars Nigeria Limited, all made up to 31 March 2006. The other subsidiaries whose results are immaterial have not been consolidated.

The Bank acquired FBN (Merchant Bankers) Limited and MBC International Bank Limited during the year. On acquisition, the assets and liabilities of the merged entities are measured at their fair values at the date of acquisition. Resulting difference between the cost of acquisition and the fair values of the identifiable net assets acquired after accounting for consolidation expenses is credited to a capital reserve account in the period of acquisition.

The results of MBC International Bank Limited and FBN (Merchant Bankers) Limited acquired with effect from 1 January 2006 are included in the consolidated financial statements from the date of acquisition.

 $All\,intra-group\,transactions,\,balances,\,income\,and\,expenses\,are\,eliminated\,on\,consolidation.$

Investments in Associated company

Investments in associated company are carried in the balance sheet at cost. Profit and losses are eliminated to the extent of the Group's interest in the associated company.

3. Capital reserve

Capital reserve arising on consolidation represents the difference between the cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of the merged entities at the date of acquisition.

4. Investments

- .1 Quoted investments other than dated securities are stated at the lower of cost and market value.
- .2 Unquoted investments are stated at cost less provision for doubtful investments.
- .3 Dated securities are stated at cost.
- .4 Investments in subsidiaries are stated at cost.

5. Bad and doubtful accounts

Loans and advances are stated after the deduction of provisions against debts considered doubtful of recovery. Loans are classified as to performing and non-performing; and are considered non-performing when principal and or interest repayment obligations are in arrears for over three months. Specific provisions are made on non-performing accounts as follows:

| More than 90 days but less than 180 days | = | 10% |
|--|---|------|
| 180 days but less than 360 days | - | 50% |
| 360 days and over | - | 100% |

Accounting Policies cont'd

For the year ended 31, March 2006

A general provision of 1% is made on all performing balances in line with the Prudential Guidelines of the Central Bank of Nigeria.

6. Interest

Interest on loans and advances is accrued to profit until such a time as reasonable doubt exists about its collectibility. Interest accruing on non-performing accounts is not taken to the credit of profit and loss account until the debt is recovered.

7. Advances under finance lease

Advances to customers under finance leases are stated net of unearned income. Lease finance is recognized in a manner, which provides a constant yield on the outstanding net investment over the lease period.

In accordance with the Prudential Guidelines for licensed banks, specific provision is made on leases that are not performing while a general provision of at least 1% is made on the aggregate net investment in the finance lease.

8. Fixed assets

Fixed assets are stated at cost or valuation less accumulated depreciation.

Depreciation 9.

Depreciation is provided to write off the cost of fixed assets over their estimated useful lives on a straight line basis at the following annual rates:

Freehold buildings

2% from date of use

Leasehold buildings

2% for leases of 50 years and above

over expected life in case of leases under 50 years 25%

Motor vehicles Computer equipment

33.33%

Other fixed assets

20%

10. Foreign currencies

Transactions in foreign currencies are recorded in Naira at the rate of exchange ruling at the date of the transactions.

Foreign currency balances are converted to Naira at the rate of exchange ruling at the balance sheet date and the resultant profit/loss on conversion is taken to profit and loss account in respect of Bank - owned funds and the rest charged/credited to third parties.

The Bank's equity investment in FBN Bank (UK) Limited is stated at transaction cost.

11. **Taxation**

Income tax is provided on taxable profit at the current statutory rate.

Provision for deferred taxation is made by the liability method and calculated at the current rate of taxation on the differences between the net book value of qualifying fixed assets and their corresponding tax written down value.

Accounting Policies cont'd

For the year ended 31, March 2006

12. Retirement benefits

Arrangements for retirement benefits (on a defined contribution basis) for members of staff are based on the provisions of the staff pension scheme, which is contributory. The matching contributions of 5% and 10% for staff and bank respectively are based on current salaries and designated allowances and are charged to profit and loss account and are paid over within the year to the funds manager. Membership of the scheme is automatic upon resumption of duty with the Bank.

13. Off Balance Sheet Engagements

Transactions that are not currently recognized as assets or liabilities in the balance sheet but which nonetheless give rise to credit risks, contingencies and commitments are reported off balance sheet. Such transactions include letters of credit, bonds, guarantees, indemnities, acceptances, trade related contingencies such as documentary credit, etc.

Outstanding and unexpired commitments at year end in respect of these transactions are shown by way of note to the financial statements.

Income on off balance sheet engagements is in form of commission which is recognized as and when transactions are executed.

14. Income recognition

.1 Interest income and interest expense

Interest is accrued on daily balances on all assets and liabilities to which interest is applicable.

.2 Fees, commissions and other income

Fees and commissions, where material, are amortized over the life of the related service. Otherwise fees, commissions and other income are recognized as earned upon completion of the related service.

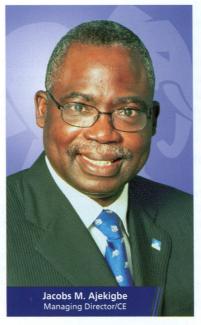
.3 Investment income

This is recognized on an accrual basis and credited to the profit and loss account.

.4 Lease finance income

This is recognised on a basis that provides a constant yield on the outstanding principal over the lease term.

Executive Directors

















Today's FirstBank

New Drive ■ New Identity

Take our Finacle banking application, acclaimed to be one of the World's leading banking technologies.

Now, you can enjoy real-time on-line banking via wide area interconnectivity as well as the Internet.

So, Wherever you see the new logo, be sure of one thing. It is the symbol of a bank that is firmly focused on innovation.

FirstBank

...truly the first



Balance Sheet

As at 31 March, 2006

| | | The | Group | The | Bank |
|---|--|--|--|---|---|
| | Note | 2006 & 'm | 2005 \ H'm | 2006 સ 'm | 2005 ₩'m |
| ASSETS Cash and short-term funds Due from banks and other financial institutions Bills discounted Investments Loans and advances Advances under finance lease Other assets Fixed assets | 2 3 4 5 6 7 8 | 50,992 169,580 108,316 60,875 177,303 1,701 31,851 14,222 | 32,856 129,281 105,624 21,651 123,739 1,283 43,716 12,689 | 49,444 94,029 108,316 63,729 175,657 1,701 31,317 13,952 | 30,245 64,118 100,135 24,655 114,673 937 30,625 12,108 |
| TOTAL ASSETS | | 614,840 | 470,839 | 538,145 | 377,496 |
| LIABILITIES Deposit and current accounts Due to other banks Tax payable Deferred taxation Dividend payable Other liabilities | 9 10 11 12 13 14 | 448,915 323 5,142 2,746 5,238 90,183 | 331,806 390 4,758 2,089 6,325 75,666 | 390,846 323 4,148 2,751 5,238 75,843 | 264,988 390 3,954 2,010 6,325 55,157 |
| | | 552,547 | 421,034 | 479,149 | 332,824 |
| CAPITAL AND RESERVES Share capital Capital reserve Statutory reserve Exchange difference reserve General reserve Bonus issue reserve Reserve for small/medium scale industries | 15 16 17 18 19 20 21 | 2,619 12,644 11,358 3,343 20,364 2,619 6,967 | 1,976 10,076 8,950 3,957 15,358 494 5,536 | 2,619 13,297 10,699 2,836 17,549 2,619 6,998 | 1,976 9,784 8,291 2,836 13,519 494 5,393 |
| Core capital | | 59,914 | 46,347 | 56,617 | 42,293 |
| Fixed assets revaluation reserve | | 2,379 | 2,379 | 2,379 | 2,379 |
| Shareholders' funds Minority interest | | 62,293 - 62,293 | 48,726 1,079 49,805 | 58,996 - 58,996 | 44,672 |
| TOTAL LIABILITIES | | 614,840 | 470,839 | 538,145 | 377,496 |
| Contingent liabilities and other obligations on behalf of customers and customers' liability thereof | 34 | 115,961 | 83,407 | 80,662 | 60,578 |
| The financial statements on pages 53 to 87 were approved on 28 June 2006 by the Board of Directors and signed on its behalf | by: | | | | |
| Umaru Abdul Mutallab (CON) Chairman | | | | | |

The accounting policies on pages 53 to 55 and the notes on pages 61 to 83 form part of these financial statements.

Managing Director

Executive Director

Jacobs Moyo Ajekigbe

<u>Šanusi Lamido Sanusi</u>

Profit and Loss Account

For the year ended 31 March, 2006

| | Note | The 2006 N 'm | Group 2005 ₩'m | The 2006 ₩ 'm | Bank 2005 ∯'m |
|--|----------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| Gross earnings | | 67,440 | 57,255 | 61,243 | 49,475 |
| Interest earnings Interest expense | 22 23 | 40,743 (10,040) | 36,455 (8,555) | 37,218 (7,750) | 32,275 (5,854) |
| Net interest income Commissions and other income | 24 | 30,703 26,697 | 27,900 20,800 | 29,468 24,025 | 26,421 17,200 |
| Overheads Provision for bad and doubtful accounts | 25 26 | 57,400 (35,285) (3,985) | 48,700 (29,461) (2,431) | 53,493 (33,748) (3,617) | 43,621 (26,648) (1,828) |
| Profit on ordinary activities Exceptional item | 27 | 18,130 3,703 | 16,808 | 16,128 3,703 | 15,145 |
| Profit before taxation after exceptional item Current taxation Deferred taxation | 11 12 | 21,833 (3,720) (730) | 16,808 (3,110) (464) | 19,831 (3,038) (740) | 15,145 (2,484) (477) |
| Profit after taxation Minority interest Profit attributable to ordinary | | 17,383 | 13,234 (184) | 16,053 | 12,184 |
| shareholders | | 17,383 | 13,050 | 16,053 | 12,184 |
| Dealt with as follows: Statutory reserve Reserve for small scale industries Dividend General reserve | 17 21 13 19 | 2,408 1,605 5,238 8,132 | 1,887 1,558 6,325 3,280 | 2,408 1,605 5,238 6,802 | 1,827 1,514 6,325 2,518 |
| | | 17,383 | 13,050 | 16,053 | 12,184 |
| Earning per share: - Actual | 28 | 3.32 | 3.35 | 3.06 | 3.08 |
| - Adjusted | 28 | 3.32 | 2.53 | 3.06 | 2.33 |

The accounting policies on pages 53 to 55 and the notes on pages 61 to 83 form part of these financial statements.

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Statement of Cash Flows

For the year ended 31 March, 2006

| | Note | The 2006 % 'm | e Group 2005 ₩ 'm | The 2006 % 'm | Bank 2005 N'm |
|--|------|---|--|---|--|
| Cash flows from operating activities Interest earnings Commission and other income Lease income Dividend received from associated company Recoveries on loans previously written off Interest expenses Cash payment to employees and suppliers | 22 | 40,743 24,813 411 - 1,436 (10,040) (32,036) | 36,455 16,033 582 - 3,481 (8,555) (27,074) | 37,218 22,055 411 86 1,436 (7,750) (30,621) | 32,275 15,754 76 58 626 (5,854) (24,439) |
| Income tax paid Operating profit before changes in operating assets and liabilities | 11 | (3,436) 21,891 | (3,052) 17,870 | (2,989) 19,846 | <u>(2,552)</u> 15,944 |
| Changes in operating assets/liabilities Loans and advances Advances under finance lease Other assets Deposit and current accounts Other liabilities | | (60,613) (422) 12,435 117,042 14,517 | (35,405) (1,296) (19,296) 76,315 1,011 | (64,435) (772) (177) 125,791 20,686 | (38,338) (946) (19,029) 58,345 (547) |
| Net cash from operating activities | 29 | 104,850 | 39,199 | 100,939 | 15,429 |
| Cash flows from investing activities Net proceeds from sale of investments Redemption of dated securities Purchase of fixed assets Proceeds on sale of fixed assets Dividend received from subsidiaries Purchase of investments Bills discounted | 8 | 6,563 434 (3,908) 103 37 (41,203) (2,692) | 21 (4,989) 29 685 (9,909) (6,776) | 6,563 434 (3,830) 100 37 (41,203) (8,181) | 21 (4,758) 23 685 (7,890) (7,213) |
| Net cash used in investing activities | | (40,666) | (20,939) | (46,080) | (19,132) |
| Cash flows from financing activities Proceeds from issue of shares Dividend paid to shareholders | 13 | 643 (6,325) | 227 (5,429) | 643 (6,325) | 227 (5,429) |
| Net cash used in financing activities | | (5,682) | (5,202) | (5,682) | (5,202) |
| Net increase/(decrease) in cash and cash equivalents Opening cash and cash equivalents | | 58,502 161,747 | 13,058 148,689 | 49,177 93,973 | (8,905) 102,878 |
| Closing cash and cash equivalents | 30 | 220,249 | 161,747 | 143,150 | 93,973 |

Notes to the Accounts

At 31 March, 2006

| | | The 2006 N 'm | e Group 2005 N 'm | The 2006 ₩ ′m | Bank 2005 N 'm |
|----|--|----------------------------|---------------------------------------|----------------------------|--|
| 1. | Legal form | | | · | |
| | The Bank, which commenced operations in Nigeria in 1894 as a branch of British West Africa Limited, was incorporated as a private limited liability company in Nigeria in 1969 and was converted to a public company in 1970. The Bank's shares are quoted on the Nigerian Stock Exchange. | | | | |
| 2. | Cash and short-term funds | | | | |
| | Cash | 12,085 | 6,775 | 10,537 | 5,886 |
| | Balances with Central Bank of Nigeria: Cash reserve requirement Current account Other account | 16,307 22,273 327 | 20,694 5,387 | 16,307 22,273 327 | 19,601 4,758 |
| | | 50,992 | 32,856 | 49,444 | 30,245 |
| 3. | Due from other banks and financial institutions: | | | | |
| | In Nigeria Outside Nigeria | 39,658 131,133 | 40,234 89,167 | 33,736 61,381 | 33,014 31,209 |
| | Provision for doubtful accounts | 170,791 (1,211) | 129,401 (120) | 95,117 (1,088) | 64,223 (105) |
| | | 169,580 | 129,281 | 94,029 | 64,118 |
| 1 | Amount held on behalf of customers included in balances with other banks outside Nigeria are: | | | | |
| | Deposit with FBN Bank (UK) Limited Vostro accounts | 28,531 | 19,129 | 17,492 28,531 | 14,196 19,129 |

28,531

19,129

46,023

33,325

| | Th 2006 % 'm | e Group 2005 ₩'m | The 2006 % ′m | Bank 2005 ₩'m |
|---|---|--|--|---|
| 4. Investments 1 Dated securities (Quoted) Maturing within 1 year Market value ₩28billion (2005 - ₩31m) | · · · · | NIII | \\ | 14 111 |
| - Federal Government Bonds - State Governments Bonds - Others Maturing between 1 and 5 years | 27,819 623 41 | 10 21 | 27,819 416 41 | 10 21 |
| - Federal Government Bonds - State Governments Bonds - Others Maturing after 5 years | 16,181 1,200 4,040 | 10,000 578 80 | 16,181 1,200 4,040 | 10,000 353 80 |
| - State Governments Bonds | | 1,667 | - | 1,667 |
| Less: Provision | 49,904 (808) | 12,356 (1,025) | 49,697 (808) | 12,131 (1,025) |
| .2 Equities (a) (Quoted) Sundry including dealing securities | 49,096 | 11,331 | 48,889 | 11,106 |
| [market value - \8.5m] Less: Provision | 1,626 (256) | 1,671 (22) | 34 (25) | - |
| (b) (Unquoted): Vee Networks Limited Banque Internationale Du Benin, Cotonou African Export-Import Bank, Cairo Consolidated Discounts Ltd ValuCard Nig. Plc Nigeria Automated Clearing System Plc Nigeria Interbank Settlement System ATM Consortium Less: Provision | 1,370 2,908 98 10 15 186 27 7 59 3,310 (283) | 1,649 5,768 98 10 - 138 34 - 58 6,106 (98) | 9 2,908 98 10 15 186 27 7 59 3,310 (283) | 5,768 98 10 - 138 27 - 58 6,099 (98) |
| | 3,027 | 6,008 | 3,027 | 6,001 |
| .3 Associated company [Unquoted equity] Kakawa Discount House Limited | | 74 74 | 74 74 | <u>57</u> 57 |
| FBN Bank (UK) Limited (note 4.8) FBN Capital Limited First Pension Custodian Nigeria Limited FBN (Merchant Bankers) Limited First Trustees Nigeria Limited FBN Mortgages Limited FBN Insurance Brokers Nigeria Limited First Registrars Nigeria Limited First Funds Limited | 1,300 2,000 - 100 15 - 45 | - - - 100 15 - 45 160 | 4,389 1,300 2,000 - 23 100 15 10 45 | 4,389 624 23 100 15 10 45 |

| | | The 2006 N 'm | e Group 2005 ₩'m | Th 2006 ₩ ′m | e Bank 2005 ₩'m |
|----|--|------------------------------------|--------------------------------|------------------------------------|--------------------------------|
| .5 | Others: SMIES Investments Through: SME Managers Limited SME Partnership Limited Chase Executive Partners Limited Interswitch Limited First Funds Limited | 526 64 30 32 3,196 | 431 - - 32 1,966 | 526 64 30 32 3,196 | 357 - - 32 1,896 |
| | | 3,848 | 2,429 | 3,848 | 2,285 |
| | | 60,875 | 21,651 | 63,729 | 24,655 |
| .6 | The issuers of the industrial securities (quoted and unquoted) are as follows: | | | | |
| | Dated securities [Quoted] | | | | |
| | Maturing within 1 year: 19% PZ Industries Floating Rate Debenture Stock 1997/2004 Neimeth Int'l Debenture Stock 2004/2008 Federal Government of Nigeria Bond State Government Bonds | 1 40 27,819 623 28,483 | 1 20 - 10 | 1 40 27,819 416 28,276 | 1 20 - 10 31 |
| | Maturing between 1 & 5 years: 19% PZ Industries Floating Rate Debenture Stock 1997/2004 Neimeth Int'l Debenture Stock 2004/2008 Floating Rate secured Cum Convertible Redeemable Mortgage Debenture stock Tinapa Business Resort Limited Federal Government of Nigeria Bond State Government Bonds | 111 4,000 16,181 1,200 | 20 80 - 10,000 558 | 40 4,000 16,181 1,200 | 20 80 - 10,000 333 |
| | Maturing after 5 years: State Government Bonds | <u>-</u> | 1,667 | | 1,667 |
| | Provisions | 21,492 (808) | 12,325 (1,025) | 21,421 (808) | 12,100 (1,025) |
| | | 20,684 | 11,300 | 20,613 | 11,075 |
| | | 49,167 | 11,331 | 48,889 | 11,106 |

In the opinion of the Directors, the market value of the unquoted investments is not lower than cost.

^{.8} Except for FBN Bank (UK) Limited, which was incorporated in the United Kingdom, all other subsidiaries were incorporated in Nigeria.

| | | The Group 2006 2005 %'m % 'm | | The Bank 2006 20 ₩ ′m ₦ | |
|-----------------|---|--------------------------------------|----------------------------|--------------------------------------|----------------------------|
| 5. .1 | Loans and advances Summary: | | | | |
| | Secured against real estate Otherwise secured Unsecured | 33,548 154,026 4,098 | 31,159 126,603 3,922 | 33,548 153,889 2,567 | 25,429 119,054 3,028 |
| | Gross loans Deduct: Provision for loan losses (note 5.2) | 191,672 (14,369) | 161,684 (37,945) | 190,004 (14,347) | 147,511 (32,838) |
| | | 177,303 | 123,739 | 175,657 | 114,673 |
| .2 | Analysis of loans and advances by quality | | | | |
| | | | 2006 | 20 | 005 |
| | | Gross | Provision | Gross | Provision |
| | | Loans | | Loans | |
| 2.4 | The Committee | N'm | ₩ 'm | ₩ 'm | ₩ 'm |
| .2.1 | The Group Non-performing | | | | |
| | - Sub-standard | 2,414 | 241 | 1,684 | 300 |
| | - Doubtful | 5,093 | 2,547 | 5,103 | 3,616 |
| | - Lost | 9,838 | _9,838 | 32,787 | 32,787 |
| | | 17,345 | 12,626 | 39,574 | 36,703 |
| | Performing | 17,343 | 1,743 | 122,110 | 1,242 |
| (e) | | | | | |
| | Gross loans | 191,672 | 14,369 | 161,684 | 37,945 |
| | | 21 | 006 | 20 | 05 |
| | | Gross | Provision | Gross | Provision |
| | | Loans | | Loans | |
| 2.2 | The Dept | ₩ 'm | ₩ 'm | ₩ 'm | ₩ 'm |
| .2.2 | The Bank Non-performing: | | | | |
| | - Sub-standard | 2,414 | 241 | 1,661 | 297 |
| | - Doubtful | 5,093 | 2,547 | 4,229 | 2,629 |
| | Lost | 9,832 | 9,832 | _28,784 | 28,784 |
| | | 17,339 | 12,620 | 34,674 | 31,710 |
| | Performing | 172,665 | 1,727 | 112,837 | 1,128 |
| | | | | | |
| | Gross loans | 190,004 | 14,347 | 147,511 | 32,838 |
| | | | | | |

| | | The 2006 & 'm | e Group 2005 N 'm | Th 2006 & ′m | ne Bank 2005 N 'm |
|---|--|--------------------------------|---|-------------------------------|------------------------------------|
| 3 | Provision for doubtful debts | | | | |
| | Principal: | | | | |
| | At 1 April: Written off in the year | 31,555 (24,988) | 32,724 (3,815) | 28,468 (24,988) | 30,236 (3,765) |
| | Arising on acquisition of: | 6,567 | 28,909 | 3,480 | 26,471 |
| | - FBN (Merchant Bankers) Limited - MBC International Bank Limited Reclassification from Commercial paper | (645) 2,229 | - - 258_ | 2,105 2,229 - | - - 258_ |
| | | 8,151 | 29,167 | 7,814 | 26,729 |
| | Provided during the year Recovered during the year | 6,574 (3,882) | 6,079 (3,691) | 6,568 (3,873) | 5,084 (3,345) |
| | Charge for the year (note 26) | 2,692 | 2,388 | 2,695 | 1,739 |
| | | 10,843 | 31,555 | 10,509 | 28,468 |
| | Made up as follows: Specific General | 9,100 1,743 | 30,313 | 8,782 1,727 | 27,340 1,128 |
| | Interest: | 10,843 | 31,555 | 10,509 | 28,468 |
| | At 1 April: Recovered during the year | 6,390 (67) | 9,974 (472) | 4,370 (67) | 8,766 (443) |
| | Arising on acquisition of: | 6,323 | 9,502 | 4,303 | 8,323 |
| | - FBN (Merchant Bankers) Limited - MBC International Bank Limited | (27) 120 | <u>-</u> , | 2,305 120 | - |
| | Additions during the year Written off during the year | 14,966 (17,856) | 2,766 (5,878) | 14,966 (17,856) | 1,896 (5,849) |
| | At 31 March | 3,526 | 6,390 | 3,838_ | 4,370 |
| | Total | | 37,945 | 14,347 | 32,838 |

| | | The 2006 % 'm | e Group 2005 N 'm | Th 2006 ₩'m | e Bank 2005 ₩'m |
|----|--|--|--|--|--|
| .4 | Maturity profile of loans and advances | | | | |
| | On call Over 1 month but within 3 months Over 3 months but within 6 months Over 6 months but within 12 months Over 1 year but within 3 years Over 3 years but within 5 years | 42,730 50,351 21,274 46,044 18,999 12,274 | 32,072 11,733 33,983 27,239 45,638 11,019 | 42,593 50,351 21,274 45,880 18,565 11,341 | 26,408 6,387 32,569 26,949 45,504 9,694 |
| | | 191,672 | 161,684 | 190,004 | 147,511 |
| .5 | Analysis of loans and advances by nature | | | | |
| | Overdrafts Term loans Commercial papers Others | 146,352 1,367 40,406 3,547 | 51,485 76,138 27,168 6,893 | 80,136 65,915 40,406 3,547 | 50,822 62,630 27,168 6,891 |
| | | 191,672 | 161,684 | 190,004 | 147,511 |
| .6 | Insider-related credits Aggregate amount of insider related credits outstanding at year-end classified by performance: | | | | |
| | Performing Non - performing (note 38) | 13,541 | 10,885 498 | 13,541 | 10,577 498 |
| | | 13,581 | 11,383 | 13,581 | 11,075 |
| | The details of the non-performing accounts as shown above are analysed in note 38 to this financial statements in line with Central Bank of Nigeria Circular BSD/1/2004. | | | | |
| .7 | The charge for bad and doubtful accounts is made up of: | | | | |
| | Specific provision General provision | 2,191 501 | 1,945 443 | 2,096 599 | 1,367 372 |
| | | 2,692 | 2,388 | 2,695 | 1,739 |

| | | The Group 2006 2005 N'm N'm | | Tł 2006 ₩ ′m | ne Bank 2005 N 'm |
|----|---|---|--|---|--|
| 6. | Advances under finance lease | | | | |
| | Gross investment (all performing) Less: Unearned income | 1,718 | 1,618 (322) | 1,718 | 1,204 (258) |
| | Provision for performing accounts (note 26) | 1,718 (17) 1,701 | 1,296 (13) 1,283 | 1,718 (17) 1,701 | 946 (9) 937 |
| 1 | 1 The investment in finance leases by maturity is: | | | | - |
| | Over 3 months but within 6 months Over 6 months but within 12 months Over 12 months | 422 1,296 1,718 | 1,618 - - 1,618 | 422 1,296 1,718 | 1,204 - - - 1,204 |
| 7. | Other assets | | | | |
| | Impersonal accounts: | | | | |
| | Interbranch balances Clearing Prepayments Others Accrued income Accounts receivable | 8,178 11,492 5,359 4,601 1,628 2,142 | 9,485 11,428 4,169 18,632 726 1,395 | 8,679 11,491 5,204 4,145 1,260 2,009 | 10,355 11,428 3,796 5,338 547 1,147 |
| | Provision for doubtful accounts (note 7.1) | 33,400 (1,549) | 45,835 (2,119) | 32,788 (1,471) | 32,611 (1,986) |
| | | 31,851 | 43,716 | 31,317 | 30,625 |
| | 1 Provision for doubtful accounts | | | | |
| | At 1 April Arising during the year | 2,119 32 | 3,117 | 1,986 | 2,995 |
| | Written off during the year | (602) | (998) | (515) | (1,009) |
| | At 31 March | 1,549 | 2,119 | 1,471 | 1,986 |

39

Freehold

Vehicles,

| 8. | Eivo | d assets | Land and Buildings | | Equipment and Others | Total N 'm |
|----|------|--|-----------------------|-------------|-------------------------|----------------------|
| 0. | | | | | | |
| | .1 | The Group | | | | |
| | (a) | Summary: | | | | |
| | | Cost/valuation: | C 056 | 100 | 17 122 | 24 100 |
| | | At 1 April Exchange difference on opening balance | 6,956 - | 100 (11) | 17,133 (29) | 24,189 (40) |
| | | Additions Disposals | 824 | _ | 3,084 (475) | 3,908 (475) |
| | | Adjustment arising from acquisition | 259 | 801 | | 1,921 |
| | | At 31 March | 8,039 | 890 | 20,574 | 29,503 |
| | | Depreciation: | | | | |
| | | At 1 April Exchange difference on opening balance | 974 | 26 (2) | 10,500 (12) | 11,500 (14) |
| | | Charge for the year | 103 | 9 | 3,105 | 3,217 |
| | | Eliminated on disposals Adjustment arising from acquisition | - 44 | - 154 | (340) 720 | (340) 918 |
| | | At 31 March | 1,121 | 187 | 13,973 | 15,281 |
| | | Net book value: | | | | - 1 |
| | | At 31 March 2006 | 6,918 | 703 | 6,601 | 14,222 |
| | | At 31 March 2005 | 5,982 | 74 | 6,633 | 12,689 |
| | | | | | | |
| | | | | | | Cost/ Valuation |
| | (b) | Land and buildings comprise: | | | | N'm |
| | | Freehold Under construction | | | | 7,513 <u>526</u> |
| | | Leasehold | | | | 8,039 890 |
| | | | | | | 8,929 |

| Fixe | d assets (Cont'd) | Freehold Land and Buildings N'm | Leasehold Ed buildings an | | Total N'm |
|------|---|--|------------------------------|-----------------------------------|-----------------------------------|
| .2 | The Bank | | | | |
| | | | | | |
| (a) | Summary: | | | | |
| | Cost/valuation: At 1 April Arising on acquisition Additions Disposals | 6,748 262 824 | 801 - - | 16,069 1,096 3,006 (465) | 22,817 2,159 3,830 (465) |
| | At 31 March | 7,834 | 801_ | 19,706 | 28,341 |
| | Depreciation: At 1 April Arising on acquisition Charge for the year Eliminated on disposals | 879 44 103 | - 154 - - | 9,830 720 2,991 (332) | 10,709 918 3,094 (332) |
| | At 31 March | 1,026 | 154 | 13,209 | 14,389 |
| | Net book value: At 31 March 2006 | 6,808 | 647 | 6,497 | 13,952 |
| | At 31 March 2005 | 5,869 | | 6,239 | 12,108 |
| (b) | Land and buildings comprise: | | | | Cost/ Valuation ∦'m |
| | Freehold Under construction | | | | 7,308 <u>526</u> |
| | Leasehold | | | | 7,834 801_ |
| | | | | | 8,635 |

.3 Certain land and buildings (own premises only) with a net book value of ₩187.7 million were professionally valued at ₩1,183.7 million on 31 December, 1990 by Messrs Jide Taiwo & Co. and Diya Fatimilehin & Co., Estate surveyors and valuers on the basis of open market value between a willing seller and buyer. The sum of ₩448.152 million was then recognised as revaluation reserve in the account.

During the year ended 31 December, 1995, selected land and buildings (own premises only) including those revalued at 31 December, 1990, were professionally re-valued at ₹5,056.4 million by Messrs Jide Taiwo & Co. and Diya Fatimiliehin & Co., Estate surveyors and valuers on the basis of open market value between a willing seller and buyer. In compliance with the Central Bank of Nigeria's guidelines on recognition of revaluation reserve on own premises, the sum of ₹1,931.150 million was incorporated in the account. This represents the revaluation surplus of ₹4,291.4 million discounted by 55%.

Revaluation of land and buildings is carried out at the discretion of the directors and it is considered as and when necessary.

| | | The 2006 & 'm | e Group 2005 ₩ 'm | The 2006 N 'm | e Bank 2005 ₩ 'm |
|------------------------------|---|--|---|--|--|
| 9. De | eposit and current accounts | | | | |
| | immary | | | | |
| De | Nigeria: emand vings me | 195,274 128,236 67,336 | 117,917 104,353 58,213 | 195,274 128,236 67,336 | 115,912 104,353 44,723 |
| Ou | utside Nigeria: | 390,846 | 280,483 | 390,846 | 264,988 |
| | emand | 5,220 52,849 | 1,267 50,056 | - | - |
| | | 448,915 | 331,806 | 390,846 | 264,988 |
| ma On Un 3 - 6 - | ne deposit liabilities aturity profile is as follows: In demand Inder 3 months Inder 6 months Inder 12 months Inder 12 months Inder 12 months Inder 12 months | 328,730 86,327 21,307 10,161 2,390 | 223,537 68,149 31,712 6,163 2,245 | 323,510 33,478 21,307 10,161 2,390 | 220,265 7,580 29,214 5,707 2,222 |
| | | 448,915 | 331,806 | 390,846 | 264,988 |
| 10. Du | ue to other banks | | | | |
| | Nigeria utside Nigeria | 313 10 | 380 10 | 313 10 | 380 |
| | | 323 | 390 | 323 | 390 |
| .1 Per | exation er profit and loss account come tax: | | | | - 1 |
| | ased on profit for the year ducation tax | 3,449 | 2,833 277 | 2,787 251 | 2,249 |
| | er balance sheet come tax: | 3,720 | 3,110 | 3,038 | 2,484 |
| Ва | t 1 April ased on profit of the year rising on acquisition | 4,758 3,720 100 | 4,700 3,110 | 3,954 3,038 145 | 4,022 2,484 |
| Pa | syments during the year | 8,578 (3,436) | 7,810 (3,052) | 7,137 (2,989) | 6,506 (2,552) |
| | ne charge for taxation in these accounts is based on the provisions | 5,142 | 4,758 | 4,148 | 3,954 |

The charge for taxation in these accounts is based on the provisions of the Companies Income Tax Act CAP C21 LFN 2004 as amended and the Education Tax Act, CAP E4 LFN 2004.

| 12. Deferred taxation | | The Group | | The Bank | |
|--|---------------------------------|---|---|---------------------|-------------|
| 1.1 Per profit and loss account | | 2006 % 'm | 2005 ₩ 'm | 2006 ₩ ′m | 2005 ₩'m |
| Arising during the year Prior years' under provision No longer required (10) | 12. Deferred taxation | | | | |
| Prior years' under provision No longer required (10) _ _ _ No longer required 730 464 740 477 2. Per balance sheet 4 4 1 April 2,089 1,625 2,010 1,533 Arising during the year 740 464 740 477 477 477 478 470 474 470 477 477 470 470 477 477 470 470 477 470 477 470 470 477 477 470 477 470 477 477 477 470 477 478 478 478 478 478 478 478 478 478 478 478 478 478 | .1 Per profit and loss account | | | | |
| No longer required (10) | | 740 | 464 | 740 | 477 |
| .2 Per balance sheet At 1 April Arising during the year Arising on consolidation No longer required Eliminated on acquisition 1 | | (10) | _ | - | |
| At 1 April Arising during the year Arising during the year Arising on consolidation No longer required Eliminated on acquisition 1 | | 730 | 464 | 740 | 477 |
| Arising during the year Arising on consolidation No longer required Eliminated on acquisition 1 | .2 Per balance sheet | | | | |
| Arising on consolidation No longer required Eliminated on acquisition 1 | | | * | | |
| Eliminated on acquisition (74) | Arising on consolidation | 1 | 464 - | /40 1 | 4// |
| 13. Dividend Proposed for the year per profit and loss account and balance sheet The proposed dividend of N1.00 (2005 - N1.60) per 50 kobo ordinary share is subject to deduction of withholding tax at the appropriate rate. 14. Other liabilities Payable and transfers Provisions and accruals Provision for frauds and losses Provision for frauds and losses Unearned discounts Provision for off balance sheet engagements Others (note 14.1) 15,778 10,735 1,778 10,735 1,464 1,159 1, | | | - | - | - |
| 13. Dividend Proposed for the year per profit and loss account and balance sheet The proposed dividend of N1.00 (2005 - N1.60) per 50 kobo ordinary share is subject to deduction of withholding tax at the appropriate rate. 14. Other liabilities Payable and transfers Provisions and accruals Provision for frauds and losses Provision for frauds and losses Unearned discounts Provision for off balance sheet engagements Others (note 14.1) 15,778 10,735 1,778 10,735 1,464 1,159 1, | | 2.746 | 2.089 | 2.751 | 2.010 |
| Proposed for the year per profit and loss account and balance sheet The proposed dividend of N1.00 (2005 - N1.60) per 50 kobo ordinary share is subject to deduction of withholding tax at the appropriate rate. 14. Other liabilities Payable and transfers Provisions and accruals Provision for frauds and losses Unearned discounts Provision for off balance sheet engagements Others (note 14.1) 15,238 6,325 5,238 6,325 5,238 6,325 5,238 6,325 5,238 6,325 5,238 6,325 5,238 6,325 11,094 15,778 10,735 2,826 3,185 2,295 1,464 1,159 1,464 1,15 | 13 Dividend | | *************************************** | | |
| and balance sheet The proposed dividend of №1.00 (2005 - №1.60) per 50 kobo ordinary share is subject to deduction of withholding tax at the appropriate rate. 14. Other liabilities Payable and transfers Provisions and accruals Provision for frauds and losses Uncharned discounts Provision for off balance sheet engagements Others (note 14.1) 15,778 10,735 10,735 11,094 15,778 10,735 2,826 3,185 2,295 1,464 1,159 1,464 1 | | | | | |
| per 50 kobo ordinary share is subject to deduction of withholding tax at the appropriate rate. 14. Other liabilities Payable and transfers Provisions and accruals Provision for frauds and losses Provision for frauds and losses Unearned discounts Provision for off balance sheet engagements Others (note 14.1) 15,778 10,735 2,295 1,464 1,159 1,464 1,159 1,464 1,159 1,464 1,159 1,764 1,759 1,778 10,735 1,778 10,735 1,789 1, | | 5,238 | 6,325 | 5,238 | 6,325 |
| withholding tax at the appropriate rate. 14. Other liabilities Payable and transfers 16,027 11,094 15,778 10,735 Provisions and accruals 3,787 2,826 3,185 2,295 Provision for frauds and losses 1,464 1,159 1,464 1,159 Unearned discounts 82 589 48 373 Provision for off balance sheet engagements 17 - 17 - Others (note 14.1) 68,806 59,998 55,351 40,595 John Sample of the color of the provision for off balance sheet engagements Vostro balances 28,531 19,129 28,531 19,129 Uncleared effects 10,255 8,537 10,255 8,411 Sundry credit balances 13,455 19,523 - 1,826 | | | | 100 | |
| Payable and transfers 16,027 11,094 15,778 10,735 Provisions and accruals 3,787 2,826 3,185 2,295 Provision for frauds and losses 1,464 1,159 1,464 1,159 Unearned discounts 82 589 48 373 Provision for off balance sheet engagements 17 - 17 - Others (note 14.1) 68,806 59,998 55,351 40,595 Jost observed and seven | | | | | |
| Payable and transfers 16,027 11,094 15,778 10,735 Provisions and accruals 3,787 2,826 3,185 2,295 Provision for frauds and losses 1,464 1,159 1,464 1,159 Unearned discounts 82 589 48 373 Provision for off balance sheet engagements 17 - 17 - Others (note 14.1) 68,806 59,998 55,351 40,595 Jost observed and seven | | | | | |
| Provisions and accruals 3,787 2,826 3,185 2,295 Provision for frauds and losses 1,464 1,159 1,464 1,159 Unearned discounts 82 589 48 373 Provision for off balance sheet engagements 17 - 17 - Others (note 14.1) 68,806 59,998 55,351 40,595 1.1 Others comprise: 28,531 19,129 28,531 19,129 Vostro balances 28,531 19,129 28,531 19,129 Uncleared effects 10,255 8,537 10,255 8,411 Sundry credit balances 13,455 19,523 - 1,826 | 14. Other liabilities | | | | |
| Provision for frauds and losses 1,464 1,159 1,464 1,159 Unearned discounts 82 589 48 373 Provision for off balance sheet engagements 17 - 17 - Others (note 14.1) 68,806 59,998 55,351 40,595 1.1 Others comprise: 28,531 19,129 28,531 19,129 Vostro balances 28,531 19,129 28,531 19,129 Uncleared effects 10,255 8,537 10,255 8,411 Sundry credit balances 13,455 19,523 - 1,826 | | | | | |
| Provision for off balance sheet engagements Others (note 14.1) 90,183 75,666 75,843 55,157 1 Others comprise: Vostro balances Vostro balances Uncleared effects Sundry credit balances 13,455 19,523 17 - 17 - 17 - 17 - 59,998 55,351 40,595 | Provision for frauds and losses | 1,464 | 1,159 | 1,464 | 1,159 |
| 90,183 75,666 75,843 55,157 1 Others comprise: Vostro balances Uncleared effects Sundry credit balances 13,455 19,523 - 1,826 | | | 589 - | | 373 |
| .1 Others comprise: Vostro balances 28,531 19,129 28,531 19,129 Uncleared effects 10,255 8,537 10,255 8,411 Sundry credit balances 13,455 19,523 - 1,826 | Others (note 14.1) | 68,806 | 59,998 | 55,351 | 40,595 |
| Vostro balances 28,531 19,129 28,531 19,129 Uncleared effects 10,255 8,537 10,255 8,411 Sundry credit balances 13,455 19,523 - 1,826 | 1 Others comprise: | 90,183 | 75,666 | 75,843 | 55,157 |
| Sundry credit balances 13,455 19,523 - 1,826 | Vostro balances | HEROELES EN | | | |
| Impersonal items <u>16,565</u> <u>12,809</u> <u>16,565</u> <u>11,229</u> | Sundry credit balances | 13,455 | 19,523 | - | 1,826 |
| | Impersonal items | 16,565 | 12,809 | 16,565 | 11,229 |
| <u>68,806</u> <u>59,998</u> <u>55,351</u> <u>40,595</u> | | 68,806 | 59,998 | 55,351 | 40,595 |

506 552)

954

| | The Group | | The Bank | |
|---|---------------------|---------------------|---------------------|---------------------|
| | 2006 N 'm | 2005 ₩ 'm | 2006 N ′m | 2005 ₩ 'm |
| 15. Share capital | | | | |
| .1 Authorised: | | | | |
| 6,000,000,000 ordinary shares of 50k each | 3,000 | 3,000 | 3,000 | 3,000 |
| .2 Allotted, called up and fully paid: Ordinary shares of 50k each: | | | | |
| At 1 April | 1,976 | 1,751 | 1,976 | 1,751 |
| Arising during the year | | | | |
| Rights issue on shares awaiting regulatory clearance (now cleared)Bonus issues: | 22 | 6 | 22 | 6 |
| - Transfer from bonus issue reserve (note 20) | 494 | 219 | 494 | 219 |
| - Arising on shares awaiting regulatory clearance (now cleared) | 9 | | 9 | - |
| - Arising on acquisition of FBN (MB) Limited- New issues arising on consolidation of : | 34 | - | 34 | |
| - FBN (Merchant Bankers) Limited | 20 | 18.00 × 12.0 = | 20 | - |
| - MBC International Bank Limited | 64 | | 64 | - |
| | | | | |
| At 31 March | 2,619 | 1,976 | 2,619 | 1,976 |
| | | | | |

At the Annual General Meeting of the Bank held on 24 August 2005, members approved a bonus issue of one ordinary share of 50 kobo for every four shares held by them as at 12 August 2005.

16. Capital reserve

| | At 1 April Arising from the rights issue Consolidation reserve Arising on acquisition (note 31) | 10,076 770 (286) 2,743 | 9,586 204 286 | 9,784 770 - 2,743 | 9,580 204 - - |
|-----|---|---------------------------------|---------------------|----------------------------|------------------------|
| | Adjustment on subsidiary | (659) | <u>-</u> | | |
| | | 12,644 | 10,076 | 13,297 | 9,784 |
| 17. | Statutory reserve | | | | - 1 |
| | At 1 April Appropriation from the profit and loss account | 8,950 2,408 | 7,063 1,887 | 8,291 2,408 | 6,464 1,827 |
| | At 31 March | 11,358 | 8,950 | 10,699 | 8,291 |

The appropriation for the year represents 15% of profit after tax of the parent company in accordance with section 16 of the Banks and Other Financial Institutions Act, CAP B3 LFN 2004.

| | | The Group 2006 2005 N'm N'm | | Th 2006 ₩ ′m | ne Bank 2005 ₩'m |
|-----|--|---|-------------------------------------|-------------------------------------|------------------------|
| 18. | Exchange difference reserve | | | | |
| | At 1 April Movement during the year | 3,957 (614) | 3,874 83 | 2,836 | 2,836 |
| | At 31 March | 3,343 | 3,957 | 2,836 | 2,836 |
| 19. | General reserve | | | | |
| | At 1 April Reserve for bonus issue (note 20) | 15,358 (2,619) | 12,485 (494) | 13,519 (2,619) | 11,513 (494) |
| | Prior year adjustment in respect of: - Bonus issue arising from shares awaiting regulatory clearance (now cleared) - Dividend thereon | (9) (144) | (1) (17) | (9) (144) | (1) (17) |
| | Adjustment for reserve of subsidiary | (354) | 105 | - | y 1 = = |
| | Retained profit for the year | 8,132 | 3,280 | 6,802 | 2,518 |
| | At 31 March | 20,364 | 15,358 | 17,549 | 13,519 |
| 20. | Bonus issue reserve | | | | |
| | At 1 April Transfer from the general reserve (note 19) Utilised for bonus issue (note 15) | 494 2,619 (494) | 219 494 (219) | 494 2,619 (494) | 219 494 (219) |
| | At 31 March | 2,619 | 494 | 2,619 | 494 |
| 21. | Reserve for small / medium scale industries At 1 April Transfer from profit and loss account Eliminated on acquisition of FBN (MB) Ltd At 31 March | 5,536 1,605 (174) 6,967 | 3,978 1,558 - 5,536 | 5,393 1,605 - 6,998 | 3,879 1,514 |

This is computed at 10% of profit after tax in accordance with Central Bank of Nigeria Guideline. As at 31 March 2006, the Group has invested the sum of N3.196 billion (2005 - N1.966 billion) in SMIEIS through First Funds Limited (See note 4.5).

76

580 204

784

,464 ,827

,291

on 16

| | | The Group 2005 | | The Bank 2005 | |
|-----|---|--|--|--|--|
| | | N 'm | ₩'m | ₩ 'm | ₩ 'm |
| 22. | Interest earnings | | | | |
| | Bank sources: - Placement with local banks - Treasury bills | 1,018 16,888 | 17,080 16,704 | 1,018 16,888 | 2,194 15,688 |
| | | 17,906 | 33,784 | 17,906 | 17,882 |
| | Non-Bank source: - Interest on Loans and advances | 22,837 | 2,671 | 19,312 | 14,393 |
| | | 40,743 | 36,455 | 37,218 | 32,275 |
| 23. | Interest expenses | | | | |
| | Non-Bank sources: - Demand - Time deposits - Savings - Domiciliary | 3,076 4,149 2,749 66 10,040 | 598 5,723 2,223 11 8,555 | 786 4,149 2,749 66 7,750 | 598 3,022 2,223 11 |
| 24. | Commissions and other income | | | | |
| | Commissions and charges Foreign exchange income Dividend Investment income Lease income Profit on sale of fixed assets Recoveries on loans previously written off Sundry income | 18,759 1,202 87 4,412 411 - 1,436 390 | 12,898 1,395 58 2,367 582 19 3,481 | 17,653 1,026 129 3,370 411 - 1,436 | 12,056 1,315 743 2,367 76 17 626 |
| | | 26,697 | 20,800 | 24,025 | 17,200 |

| | Th 2006 & 'm | e Group 2005 N 'm | T 2006 ₩ ′m | he Bank 2005 N 'm |
|--|--------------------------------|------------------------------------|--------------------------------|------------------------------------|
| 25. Overheads | | | | |
| .1 Operating expenses: | | | | |
| Charges and expenses (note 25.2) Depreciation on fixed assets Premium on insurance of deposit liabilities Loss on disposal of fixed assets | 29,750 3,217 2,286 32 | 25,350 2,385 1,726 | 28,335 3,094 2,286 33 | 22,823 2,208 1,617 |
| | 35,285 | 29,461 | 33,748 | 26,648 |
| .2 Charges and expenses | | | | |
| These include : | | | | |
| Profit on sale of fixed assets Bank's contribution to retirement benefits Auditors' remuneration: | 1,507 | (19) 564 | - 1,472 | (17) 514 |
| - Nigeria operations - UK operations | 41 20 | 44 19 | 36 | 32 |
| 26. Provision for bad and doubtful accounts | | | | |
| Loans and advances (note 5.3) Other assets (note 7) Due from banks and other financial | 2,692 32 | 2,388 (112) | 2,695 | 1,739 |
| institutions (note 3) Investments Advances under finance lease (note 6) | 1,091 162 8 | 120 22 13 | 983 (69) 8 | 80 |
| | 3,985 | 2,431 | 3,617 | 1,828 |

27. Exceptional item

This represents profit derived on part disposal of shares in Vee Networks Nigeria Limited during the year.

28. Earnings per share (Basic)

Earnings per share is calculated on the profit after taxation and is based on the number of ordinary shares issued and paid up at 31 March 2006.

26

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| | The Group | | The Bank 2005 | |
|--|---|--|--|--|
| | 2006 N 'm | 2005 ₩ 'm | 2000 N'm | ₩'m |
| 29. Reconciliation of net cash provided by operating activities | | | | |
| Profit after tax | 17,383 | 13,234 | 16,053 | 12,184 |
| Adjustments to reconcile profit after tax to net cash provided by operating activities | | | | |
| Depreciation of fixed assets Provision for bad and doubtful accounts Provision for deferred taxes Decrease/(increase) in taxes payable Exceptional income Loss / (profit) on disposal of fixed assets Dividend received from subsidiaries | 3,217 3,985 730 284 (3,703) 32 (37) | 2,385 2,431 464 60 - (19) (685) | 3,094 3,617 740 49 (3,703) 33 (37) | 2,208 1,828 477 634 - (17) (685) |
| Changes in assets and liabilities Increase in loans and advances Increase in other assets Increase in advances under finance lease Increase in deposit and other current accounts Increase / (decrease) in other liabilities Net cash flow from operating activities before changes in operating assets | (60,613) 12,435 (422) 117,042 14,517 | (35,405) (19,296) (1,296) 76,315 1,011 | (64,435) (177) (772) 125,791 20,686 | (38,338) (19,029) (946) 58,345 (1,232) |
| 30. Cash and cash equivalents | | | | |
| Cash and short-term funds Due from other banks and financial institutions Due to other banks | 50,992 169,580 (323) | 32,856 129,281 (390) | 49,444 94,029 (323) | 30,245 64,118 (390) |
| | 220,249 | 161,747 | 143,150 | 93,973 |

31. Acquisition of Banks

On 1 January 2006, the Bank acquired 36.85% and 100% of the issued share capital of FBN (Merchant Bankers) Limited and MBC International Bank Limited respectively by share exchange. Before the merger, FBN (Merchant Bankers) Limited was a subsidiary of the Bank and it held 63.15% of its equity share capital. The transaction has been accounted for by the purchase method of accounting.

The summary of the transactions is as follows:

| The summary of the transactions is as follows. | FBN [MB] Ltd ₦'m | MBC Int Bank Ltd ₩'m | Total & 'm |
|--|------------------------|----------------------------|--------------------------|
| Tangible assets taken over Liabilities absorbed | 17,073 (13,804) | 19,795 (19,053) | 36,868 (32,857) |
| Net assets taken over | 3,269 | 742 | 4,011 |
| Nominal value of shares issued | (54) | (64) | (118) |
| Cost of investments in the subsidiary written off | (624) | | (624) |
| | 2,591 | <u>678</u> | 3,269 |
| Merger expenses | | | (526) |
| Capital reserve on acquisition | | | 2,743 |

32. Chairman and Directors' emoluments

| | | The bank |
|-----------------------------|---------------------|-------------------------|
| .1 Emoluments: Fees: | 2006 ₩ ′m | 2005 N 'm |
| Chairman Other Directors | 0.40 | 0.40 1.60 |
| | 2.30 | 2.00 |
| Emoluments as Executives | 103.50 105.80 | 75.70 77.70 |
| Highest paid Director | 15.11 | 15.11 |

- .2 The fees attributable to directors of the parent company serving on the boards of the subsidiaries amounting to N600,400; (2005 - N600,400) have been paid over and included in the income of the parent company.
- .3 The number of Directors excluding the Chairman, whose emoluments were within the following ranges

| | | | 2006 Number | 2005 Number |
|------------|-------|---------|----------------|----------------|
| ₩230,001 | - 142 | 240,000 | 7 | 7 |
| ₩1,900,001 | and | above | 7 | 7 |

| Employees .1 Employees remunerated at higher rates: | The 2006 Number | e Group 2005 Number | Z006 Number | e Bank 2005 Number |
|---|--|--|---|--|
| The number of employees excluding directors in receipt of emoluments excluding allowances and pension contributions within the following ranges were: | | | | |
| N 60,001 - 70,000 70,001 - 80,000 80,001 - 90,000 90,001 - 100,000 110,001 - 120,000 120,001 - 130,000 130,001 - 140,000 140,001 - 150,000 150,001 - 200,000 200,001 - 300,000 300,001 - 400,000 400,001 - 500,000 700,001 - 700,000 1,000,001 - 1,500,000 1,500,001 - 2,000,000 2,000,001 - 2,500,000 Over 2,500,000 | 117 24 150 152 129 229 57 1,010 299 1,093 2,939 477 - 456 - - | 9 17 14 8 17 0 8 0 12 496 824 3,912 626 696 - 236 60 32 21 | 117 24 150 152 129 229 57 1,010 299 1,093 2,939 476 - - - - - | 855 161 161 1,642 1,236 1,030 1,058 205 144 92 92 15 - |
| .2 The average number of persons employed in the year were as follows: Managerial Senior staff Junior staff | 277 5,877 978 7,132 | 262 5,424 1,302 | 266 5,836 951 7,053 | 199 5,276 1,217 |
| The related staff costs amounted to | N'm 15,348 | ₩'m 12,757 | N'm 14,679 | ₩'m 11,936 |

34. Off balance sheet engagements

.1 The bank enters into various commitments in the normal course of business which are not reflected on the balance sheet and in respect of which there are corresponding obligations by customers.

These are as follows:

| Acceptances, guarantees and indemnities |
|--|
| Bonds and performance guarantees |
| Treasury bills intermediation and others |

| The Group | | | | |
|-----------|-------------|--|--|--|
| 2006 | 2005 | | | |
| ⊌'m | ₩ 'm | | | |
| 44,140 | 49,402 | | | |
| 44,715 | 34,005 | | | |
| 27,106 | - | | | |
| 115,961 | 83,407 | | | |

| The Bank | | | | | |
|-------------------------|-------------------------|--|--|--|--|
| 2006 | 2005 | | | | |
| ₩'m 26,103 44,257 | ₩'m 27,434 33,144 | | | | |
| 10,302 | - | | | | |
| 80,662 | 60,578 | | | | |

33.

34. Off balance sheet engagements (cont'd)

Contracted

Not contracted

.2 There were contingent liabilities in respect of legal actions against the Bank for amounts totalling ₩6,375,412,139 (2005 - ₩3,424,774,363) for which no provisions have been made. The actions are being contested and the Directors are of the opinion that no significant liabilities will arise therefrom.

| 35. | | Guarantees and other financial commitments | 2006 N'm | 2005 ⊮ ′m |
|-----|----|--|-------------|---------------------|
| | .1 | Capital commitments | | |
| | | Capital expenditure authorised by the Directors but not provided for in these accounts are as follows: | | |

The Directors are of the opinion that all known liabilities and commitments which are relevant in the assessment of the state of financial affairs of the Bank have been taken into consideration in the preparation of these accounts.

1,226

36. Segmental information - Geographic segment

The following table sets out profit and loss information, average loans and advances to customers, net interest margin and selected balance sheet information by geographic segment for the year ended:-

| NIGERIA FOREIGN TOTAL | | | | | | | |
|---|-------------------|-------------------|-----|-------------------|------------------|--------------------|--------------------|
| | | | | | DREIGN | | OTAL |
| | 2006 ¥million | 2005 ₩million | | 2006 Namillion | 2005 ₩million | 2006 Namillion | 2005 ₩million |
| Interest received Interest payable | 37,218 (7,750) | 32,275 (5,854) | | 6,838 (3,640) | 1,701 (897) | 44,056 (11,390) | 33,976 (6,751) |
| Net interest Income | 29,468 | 26,421 | | 3,198 | 804 | 32,666 | 27,225 |
| Fees and commissions received net Income from foreign exchange | 17,653 | 12,056 | | 1,658 | 413 | 19,311 | 12,469 |
| transactions Other operating income | 1,026 5,346 | 1,315 3,829 | | 323 70 | 80 17 | 1,349 5,416 | 1,395 3,846 |
| Non-interest income | 24,025 | 17,200 | | 2,051 | 510 | 26,076 | 17,710 |
| Net revenue | 53,493 | 43,621 | | 5,249 | 1,314 | 58,742 | 44,935 |
| Operating expenses Depreciation | 30,654 3,094 | 24,440 2,208 | | 2,939 266 | 731 66 | 33,593 3,360 | 25,171 2,274 |
| Total Costs | 33,748 | 26,648 | | 3,205 | 797 | 36,953 | 27,445 |
| Operating profit before Provision for loan losses Provision for loan losses | 19,745 3,617 | 16,973 1,829 | | 2,044 257 | 517 64 | 21,789 3,874 | 17,490 1,893 |
| Profit before taxation | 16,128 | 15,144 | | 1,787 | 453 | 17,915 | 15,597 |
| Total assets employed Depreciation on fixed assets | 538,145 | 377,494 | | 296,527 | 73,767 | 834,672 | 451,261 |
| Net interest margin (%) | 79% | <u>82%</u> | | 47% | <u>47%</u> | <u>74%</u> | <u>84%</u> |
| |)-30 days | 1-3 months | 3-6 | months | 6-12 months | Over 1 year | r Total |
| MATURITIES OF ASSETS AND LIABILITIES Assets | ∺million | ₩million | | ₩million | ₩million | ₩million | ₩million |
| Cash and other short term funds Government securities | 127,166 | 16,307 108,316 | | - | - | - - | 143,473 108,316 |
| Investments Loans and advances | 42,593 | 50,351 | | 21,274 | 28,276 45,880 | 35,453 15,559 | 63,729 175,657 |
| Advances under finance lease Other assets | - 11,491 | 19,826 | | - | - | 1,701 | 1,701 31,317 |
| Fixed assets | | - | | - | | 13,952 | 13,952 |
| Total assets | 181,250 | 194,800 | | 21,274 | 74,156 | 66,665 | 538,145 |
| Liabilities Deposits | 323,510 | 33,478 | | 21,307 | 10,161 | 2,713 | 391,169 |
| Other liabilities Taxation Capital 8 reserves | 40,831 | 40,250 - | | - | 3,778 | 3,121 | 81,081 6,899 |
| Capital & reserves Total Liabilities | 364,341 | 72 720 | | 21 207 | 12 020 | 58,996 | 58,996 |
| Net liquidity gap as at 31 March 2006 | (183,091) | 73,728 121,072 | - | 21,307 | 13,939 60,217 | 64,830 | 538,145 |
| 31 March 2000 | (165,091) | 121,072 | = | (33) | <u> </u> | 1,835 | |
| | | | | | | | |

Assets as at 31 March 2005 Liabilities as at 31 March 2005 377,496 377,496

Net liquidity gap as at 31 March 2005

37. Nigerian Accounting Standards Board

During the period, the Nigerian Accounting Standards Board (NASB) drew the attention of the bank to certain disclosure requirements in the financial statements for the year ended 31 March, 2005 which in their opinion, did not represent the best mode of compliance with the relevant statements of the accounting standards (SAS). Based on the recommendations of the NASB, these financial statements have been prepared to ensure compliance with disclosure requirements of these standards. These include disclosures relating to:

- .1 **SAS 3 (45)c:** Revaluation of assets, methods adopted, frequency of revaluation, nature of indices used and the name of the external valuers.
- .2 **SAS 18 (79) and (82):** Reconciliation of the amounts in the statement of cash flows with equivalent items reported in the profit and loss account and the balance sheet. Disclosure of reconciliation of cash flows from operating activities to operating profit or loss after income tax as reported in the profit and loss account.
- .3 SAS 2 (24)b: Distinction between local items from imported goods and services on the value added statements.
- .4 **SAS 10 (63) (i and ii):** Analysis of interest income and expenses between Banks and Non-Bank sources.

38. Details of insider-related credits as at 31 March, 2006

| | | Relationship | Date | Expiry | Rate of | Cummu | lative | Total | Payment | Outstandir | ng Credit | Perfe | Perfected Security | | |
|------|-----------------------------|-----------------------------|----------|----------|----------|---------------------|--------------------|---------------------|----------------|----------------------|--------------------------|--------|--------------------|-------------------|--------------------|
| S/NO | Name of Borrower | to Reporting Institution | Granted | Date | Interest | Principal ₩"000" | Interest ₩"000" | Provision ₩"000" | Made ₩"000" | Performing ₩"000" | Non-performing ₩"000" | Nature | Value ₩"000" | Date of Valuation | Remarks |
| 1 | S. A. Olubodun | Ex-staff | 29/9/98 | 30/6/10 | 12 | 7,580 | | 4,075 | 141 | | 6,914 | L/M | 10,300 | 29/12/01 | perfected |
| 2 | Abdulsalam T. Ogueyi | Ex-Staff | 31/8/02 | 31/8/12 | 9 | NIL | | | NIL | | 18,744 | L/M | | | Perfected |
| 3 | Alli-Balogun T. | Ex-staff | 28/01/02 | 31/1/12 | 9 | NIL | | | NIL | | 5,886 | L/M | | | L/M arranged N8.1m |
| 4.1 | Alh. Abba Kyari | Ex-director | 1996 | 31/10/97 | 12 | NIL | | | | | | | | | |
| 4.2 | Tropical Petroleum Nig. Ltd | | | | | | 16,760 | | NIL | | 144 | TLM | 13,500 | | |
| 5 | J. S. K. Iyonkyoh | Ex-Staff | 14/7/01 | 20/3/06 | 9 | 14,220 | 15,569 | - | | | NIL | L/M | 9,600 | 25/6/97 | |
| 6 | E. O. Aboje | Ex-Staff | 5/6/1998 | 4/6/2008 | 9 | 28,191 | 25,891 | | NIL | | 8,400 | L/M | 25,891 | 30/09/99 | |
| | Total | | | | | | | | | | 40,088 | | | | |

Remarks:

Application for interest concession have been made and favourably considered for all the insider-related credits of ex - staff of the bank. Payment of the respective amounts conceded have been made but approval to write off the residual balances is being awaited from the Central Bank of Nigeria.

It is the Bank's policy to give consumer loans to staff at an interest rate of 9% as part of its welfare package.

39. Comparative figures

- .1 Certain figures related to the previous year have been restated to conform with current year's classifications.
- .2 The comparative figures for the bank in 2005 represent those for the entity only as against 2006 which represent figures for the merged entities

Group Statement of Value Added

For the year ended 31 March, 2006

| | 2006 N ′m | % | 2005 剁 ′m | % |
|---|---------------------------------|---------------------------|--------------------------------------|---------------------------|
| Gross earnings: - Ordinary activities - Interest expense | 67,440 (10,040) | | 57,255 (8,555) | |
| | 57,400 | | 48,700 | |
| Exceptional item | 3,703 | | - | |
| Administrative and other expenses - Local | (16,661) | | (13,772) | |
| Administrative and other expenses - Foreign | (59) | | (731) | |
| Doubtful debts provision | (3,985) | | (2,431) | |
| VALUE ADDED | 40,398 | 100 | 31,766 | 100 |
| DISTRIBUTED AS FOLLOWS: | | | | |
| In payment to employees: - Salaries, allowances and pension | 15,348 | 38 | 12,757 | 40 |
| In payment to Government: - Income tax - Deferred taxation | 3,720 730 | 9 | 3,110 464 | 10 |
| In payment to shareholders: Dividend | 5,238 25,036 | <u>13</u> 62 | 6,325 22,656 | <u>20</u> 71 |
| Retained for future replacement of assets and expansion of business: | | | | |
| Depreciation - LocalDepreciation - Foreign assetsProfit re-invested in the business | 3,158 59 12,145 15,362 | 8 0 <u>30</u> 38 | 2,319 66 <u>6,725</u> 9,110 | 7 0 <u>21</u> 29 |
| | 40,398 | 100 | 31,766 | 100 |

Value added represents the additional wealth which the group has been able to create by its own and its employees' efforts. This statement shows the allocation of that wealth among employees, government, shareholders and that retained for future creation of more wealth.

Bank Statement of Value Added

For the year ended 31 March, 2006

| | 2006 N ′m | % | 2005 ⊹ y′m | % |
|---|--|--------|------------------------------------|-----|
| Gross earnings: - Ordinary activities - Interest expense | 61,243 (7,750) | | 49,475 (5,854) | |
| Exceptional item Administrative and other expenses - Local Doubtful debts provision | 53,493 3,703 (15,975) (3,617) | | 43,621 - (12,504) (1,828) | |
| VALUE ADDED | 37,604 | 100 | 29,289 | 100 |
| DISTRIBUTED AS FOLLOWS: | | | | |
| In payment to employees: - Salaries, allowances and pension | 14,679 | 39 | 11,936 | 41 |
| In payment to Government: - Income tax - Deferred taxation | 3,038 740 | 8 2 | 2,484 477 | 8 |
| In payment to shareholders: - Dividend | 5,238 | 14 | 6,325 | 22 |
| | 23,695 | 63 | 21,222 | 73 |
| Retained for future replacement of assets and expansion of business: - Depreciation | 3,094 | 8 | 2 200 | 7 |
| - Profit re-invested in the business | 10,815 | 29 | 2,208 5,859 | 20 |
| | 13,909 | 37 | 8,067 | 27 |
| | 37,604 | 100 | 29,289 | 100 |
| | | | | |

Value added represents the additional wealth which the company has been able to create by its own and its employees' efforts. This statement shows the allocation of that wealth among employees, government, shareholders and that retained for future creation of more wealth.

Group Five-Year Financial Summary

For the year ended 31 March, 2006

| ASSETS | 2006 ₩ 'm | 2005 N 'm | 2004 N 'm | 2003 ₩ 'm | 2002 \ 'm |
|---|---|--|---|--|---|
| Cash and short-term funds Due from other Banks | 50,992 | 32,881 | 24,098 | 21,445 | 18,066 |
| and financial institutions Bills discounted Investments Loans and advances Advances under finance lease | 169,580 108,316 60,875 177,303 1,701 | 129,256 105,624 21,651 123,739 1,283 | 124,591 98,848 17,458 83,500 | 185,291 106,242 2,952 60,439 | 121,768 63,679 2,668 66,384 |
| Other assets Equipment on lease Fixed assets | 31,851 | 43,716 - 12,689 | 24,307 1,316 10,093 | 22,193 1,434 9,087 | 9,156 676 8,196 |
| TOTAL ASSETS | 614,840 | 470,839 | 384,211 | 409,083 | 290,593 |
| LIABILITIES Deposit Due to other Banks Current taxation Deferred taxation Dividend Other liabilities | 448,915 323 5,142 2,746 5,238 90,183 | 332,196 - 4,758 2,089 6,325 _75,666 | 255,491 - 4,700 1,625 5,429 74,655 | 269,584 - 3,599 1,241 3,811 102,968 | 178,603 - 1,499 722 2,642 86,925 |
| SHAREHOLDERS' FUNDS MINORITY INTERESTS | 552,547 62,293 | 421,034 48,726 1,079 | 341,900 41,605 706 | 381,203 27,006 874 | 270,391 19,406 796 |
| TOTAL LIABILITIES | 614,840 | 470,839 | 384,211 | 409,083 | 290,593 |
| Gross earnings Profit before taxation Profit after taxation Profit attributable to | 67,440 21,833 17,383 | 57,255 16,808 13,234 | 51,318 14,853 11,483 | 50,597 14,420 11,010 | 46,267 6,172 4,776 |
| Shareholders Dividend Return on shareholders' funds Earnings per share (basic) | 17,383 5,238 28% | 13,050 6,325 27% | 11,618 5,429 28% | 10,932 3,811 40% | 4,588 2,642 24% |
| - actual Dividend per share | 333k | 335k | 399k | 430k | 226k |
| - actual Dividend cover (times) | 100k 3.33 | 160k 2.09 | 155k 2.12 | 150k 2.87 | 130k 1.74 |

Note:

Earnings per share is based on profit attributable to shareholders and 5,238,669,388 ordinary shares of 50k each.

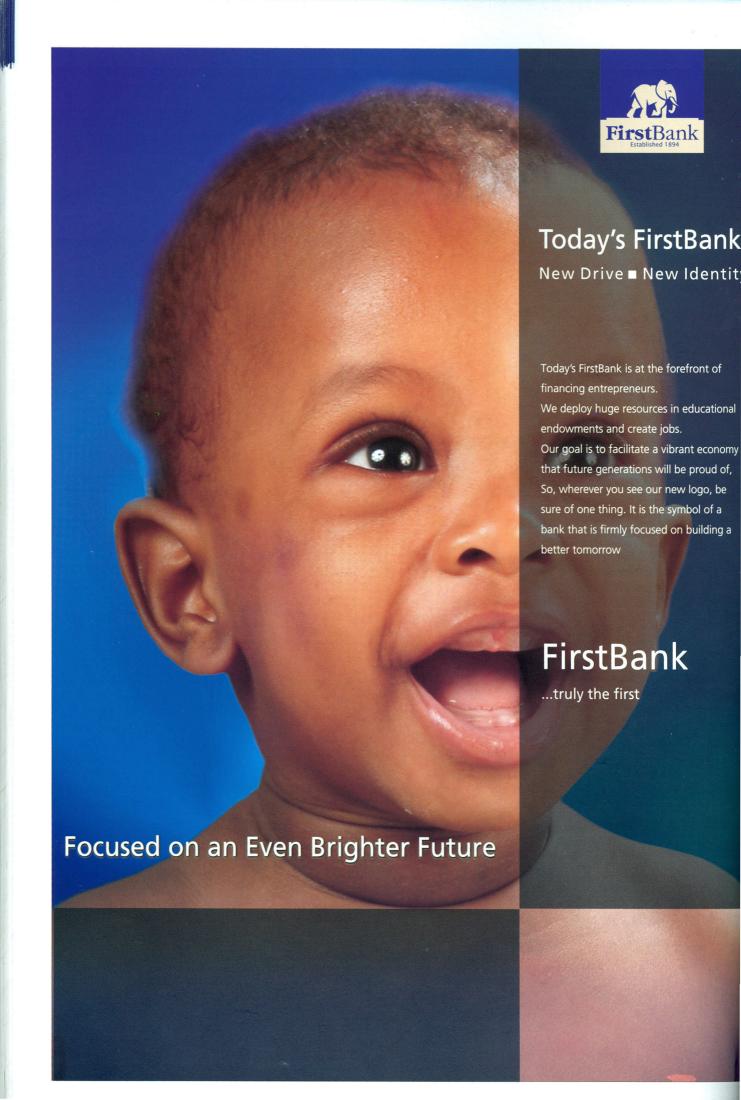
Bank Five-Year Financial Summary

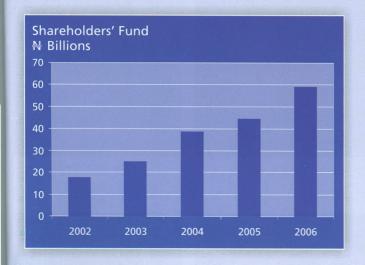
For the year ended 31 March, 2006

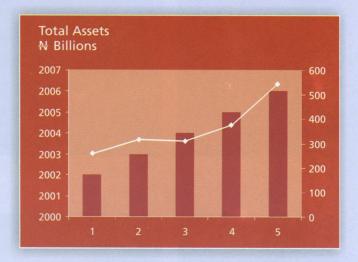
| | 2006 | 2005 | 2004 | 2003 | 2002 |
|----------------------------------|-------------|-------------|---|---------|-------------|
| | N ′m | ₩ 'm | ₩ 'm | ₩'m | \ 'm |
| | | | | | |
| ETS | | | | | |
| n and short-term funds | 49,444 | 30,220 | 22,509 | 19,724 | 15,501 |
| from other Banks | | | | | |
| financial institutions | 94,029 | 64,143 | 80,369 | 116,547 | 117,299 |
| discounted | 108,316 | 100,135 | 92,922 | 94,226 | 54,178 |
| stments | 63,729 | 24,655 | 16,825 | 7,343 | 780 |
| ns and advances | 175,657 | 114,673 | 78,040 | 56,046 | 61,918 |
| ances under finance lease | 1,701 | 937 | - | - | - |
| er assets | 31,317 | 30,625 | 11,596 | 17,428 | 8,664 |
| ipment on lease | | - | 665 | 644 | 190 |
| d assets | 13,952 | 12,108 | 9,564 | 8,620 | 7,826 |
| TAL ASSETS | 538,145 | 377,496 | 312,490 | 320,578 | 266,356 |
| | | | *************************************** | | |
| BILITIES | | | | | |
| osit | 390,846 | 264,988 | 206,643 | 191,088 | 168,064 |
| to other Banks | 323 | 390 | 538 | 2,867 | 111 |
| payable | 4,148 | 3,954 | 4,022 | 3,123 | 1,176 |
| erred taxation | 2,751 | 2,010 | 1,533 | 1,165 | 694 |
| dend | 5,238 | 6,325 | 5,429 | 3,811 | 2,642 |
| er liabilities | 75,843 | 55,157 | 55,704 | 93,484 | 75,922 |
| | 479,149 | 332,824 | 273,869 | 295,538 | 248,609 |
| | 475,145 | 332,024 | 273,003 | 233,330 | 240,003 |
| areholders' funds | 58,996 | 44,672 | 38,621 | 25,040 | 17,747 |
| | | | | | |
| | 538,145 | 377,496 | 312,490 | 320,578 | 266,356 |
| ss earnings | 61,243 | 49,475 | 45,121 | 45,055 | 41,717 |
| fit on ordinary activities | | | | | |
| ore taxation | 16,128 | 15,145 | 14,106 | 13,393 | 5,087 |
| eptional item | 3,703 | - | - | = | |
| fit on ordinary activities after | | | | | |
| ation and exceptional item | 16,053 | - | - | · - | - |
| fit after taxation | 16,053 | 12,184 | 11,096 | 10,323 | 3,979 |
| idend | 5,238 | 6,325 | 5,429 | 3,811 | 2,642 |
| urn on shareholders' funds | 27% | 27% | 28% | 41% | 2,642 |
| nings per share (basic) | 21/0 | 21/0 | 20 /0 | 41/0 | ZZ /0 |
| ctual | 306k | 308k | 381k | 406k | 196k |
| idend per share | 2008 | 2007 | 2018 | 4008 | 1308 |
| ctual | 100k | 160k | 155k | 150k | 130k |
| idend cover (times) | 3.06 | 1.93 | 2.04 | 2.71 | 1.51 |
| deria cover (dirites) | 5.00 | 1.55 | 2.04 | 2.71 | 1.51 |
| | | | | | |

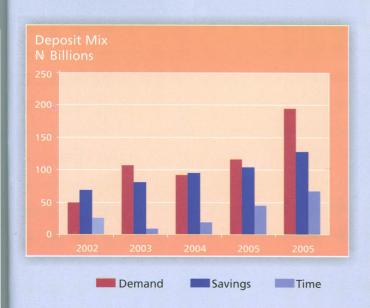
te.

mings per share is based on profit attributable to shareholders and 5,238,669,388 ordinary shares of 50k each.





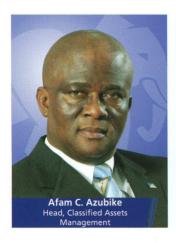




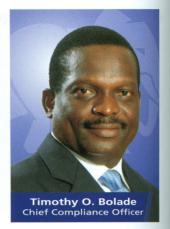


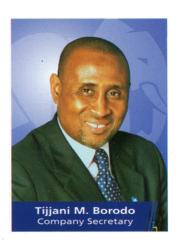
Deputy General Managers

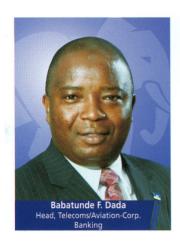




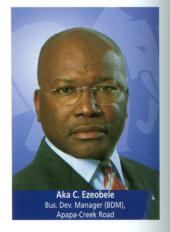


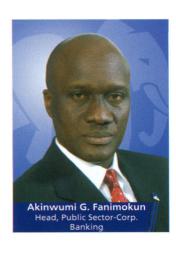


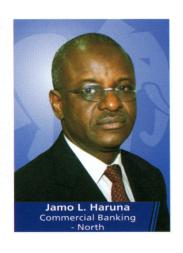




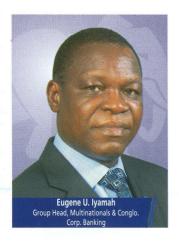






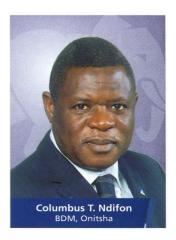


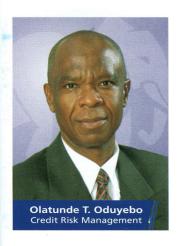
Deputy General Managers cont'd

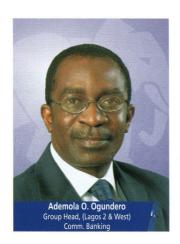




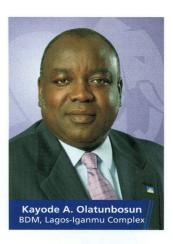
















Branch Network

ABIA STATE

- Aba (Alaoji Layout) Branch.
 544 P/Harcourt Rd,
 Alaoji Layout.
- Aba (Ariara) Branch.
 117 Faulks Road,
 P. M. B. 7315, Aba.
 Tel.: 082-224692, 225508.
- Aba (Factory Road) Branch. Factory Road,
 P. M. B. 7521, Aba Tel.: 082-220327, 227590.
- Aba (Main) Branch.
 Asa Road,
 P.M.B. 7103, Aba.
 Tel.: 082-227120, 220866.
 223870, 227130. Fax: 227212.
- Aba (Ogbor Hill) Branch.
 161 Ikot Ekpene Rd, Ogbor Hill
 Tel.: 082-226127, 082-227810.
- Aba (Town) Branch
 122 Ehi Road,
 P.M.B. 7128, Aba.
 Tel:. 082-220325, 220285.
- 7. Amaokwe Item Branch. ^c/_o Bende L.G.A., P.M.B. 1 Item.
- 8. Aba Asa Road II Branch. Tel:. 082-232799, 232794, 232792.
- 9. Nkwoagu Isouchi Branch. P.M.B. Ngodo, Isouchi, Okigwe L.G.A.
- 10. **Umuahia Branch.**1 Mayne Road,
 P. M. B. 7017, Umuahia,
 Tel.: 088-222986, 220465,
- 11. Umuahia Market Branch. No. 1, Okwulehie Avenue, P.M.B. 7301, Umuahia. Tel:. 088-224000, 223332, 223335.

ADAMAWA STATE

- 12. Dumne Agency C/O Yola Main Branch
- 13. **Fufore Branch.** °/_o P.M.B. 2050, Yola.
- 14. **Ganye Branch.** P.O. Box 55, Ganye Tel.: 025-90187.
- 15. **Garkida Branch.** Near Police Station, P.O. Box 100, Garkida.
- 16. **Gulak Agency.**^c/_o Michika Branch,
 P.M.B. 1001, Michika.
- 17. Hong Branch. P.M.B. 1002, Hong.

- 18. Mayoine Agency C/O Mayo Belwa Branch. P.O. Box 06, Mayo Belwa.
- 19. **Mayo Belwa Branch** P.O. Box 06, Mayo-Belwa
- 20. Michika Branch. P.M.B. 1001, Michika.
- 21. Yola (Main) Branch. 9, Bank Road, P.M.B. 2050, Jimeta. Tel.: 075-624382, 626582, 626073, Fax: 075-625198.
- Yola (Market) Branch.
 109, Mubi Road,
 P.M.B. 2282 Jimeta.
 Tel.: 075-624370.

AKWA IBOM STATE

- 23. Efa Branch.
 Near Efa Junction,
 P.M.B. 1053, Etinan.
 GSM 08034273337, 08027591186.
- 24. Eket Branch.
 No. 1 Ekpene Ukpa Road Eket,
 Akwa Ibom State.
 Tel: 085-701273, 701124
- 25. Essene Branch. Ikot Abasi L.G.A, P.M.B.1012, Ikot Abasi.
- 26. Etinan Branch.83 Uyo Road,P.M.B.1042 Etinan.Tel.: 085-341123, 341052.
- 27. Ikot Abasi Branch. 1 Ikot Obong Road, P.M.B. 1021, Ikot Abasi. Tel.: 085-801124.
- Ikot Ekpene Branch.
 Old Stadium Road,
 P.M.B.34, Ikot Ekpene.
 Tel.: 085-400202, 400723, 200088.
- 29. Oron Branch 105 Oron Road, P.M.B. 1040, Oron.
- 30. Ukam Branch. Mkpat Enie L.G.A. P.M.B.5001, Ukam.
- 31. Utu Etim Ekpo Branch. P.M.B. 1029, Utu Etim Ekpo L.G.A.
- 32. Uyo Branch. 1 Oron Road, P.M.B. 1001 Uyo, Tel.: 085-200531, 200082. Fax: 085-200594.
- 33. Uyo Abak Road Branch Plot 4, Federal Housing Estate, Uyo, Akwa Ibom State. 085-201561, 201552, 201527

ANAMBRA STATE.

- Abba Branch.
 P.M.B.2008, Abagana,
 Njikoka L.G.A
 Tel.: 046-571106.
- 35. Awka Branch.
 No 6, Azikiwe Avenue,
 P.M.B. 5034, Awka.
 Tel.: 048-550015
 Fax: 048-552247
- 36. Ekwulobia Branch. 2 Catholic Mission Road, Ekwulobia - Aguata L.G.A. Tel.: 046-911449, 463410
- 37. Nimo Branch. Njikoka L.G.A. P.M.B.1001, Nimo. Tel.: 046-581185.
- 38. Nkpor Branch. 40, New Market Road, Nkpor-P.M.B. 1626, Nkpor.
- 39. Nkwele Ezunaka Branch. OgidiEzunaka Road, P.O. Box 85, Oyi L.G.A. Tel: 046-210221
- 40. **Nnewi Branch.** 13A Onitsha Road, P.M.B.5015, Nnewi. Tel.: 046-460086, 461125, 461877. Fax: 461004.
- 41. Nnewi Cash Centre. Nkwo Market, ^c/_o Nnewi Branch.
- 42. **Ogbunike Branch.** P.M.B. 7, Ogbunike. Tel.: 046-6115599
- 43. Onitsha (B/Head) Branch. 1 Nkrumah/P.H. Road, P.M.B. 1603, Onitsha. Tel.: 046-410731, 413285. Fax 046-410212.
- 44. Onitsha (Iweka) Branch. 40 Iweka Road, P.M.B. 1750, Onitsha. Tel.: 046-210113.
- 45. Onitsha (Nwobodo Ave.)
 Branch. 6 Nwobodo Avenue,
 P.M.B.1524, Onitsha.
 Tel.: 046-217420, 210212.
- 46. Onitsha (Main) Branch. 19 New Market Road, P.M.B. 1519, Onitsha. Tel.: 046- 210244, 211062, 210245-8. Fax: 046-215088.
- 47. Onitsha, Uga Street Cash Centre. No 59 Uga Street, C/o Bridge Head Branch Onitsha.
- 48. Otuocha Branch. Otuocha L.G.A P.O. Box 82, Otuocha.

- 49. Onitsha Ogbaru Mkt Branch Off No. 233B Obodo-Ukwu Rd, Ogbaru Main Mkt, (Near Bournvita House) Okpoko, Ogbaru. PMB 1834, Onitsha. Tel-046-300775, Fax-046-215334.
- 50. Onitsha Owerri Rd. Branch. 68, Onitsha Owerri Rd. Anambra State. PMB 1832 Onitsha. Tel: 046/270786-7.
- Onitsha Upper New Mkt Rd Br, 88A, Upper New Market, Onitsha.
 Tel: 046-412325, 413981, 410415, Fax: 413271.
- 52. **Ugwuagba-Obosi Mkt Branch.** 15, Pope John Paul Avenue, Ugwuagba-Obosi, Onitsha. Tel: 046-270795

BAUCHI STATE

- 53. **Bauchi Branch.**Nassarawa Road G.R.A.
 P.M.B. 53, Bauchi,
 Tel.: 077-542024, 543680.
 Fax: 077- 543680.
- 54. **Burra Branch.** Ningi L.G.A. P.M.B. 53, Bauchi.
- 55. **Darazo Branch.**Maiduguri Road,
 P.O. Box 2, Darazo L.G.A.
- 56. **Gamawa Branch.**Barkin Kasuwa,
 P.O. Box 4, Gamawa.
- 57. **Itas Agency.** °/_o Yana Branch, P.M.B. 6, Yana.
- 58. **Katagum Agency.**^c/_o Gamawa Branch,
 P.O. Box 4, Gamawa.
- 59. **Toro Branch.** Near L.G. Secretariat, P.M.B. 3, Toro.
- 60. **Tafawa Balewa Branch.** Bununu Road, P.M.B. 1, Tafawa Balewa
- 61. Yana Branch. Kano Road, P.M.B. 6, Yana.

BAYELSA STATE.

- 62. **Odi Branch**. Yenegoa L.G.A. '7_o P.M.B. 5007, P/H (Main). 08032551276.
- 63. **Yenegoa Branch.** Amarata Road. Fax: 089-490391, 490392,

BENUE STATE.

- 64. Katsina Ala Branch.
 Market Road,
 '/_o Postal Agency,
 Katsina Ala.
 Tel.: 044 90299, 90080, 90269.
- 65. **Makurdi Branch.**New Bridge Road,
 P. M. B. 2076, Makurdi.
 Tel. 044-532156, 533542
 532296, 543131
 Fax. 044-532798.
- 66. Makurdi Modern Market Branch. Makurdi Modern Market, Makurdi.
- 67. **Otukpo Branch**. Federal Road, ^c/_o
 P. M. B. 2076, Makurdi. Tel.: 044-60165. Fax: 044-60229.
- 68. **Vandeikya Branch.** P. M. B. 5, Vandeikya.
- 69. **Naka Branch.**^c/_o Makurdi Branch,
 P. M. B. 2076, Makurdi.

BORNO STATE

- 70. Danboa Branch. Maiduguri/Biu Road P. O. Box 1005, Maiduguri.
- 71. **Konduga Agency**^C/_o Maiduguri (Main) Branch,
 P.M.B. 1005, Maiduguri.
 Tel.: 076-232417, 231055.
 Fax: 076-342396.
- 72. Kwajafa Cash Centre. Main Street P.O. Box 1005, Maiduguri.
- 73. Maiduguri Branch.
 Sir K. Ibrahim Road,
 P. O. Box 1005, Maiduguri.
 Tel.: O76-232417, 231055, 235322, 235319,342017.
 Fax: 076-342396.
- 74. Maiduguri (Monday Market) Branch. °/_o Maiduguri Branch, P O Box 1005, Maiduguri. Tel.: O76-232382.

- 75. **Ngandu Agency**^c/_o Damaturu Branch,
 P. O. Box 1009, Damaturu.
 Tel.: 076-522980.
 Fax: 076-522545.
- 76. **UbaKumagum Branch.** MubiYola P.O. Box 1005.

CROSS RIVER STATE

- 77. Calabar (Main) Branch.
 Calabar Road,
 P M B 1020, Calabar
 Tel.: 087-232049, 233300, 230276, 232622,233562, 234400, 233864.
 Fax: 087-230403.
- 78. Calabar Free Trade Zone Branch., FTZ Calabar. P.M.B. 3001 Calabar Tel.: 087-210045-6, 210667 Fax: 087-210046
- 79. **Ekori Branch** Ekori, Yakurr L.G.A. P. O. Box 90, Ekori.
- 80. **Ikom Branch**. 19 Okim Osabor Street, P.M.B. 1030, Ikom. Tel.: 045670577
- 81. Obubra Branch. C/O Calabar Branch, P.M.B. 1025, Obubra, Tel.: 087560035.

DELTA STATE

- 82. Agbarho Branch. 142 Old Ughelli Road, P.M.B. 50, Agbarho.
- 83. **Agbor Branch.**Old Lagos/Asaba Road,
 Tel. 05625440, 25323
 255703, 256836
- 84. Asaba Branch. Nnebisi Road, P.M.B.1004, Asaba Tel.: 056-280210, 282092, 281196, Fax: 056-281195, 282043.
- 85. Effurun Branch. 4 Warri/Sapele Road, P.M.B. 8, Effurun. Tel.: 053-252801, 250676
- 86. Ekpan Branch. 60, NNPC Housing Estate Rd., Ekpan, Delta State. Tel: 053-253011, 320435, 320484.

- 87. Evwreni Branch. Uvwreni Quarters, Evwreni '7₀ P.M.B.30, Ughelli.
- 88. OgwashiUku Branch. 2 Old Mission Road, P.M.B.1055, OgwashiUku.
- 89. Sapele (Boyo Road) Branch. 2A Boyo Road, P.M.B. 4062, Sapele. Tel.: 054-341681, 341541
- 90. Sapele (Main) Branch. Chichester Road, P.M.B. 4004, Sapele. Tel. 054342094, 342111 Fax 341534
- 91. **Ughelli Branch**. 40 Market Road, P.M.B. 30, Ughelli. Tel.: 054-600008, 600328
- 92. Warri Branch. 41 Warri/Sapele Road P.M.B.1020, Warri. Tel.: 053-253011, 252905 Fax: 053-253042.
- 93. Warri Airport Road Junction Branch, 124, Sapele/Effurun Road, Warri. Tel:053-254063, 250063
- 94. Warri (Shell-Ogunnu) Branch. Shell Complex Warri. 053-256333, 256416, Fax: 256415

EBONYI STATE.

- 95. Afikpo Branch. 18 Eke Market, P.M.B. 1005, Afikpo. Tel. 088-521636.
- 96. Abakaliki Branch. 4 Sudan United close, Off Ogoja Road , P.M.B. 105, Abakaliki. Tel: 043-21153, 21810, 20760 Fax: 043-21573
- 97. **Ezzamgbo Branch.** Ohaukwu L.G.A. P.M.B. 219, Abakaliki.

EDO STATE

- 98. **Agbede Branch**. 60 Unity Road, $^{\circ}$ /_o Agbede Post Office.
- 99. Benin, Akpakpava Road Branch. No. 67, Akpakpava Road, Benin City. Tel.: 052-256397
- 100. **Benin (King's Square) Branch.** P.M.B. 1026, Benin City, Tel.: 052-251080, 256184

- 101. Benin (Mission Road) Branch.
 65 Mission Road,
 P.M.B. 1138, Benin City.
 Tel: 052-258067, 253752,
 253916, Fax 258067
- 102. **Benin (NNPC)** Agency.

 '\[\sigma_0 \text{Benin (King's Square) Branch.} \]
 P.M.B 1026, Benin City.
- 103. **Benin (Oregbeni) Branch.** 10 Benin/Agbor Road, P.M.B. 1002, Benin City, Tel.: 052-254708 Tel/Fax. 052-253975.
- 104. Sakponba Branch, No 43, Sakponba Rd Benin City.P.M.B.1133 Benin City. Tel/Fax: 052/450777
- 105. **Benin M.M.Way Branch,**No. 169 M.M.Way,
 Benin City.
 Tel.: 052-259739
- Benin Upper Sakponba Branch.No. 43 Upper Sakponba Rd, PMB 1106, Benin City Tel-052/256987, 052/251661
- 107. Benin Uselu Branch. 24, Uselu Lagos Rd. PMB 1027, Benin, Edo State
- 108. Benin Sapele Rd Branch, No. 155 Sapele Rd, Benin City
- 109. New Benin Market Branch, No.30 New Lagos Rd, Benin City
- 110. Ambrose Alli University Cash Centre. Ekpoma.
- 111. Ekpoma Branch.
 Market Road, Eguare,
 P.O. Box 7, Ekpoma.
 Tel. 053-98394, 98439
 256812
- 112. SabongidaOra Branch. 64, Obe Street, P.M.B. 102, SabongidaOra. Tel.: 057-54093
- 113. **Benin, Siluko Branch**No. 128, Siluko Rd, PMB 1053,
 Beninn City, Edo State.
 Tel.: 052 256965, 600899-900,
 Fax: 254416
- 114. **Benin,Ugbowo Branch**. 189, Ugbowo Road, Benin City.. Tel.: 052-600301, 052-600305
- 115. **Uromi Branch.** No.9 Ubiaja Road, Uromi.

EKITI STATE.

- 116. Ado Ekiti Branch. 10 Ajilosun Street, P.M.B. 5365, Ado Ekiti. Tel.: 030-240725, 240561
- 117. Efon-Alaye Branch. Erekesan Market, P.M.B 37, Efon-Alaye.
- 118. Emure-Ekiti Branch. 2 Oke Emure Street, P O Box 613 Emure-Ekiti.
- 119. Erinjiyan Ekiti Branch. Iwaro Street,P. M. B. 5006, Aramoko-Ekiti.
- 120. Ifaki-Ekiti Branch. 25 Temidire Street, Ikole Road, P.M.B. 21, Ifaki-Ekiti.
- **121. Ikere-Ekiti Branch.**113 Ado Road, Idemo,
 P.M.B. 7275, Ikere-Ekiti.
 Tel.: 030-610545.
- 122. Ikole-Ekiti Branch. Oba Adeleye Road, P.M.B. 5009, Ikole-Ekiti. Tel.: 030-440611.
- 123. Ilasa-Ekiti Branch. White House, Oke-Odo Street, P.M.B. 5020, Ilasa-Ekiti.
- 124. Okemesi-Ekiti Odo-Ese Street, P. M. B. 01, Okemesi-Ekiti.

ENUGU STATE

- 125. Emene Ind. Estate Branch. 1 Bank Road, P.O. Box 8 Enugu. Tel.: 042-559275.
- **126.** Enugu (Ogui Road) Branch. 95, Ogui Road, Enugu. Tel: 042-252464, 254071, 255058.
- 127. Enugu (Uwani) Branch. 26 Zik Avenue, P.M.B. 1237, Enugu. Tel.: 042-257382.
- 128. Enugu (Main) Branch. 21 Okpara Avenue, P.M.B. 1008, Enugu, Tel.: 042-253583, 258784 Fax: 042-254755.
- 129. Enugu (New Haven) Agency.
- 130. Ikem Branch.

 '/o Postal Agency
 Via Nsukka.
 P.M.B. 1008, Enugu.

14

- 131. **Inyi Branch.** P.O. Box 183, Inyi.
- 132. **Nsukka Branch.** 116 Enugu Road, Nsukka. Tel.: 042-771743
- 133. **9**th **Mile Corner Branch** 47^A Old Onitsha Rd. 9th Mile Corner, Ngwo
- 134. Obollo Afor Cash Centre. No. 1 Orba Road, Obollo Afor, Udenu Local Govt. Area Enugu.
- 135. **Orba Branch,**Orba Udenu L.G.A.
 P.M B 2079 Nsukka.
 042-770488
- 136. **Ovoko Branch**. Ovoko Via Nsukka, P.M.B. 2083, Igbo-Eze, Tel.: 042-771738.

FEDERAL CAPITAL TERRITORY (ABUJA)

- 137. **Abaji Branch.** $^{c}/_{\circ}$ P.O. Box 45, Abuja.
- 138. **Abuja Banex Plaza Branch** Banex Plaza, Abuja
- 139. Abuja (Garki) Branch. Abuja Festival Road, Area 3, Garki, P.O. Box 45, Abuja. Tel.: 09-2341070-3 Fax: 09-2341071.
- 140. Abuja Jos Street Branch, Plot 451, Jos Street, Area 3, Garki. Tel: 09-2344724, 2343889
- 141. Abuja Main Branch.
 Plot 777, M. Buhari Way,
 Central Business Area,
 Abuja.
 Tel.: 09-2346819, 2346820.
- 142. Abuja (Nnamdi Azikiwe Int.Airport) Branch. Local Wing, Abuja Airport, Abuja. Tel.: 09-8100121; 8100120.
- 143. Abuja(National Assembly Complex)
 Branch .
 White House(Basement Room HB26)
 3 Arms Zone
 TEI 09-2347881,2347848.
- 144. Abuja, Gwagwalada Branch, No. 5, Park Road, Off Abuja/Abaji Road, Gwagwalada, FCT, Abuja Tel: 09-8820015,

- 145. Abuja,Karu Branch Abuja-Keffi Road, Mararaba, Karu LGA, FCT, Abuja. Tel.: 09 6703827
- 146. Abuja Shipper's Plaza Branch, Plot 438 Michael Okpara Way, Zone 5, Abuja Tel.: 09 5241440, 5241442, 69710750, Fax 5241441
- 147. Abuja,Wuse Branch, Russel Centre, Block 2097, Herbert Marcaulay Way, Zone 5, FCT, Abuja. Tel.: 09-5240144-148. Fax.: 09-5240147.
- 148. Abuja, Zuba Branch, Motor Spare Parts Market, Zuba, FCT, Abuja. Tel.: 09-5242318.
- 149. Bolingo Hotels & Towers Complex FCT, Branch, Abuja Independence Avenue Area 10, Garki Abuja. Tel: 09 2344571, 6710795.

GOMBE STATE.

- 150. **Gombe Branch.**Biu Road,
 P.M.B. 1, Gombe.
 Tel.: 072-222133, 222134
 222135, 223214, 223318
- 151. Kaltungo Branch GombeYola Road, P.O. Box 40, Kaltungo.

IMO STATE.

- 152. Akatta Branch. Orlu L.G.A. P.M.B. 6, Akatta.
- 153. Amaraku Branch. P.M.B. 1, Amaraku.
- 154. **Okigwe Branch** 184 Owerri Road, Okigwe, Tel.: 042-420166, 420470, 420109.
- 155. Okigwe Lokpanta Cash Centre, Lokpanta Village 08051023757, 08023745282.
- 156. Okwelle Branch. P.M.B. 57, Okwelle. Okigwe.
- 157. Owerri (Main) Branch. 11/12 Assumpta Avenue, P.M.B. 1060, Owerri, Tel.: 083-230900, 232772 Fax: 083-231586.

- 158. Owerri (Douglas Road) Branch. 79 Douglas Rd., Owerri. Tel.: 083-230900
- 159. **Umuowa Branch.**'/_o Owerri Branch,
 P.M.B. 175, Orlu.
 Tel.: 083-520665
- 160. **Urualla Branch.**^c√₀ Ideato North L.G.A.
 P.M.B. 2, Urualla, Owerri.

JIGAWA STATE.

- 161. Hadejia Branch.14 Kano Road,P.O. Box 83, Hadejia.Tel.: 078-20614, 20856
- 162. **Dutse Branch**.

 Damaturu Road,

 '/_o P.M.B. 3005, Kano.

 Tel.: 064-721380, 721512.

 Fax: 069-721380.

KADUNA STATE.

- 163. Kaduna (Bank Road) Branch. 14 Bank Road, P.M.B. 2065, Kaduna. Tel.: 062-245454; 243332.
- 164. Kaduna Central Market Branch. Broadcasting Road, Abubakar Gumi Market, Kaduna. Tel.: 08033117654
- 165. **Kaduna Kawo Branch.** Tel.: 062-317594, 237594. Fax: 318354
- 166. **Kaduna (Main) Branch.** Yakubu Gowon Way, P.M.B. 2065, Kaduna. Tel.: 062-246155, 243858 Fax: 062-243955, 246854, 249464.
- 167. Kaduna South Branch. Kachia Road, P.M.B. 2084, Kaduna. Tel.: 062-231021, 232880.
- 168. Kaduna, Tudun Wada Branch. No DB 39, Nnamdi Azikiwe Way, Kaduna. Tel.: 062-415849, 415851-3.
- 169. **Kafanchan Branch.**2 Funtua Road,
 P.M.B. 1019, Kafanchan.
 Tel.: 061-20141, 20145.
 Fax: 061- 20145
- 170. Samaru Branch.
 Sokoto Road
 P.M.B. 02, Samaru, Zaria.
 Tel.: 069-550983, 551612
 554884.
 Fax: 550092, 551160,550692.

KATSINA STATE

- 171. Saminaka Branch.
 Ahmadu Bello Way,
 Near Lere Local Govt.
 Authority Secretariat,
 Lere L.G.A.
 Kaduna State.
- 172. **Zaria Branch.**1 Crescent Road,
 P. M. B. 1006, Zaria.
 Tel.: 069-330660, 332425,
 333458. Fax: 330660.

KANO STATE

- 173. Mallam Aminu Kano Int'l Airport Branch. '7₀ P.M.B. 3005, Kano. Tel.: 064-633255
- 174. Kano Bello Road Branch, 16/17, Bello Road, Kano. Tel.: 064-648959 or 649626.
- 175. Kano (Bompai) Branch.
 Dantata Road,
 P.M.B. 3284, Kano,
 Tel.: 064-633480.
 Fax: 064-646743.
- 176. Kano (Fagge Ta Kudu) Branch. 15 Fagge Road, P.M.B. 3077, Kano. Tel.: 064-631545, 645961,645871 Fax: 064-640738
- 177. Kano (Main) Branch. 10 Lagos Street, P.M.B. 3005, Kano. Tel.: 064-633280, 632706, 637839, 630574,636573, 630070. Fax: 064-644565
- 178. Kano (Zoo Road) Branch. ABI House, ^c/_o P.M.B. 3166, Kano. Tel.: 064-661905 Fax: 666766.
- 179. Kano (Bagauda Lake) Agency.
 Bagauda Lake Hotel,
 '/o Kano (Main) Branch,
 P.M.B. 3005, Kano.
 Tel.: 064-633280, 630573.
 Fax: 064-644565.
- 180. Kano Club Road Branch. 595 Club Road, P.M.B. 3005, Kano. Tel.: 064-635027, 630709 630648, Fax: 649266
- 181. Muhammadu Abubakar Rimi Market Branch. '7, Kano (Main) Branch, P.M.B. 3005, Kano. Tel.: 064-644507.

- 182. Funtua Branch.
 Sokoto/Gusau Road,
 P.M.B. 6013, Funtua.
 Tel.: 064-770348, 333830,
 Fax. 064-770019.
- 183. **Katsina Branch.**3 Ibrahim Babangida Way,
 P.M.B. 2032, Katsina.
 Tel.: 065-430863, 431588,
 Fax: 065-431588.
- 184. **Malumfashi Branch.** Funtua Road, P.M.B. 1011, Malumfashi. Tel.: 065-80058, 80169.

KEBBI STATE

- 185. **Birnin Kebbi Branch.**40 Muritala Mohammed Way,
 '/_o P.M.B. 3005, Kano.
 Tel.: 068-321911, 320662.
 Fax: 321664
- 186. Kamba Branch. Secretariat Road, °/₀ P.M.B. 2116, Sokoto.
- 187. **Maiyama Branch**. Maiyama Town, ^c/_o P.M.B. 2116, Sokoto.
- 188. **Zuru Branch.**Kontagora Town Road,
 P.M.B. 1003, Zuru,
 Tel.: 067-650205.
 Fax: 670709.

KOGI STATE

- 189. **Abejukolo Branch.** Ankpa Road, P.M.B. 1000, Abejukolo.
- 190. **Ajaokuta Branch.** P.M.B. 1007, Okene. Tel.: 031-400581.
- 191. Akpanya Branch. Agbedo Akpanya, P.M.B. 1011, Idah.
- 192. Ajaokuta Steel Mill Complex Cash Centre, Ajaokuta Steel Complex. Ground Floor. P.M.B 1007, Ajaokuta. 058-400540 ext 3429, 400481, Fax: 400581
- 193. Ankpa Branch, 16,Tafawa Balewa Road, P.M.B. 1011, Ankpa.

- 194. Ayangba Branch, Idah Road, P.M.B. 1002, Dekina-Ayangba.
- 195. **Egbe Branch.** Federal Road, P.M.B. 205, Egbe.
- 196. **Isanlu-Yagba Branch.** P.M.B. 1005, Isanlu-Oyi.
- 197. Itobe Branch.
 Bank Road,
 P.M.B. 1001, Idah.
- 198. **Iyamoye Branch.**Aro Quarters,
 Along Iyamoye Omuo,
 P.M.B. 1002, Iyamoye.
- 199. Lokoja Branch. 411 Murtala Moh'd Rd, P.M.B. 1100, Lokoja. Tel.: 058-220402, 220767
- 200. Mopa Branch P.M.B. 2002, Mopa
- 201. Ogori Branch. P.M.B. 1073, Ogori.
- 202. Oguma Branch. Oguma Road, P.M.B. 1004, Oguma.
- 203. Okene Branch. 1 Ado Ibrahim Street/ Hospital Road, P.M.B. 1044, Okene. Tel.: 058-5000364

KWARA STATE

- 204. Ilorin Branch.
 Obbo Road, Off Wahab
 Folawiyo Road,
 P.M.B. 1354, Ilorin.
 Tel.: 031-221500, 222011
 Fax: 031-220128.
- 205. Ilorin Surulere Branch 159 Abdulazeez Atta Road Baboko Surulere, Ilorin. Tel: 08023015731
- 206. Kosubosu Branch. P.M.B. 244, Bassa.

LAGOS STATE

- 207. **Abattoir Cash Centre.**Lagos State Govt. Abattoir,
 Oko-Oba, Agege,
 Lagos State.
- 208. Abibu Adetoro Branch.
 5I Abibu Adetoro St,
 Off Ajose Adeogun St,
 P.M.B. 80137,
 Victoria Island, Lagos.
 Tel.: 01-2622310
 Fax: 01-2622319
- 209. **Abibu-Oki Branch.**A.G. Leventis Building,
 42/43 Marina,
 P.M.B. 12554, Lagos.
 Tel.: 01-2660511, 2660950
 Fax: 01-2660302.
- 210. Adeola Odeku Str. Branch. 15B Adeola Odeku Street, Box 71918, Victoria Island, Lagos, Lagos State. Tel.: 01-2626325, 2617947, 2626324-5
- 211. Adetokunbo Ademola Branch, 8, Adetokunbo Ademola Str, V/I, Lagos. Tel.: 01-2704812-4
- 212. **Agege Branch.**254, Agege Motor Rd,
 Oko-Oba, Agege,
 Lagos.
 Tel.: 01-4926129, 4924389
- 213. Agege Cash Centre. 27, Abeokuta, Motor Rd., P.O. Box 65, Agege.
- 214. Agidingbi Branch 6, Asabi Cole Road, Off Lateef Jakande Way Agidingbi, Ikeja.
- 215. Aliko Cement Terminal Cash Centre, Aliko Dangote Cement Depot, Abule Oshun, Via Satellite Town
- 216. **Ajegunle Branch**. 74 Malu Road, P.M.B. 1180, Apapa. Tel.: 01-842238, 873679
- 217. Akowonjo Branch. Akowonjo Road, Akowonjo. Box 14767, Ikeja Tel.: 01-4705827; 4926440-2, 4926440, 4923785 Fax: 4926438.
- 218. Alaba Int'l Market Branch. 29, Ojolgbede Rd. New Alaba, Lagos. Fax: 01-5894467 Tel.: 01-5894468, 5894463

- 219. Alaba Int'l Market
 Cash Centre.
 Densine Mall, Dobbil Avenue,
 Alaba Int'l Market, Alaba, Lagos.
- 220. Alaba Rago Mkt. Cash Centre. Alaba Rago Market, Alaba Rago, Lagos-Badagry Express Way.
- 221. Alausa Branch. Motorways Building Toll Gate, Alausa Lagos. Tel: 01-4934184
- 222. Apapa Branch.
 1 Burma Road,
 P.M.B. 1034 Apapa.
 Tel.: 01-5451345, 5877116
 Fax: 01-5871539
- 223. Awolowo Road, 116 Awolowo Road, Ikoyi, Ikoyi-Lagos. Tel: 01-4630107-9 2694310. Fax: 01-2695857
- 224. Broad Street Branch. 214 Broad Street, (Elephant House), P.O. Box 2334, Lagos. Tel.: 01-2643566, 2660620, 2643734, 2643735, Fax: 2664145 WUMT: 2660588.
- 225. Coker Branch.
 Plot 4 Block C
 Amuwo Odofin Ind. Layout,
 Orile Iganmu, Lagos.
 Tel.: 7745182
- 226. Creek Road Branch, 32, Creek Road, Apapa, Lagos. Tel.:01-5876356
- 227. **Daleko Market Branch.**Daleko Market, Bank Road,
 Mushin, Lagos.
- 228. Dopemu Branch
 Deebo Plaza, 618,
 Dopemu-Akowonjo Road,
 Dopemu Roundabout,
 Dopemu, Lagos.
 Tel: 01-8133309, 8133310
- 229. Ebute Metta Branch.
 1 Savage Street, Apapa Road,
 P.M.B. 12014, Ebute Metta.
 Tel.: 01-837998, 834477; 7745556.
- 230. **Eko Hotel Cash Centre,** Eko Hotel Victoria Island, Lagos. Tel: 01-2623164, 7749773
- 231. Enu-Owa Cash Centre 62, Enu-Owa Street, Lagos
- 232. **Epe Branch.** P.M.B 1022, Epe. Tel.: 037-770090, 770541

- 233. **Falomo S/Centre Branch.** Awolowo Road, Ikoyi, P.M.B 1022, Ikoyi. Tel. 01-2695506, 2693029.
- 234. Fed. Secretariat Complex Branch. Ikoyi, P.M.B. 12736, Lagos. Tel.: 01-684745, 684746. Fax: 01-688056.
- 235. **Festac Branch**32 Road, Festac Town,
 Lagos
 Tel.: 01-5895499, 8511130-1
- 236. **Jibowu Branch**. 10, Alakija Street, Jibowu, Yaba. Lagos. Tel: 01-7734815, 7734804.
- 237. Iddo Market Branch, 1, Taylor Road, Iddo. Tel.: 090401521.
- 238. Idimu Branch 205, Idimu Road, Yem-Kem ShoppingPlaza, Agege, Lagos State. Tel: 01-4744464, 8135603, 8235607.
- 239. **Iganmu Branch**. Abebe Village Road, P.M.B. 126734, Iganmu. Tel.: 01-833322, 830311, 834331.
- 240. **Ijora Branch.**1 Ijora Causeway,
 P.O. Box 228 Apapa.
 Tel.: 01-5871435, 7738884,
 7738887.
 Fax: 01-5454772
- 241. **Ikeja Airport Road Branch.** P.O. Box 69, Ikeja. Tel.: 01-901740-4, 4977862-3 Fax: 01-901744
- 242. **Ikeja Allen Avenue,** 58 Allen Avenue, P.M.B. 21087, Ikeja. Tel.: 01-4970510.
- 243. Ikeja Military Cantonment Agency. Ikeja Military Cantonment, 9th Mechanised Brigade, Maryland, Ikeja, ^C/_o Ikeja Branch, P. O. Box 69, Ikeja.
- 244. Ikeja Ind. Estate Branch. Oba Akran Avenue, P O Box 105, Ikeja. Tel.: 01-4978541, 4968609 Fax: 01-4978501, 4968610

- 245. **Ikorodu Branch.** 88 Lagos Road, P.M.B. 1005, Ikorodu. Tel.: 01-780610-2, 7748382 Fax: 01-7745662
- 246. Ikota Branch.
 Ikota Int'l Market.
 Ikota Shopping Complex,
 Victoria Garden City,
 P.O. Box 52717, Falomo
 Tel.: 01-4618099; 4618099.
- 247. **Ilupeju Branch**. Ilupeju Bye-Pass, P.M.B. 1173, Ikeja. Tel.: 01-4961063, 4933617, 4930478, 4930693.
- 248. International Trade Fair Complex Branch. Wing B, Hall 2, Hexagon 9, Int'l Trade Fair Complex, Badagry Express Road, Box 6238 Festac Town, Lagos. Tel.: 01-4704437, 3208374 Fax: 01-3208374
- 249. Int'l Trade Fair Complex II (Balogun) Cash Centre, NIICO Best Executive Plaza, Opp. Atiku Hall,In'tl Trade Fair Complex, Mile 2-Badagry Expressway, Lagos. Tel.: 01-7918350; 7918351
- 250. Investment House Branch. 21-25 Broad Street, Lagos. Tel: 01-2640469
- 251. **IPMAN Cash Centre.** 1-15 Dockyard Road, Apapa Lagos. Tel.: 10-79247211-2
- 252. Isolo Branch.
 Apapa/Oshodi Express Way,
 Iyana Isolo,
 P.M.B. 1034, Mushin,
 Tel. 01-4520434, 4520087,
 4523662, 4520984.
- 253. Isolo Industrial Estate Branch. Limca Way, Ilasamaja, Lagos State. Tel: 4520256, 7755331, 5556539 Fax: 4528877.
- 254. Iyana Ipaja Branch, 177 Lagos Abeokuta Express Rd., Iyana Ipaja, Lagos. P.O.Box 3040 Agege, Tel.: 7737622.
- 255. Keffi Street Branch,4, Keffi Street, Ikoyi, Lagos.Tel.: 01-7732429; 2707180-9
- 256. **Ketu Branch.** 101 Ikorodu Road, P.M.B. 21468, Ikeja. Tel.: 01-5965474-5.

- 257. Kofo Abayomi Branch 43 Kofo Abayomi Street, Apapa Tel.: 01-5803717-9, 7171050
- 258. Marina Branch. 35 Marina, P.O. Box 2006, Lagos. Tel.: 01-2669683- 4, 2669697
- 259. Matori Branch. 84/88 Ladipo Street, Papa Ajao, P.M.B. 1120, Mushin. Tel.: 01-523713. Fax: 01-4528383
- 260. Moloney Branch. 28 Berkley Street, Lagos. P.O. Box 2099, Lagos. Tel.: 01-2635238, 2635758.
- 261. M.M. Int'l Airport Branch. M.M Airport Complex, P.O. Box 4508 lkeja. Tel.: 01-4979421, 8144653, 4961641, 8159783, 8159783, Fax.: 01-4979422, 4961638
- 262. M.M. Way Branch. 128 Murtala Moh'd Way, P.O. Box 1021, Ebute-Metta. Tel.: 01-860306
- 264. Niger House Branch. 1/5 Odunlami Street, P.M.B. 12883, Lagos. Tel.: 01-2665781, 2664510, 2664476.
- 265. N.1.J. House Branch. 20 Adeyemo Alakija Street, Victoria Island, P.M.B. 50, Falomo. Tel.: 01-611496, 619312 Fax: 01-616484
- 266. **Oba Akran Road Branch,** 46, Oba Akran Avenue, Ikeja. Tel: 01-4960303 or 4960304
- 267. Obun-Eko Branch. 126 N. Azikiwe Street, P. O. Box 2353, Lagos. Tel.: 01-2663261, 2666646. Fax: 01-2663109.
- 268. Ogba Branch.
 Plot 7, Block C Acme Road,
 P.M.B. 21441, Ikeja.
 Tel.: 01-4920049, 4920052,
 7938779.
- 269. **Ojo Cantonment Agency.**Ojo Military Cantonment,
 Ojo, Lagos-Badagry Exp. Road,
 ^c/_o P.M.B. 12674, Lagos.
 Tel.: 01-888880.

- 270. Ojodu-Isheri Branch 2, Ojodu-Isheri Road, Ojodu Berger, Ikeja, Lagos. Tel:01-3450371, 4925313, 4924383.
- 271. Ojuwoye Cash Centre 7, Dada Iyalode Str. Off Post Office Rd. Mushin Lagos Tel. 01-7918306
- 272. Oke-Arin Market Branch. 53 Offin Road, Lagos. Tel.: 01-2641516, 2641554, 2643870. Fax: 01-2643871
- 273. Oke-Odo Branch, 415, Abeokuta Expressway, I le-Epo Bus Stop, Lagos. P.O.Box 2828 Agege, Lagos. Tel.: 01-4925464, 4920086. Fax: 01-4925690
- 274. Okota Branch, 3, Ago Place Way, Okota, Lagos. Tel: 01-7948712-3
- 275. Opebi Branch Adebola House, 40, Opebi Road, Off Allen Avenue, I keja-Lagos. Tel. 01-3450320-2, 01-7918352-3.
- 276. **Oregun Ind. Estate Branch.** Plot 2B Adewunmi Close, P.M.B. 21444, Ikeja. Tel.: 01-4970410, 4934875.
- 277. Oshodi Branch 471 Agege Motors Road, Oshodi. Tel.: 7948714 5.
- 278. Oshodi Cantonment Agency.

 '\(^{\}_{\}_{\}} llupeju Branch,

 P.M.B. 1173, lkeja, Lagos.
- 279. Oshodi-Mile 2 Expressway Branch, Plot 104 Oshodi Mile 2 Expressway, Near Cele Busstop, Lagos. Tel: 01-8112185, 8049281
- 280. Owode Branch.
 Ibeshe Road,
 P.M.B. 231, Ikorodu.
 Tel.: 037-7745560, 01-4930536
 Fax Line: 01-4930536
- 281. Shell Agency Shell Petroleum & Dev. Company, Freeman House, G.P.O. 2006 Marina. Tel.: 01-2601600 616. Fax: 01-2636681.

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- 282. Shomolu Branch.
 Moyosore House
 Onipanu, Ikorodu Road,
 P. O. Box 04, Shomolu.
 Tel.: 01-7745763.
- 283. Stock Exchange House Branch. Customs Street, P. O. Box 7685, Lagos. Tel.: 01-2661685, 2661696, 2668195. Fax: 01-2661701.
- 284. **Sura Cash Centre.** Sura Shopping Centre, Lagos.
- 285. **Surulere Branch.**17 Itire Road,
 P. O. Box 273, Surulere.
 Tel. 01-5848733, 831110,
 835515.
- 286. Surulere S/Centre Branch. 84 Adeniran Ogunsanya St, 6/0 P. O. Box 273, Surulere. Tel.: 01-5850831.
- 287. Tin Can Island Branch.
 Tin Can Island Port Complex,
 Off Apapa/Oshodi Express Road,
 P.M.B. 1019, Apapa.
 Tel.: 01-871307, 873096
- 288. Toyin Olowu Branch 14A, Olowu Street, Off Toyin Street, Ikeja, Lagos. Tel: 01-8987988, 8987993.
- 289. **Trinity Branch, Olodi-Apapa,** No. 1, Industrial Road, By Trinity Police Station, Olodi

Apapa, Lagos. Tel.: 01-8112183, 8112184.

- 290. Western House Branch. 8/10 Broad Street, P. O. Box 2135, Lagos. Tel.: 01-2634930, 2636499 Fax: 01-2636642
- 291. Yaba Branch.
 322 H. Macaulay St,
 P.M.B. 1040, Yaba.
 Tel.: 01-861353, 862176,
 5455273-5.
 Fax: 01-5455272.

NASARAWA STATE

292. Lafia Branch. Lafia/Jos Road, P.M.B. 5, Lafia. Tel. 047-20229, 221289 Fax: 047-220283, 220229, 221721.

NIGER STATE

293. Bida Branch. Zungeru Road, P. O. Box 48, Bida, Tel./Fax: 066-461640.

- 294. **Kagara Branch.** P.M.B. 1, Kagara.
- 295. **Katcha Branch.** c / $_{o}$ Postal Agency Katcha.
- 296. **Kontagora** P.M.B. 06, Kontagora. Tel.: 067-220018, 20272.
- 297. **Kuta Branch.**P. O. Box 5, Kuta.
 Tel.: 066-690444
- 298. Minna Branch.
 3 Bank Road.
 P.M.B. 62, Minna.
 Tel.: 066-221070, 223804.
 Fax: 066-221652, 222185, 222968.
- 299. **Rijau Branch.**Zuru Road,
 P.M.B. 2116, Rijau.
 Tel.: 067-31441
- 300. Suleja Branch.
 Minna Road,
 P.M.B. 23, Suleja.
 Tel.: 09-8501513,8500087,
 8501288.
 Fax: 09-500280
- 301. Suleja S/Centre Agency. IBB Modern Market,, P.M.B. 23, Suleja. Tel.: 09-8500061.

OGUN STATE

- 302. Abeokuta Branch. 95 Obafemi Awolowo Rd, P.M.B. 2003, Abeokuta. Tel.: 039-240154, 240952. Fax: 039-241285.
- 303. Agbara Ind. Estate Branch. Ilaro Street, P.M.B. 012, Agbara. Tel.: 01-7745552, 712043, 712041.
- 304. **Igbogila Branch.** P.M.B. 2015, Abeokuta. 01-7901332.
- 305. Ijebu-Ode Branch.
 26 Ibadan Road,
 P.M.B 2141, Ijebu-Ode.
 Tel.: 037-431378, 434534,
 433613.
- 306. Mosinmi Branch, NNPC/PPMC Complex, Mosinmi. C/o Sagamu Branch.
- 307. Ogbere Branch. Old Benin Road, P.M.B. 1005, Ogbere.

- 308. OPIC Cattle, Oluwanishola Cattle Market, OPIC Estate, Isheri.
- 309. **Ota Branch.** Lagos/Abeokuta, Expressway, P.M.B. 1036, Ota. Tel.: 039-722457, 722242
- 310. Shagamu Branch.
 Akarigbo Street,
 P.M.B. 2008, Sagamu.
 Tel.: 037-640701
 Fax: 037-640331

ONDO STATE

- 311. Akure Main Branch. 1 Oba Adesida Road, P.M.B. 707,Akure. Tel.: 034-231960-1, 230228, 240686
- 312. Akure Market Branch. 1A Adedipe Street, P.M.B. 629, Akure. Tel.: 034-242403, 240243
- 313. Araromi-Obu Branch. 1 College Road P.M.B. 505 Araromi -Obu
- 314. Idoani Branch. Owani Street, P.M.B. 203, Idoani. Tel.: 051-53024
- 315. **Igbokoda Branch.** 30, Broad Street, P.M.B. 339, Igbokoda.
- 316. **Ikaram-Akoko Branch.** Oyagi Quarters, P. O. Box 001,lkaram-Akoko.
- 317. Ikare Branch. L21 llapa Street, P.M.B. 275, lkare, Tel.: 050-670730, 670445
- 318. Ile-Oluji Branch. 1 Old Motor Park, P.M.B. 704, Ile-Oluji.
- 319. Oka-Akoko Branch. 6 Ikese Quarters, P.M.B. 07,Oka-Akoko.
- 320. Ondo Branch.
 Agbogbo-Oke Road,
 Yaba, Ondo.
 P.M.B. 550, Ondo.
 Tel.: 034-610313, 610800.
 Fax: 244838.
- 321. Ore Branch. 1 Market Road, Sabo Quarters, P.O. Box 55, Ore, Odigbo L.G.A.

322. Owo Branch. Idimisasa Street, P.M.B. 1012, Owo L.G.A. Tel.: 051-241423, 24117, 240074. Fax: 051-241006

OSUN STATE

- 323. Ede Branch.
 No. 117 Station Road,
 P.M.B. 217,
 Ede, Osun State.
 Tel.: 035-360175, 360105,
 360565, 360138.
- 324. Erin Osun Branch. Council Road, Erin-Osun P.M.B. 5001, Erin -Osun.
- 325. **Ijebu-Jesa Branch.** A59 Oja Street, P.M.B. 1003, ljebu-Jesa.
- 326. **Ilesa Branch.** Ereja Street, P.M.B. 5016, Ilesa. Tel.: 036-460355, 460631
- 327. **Ile-Ife Branch**. 27 Lagere Layout, P.M.B. 5534, Ile-Ife. Tel.: 036-233464-5 Fax: 036-231248
- 328. Inisa Branch. Market Square, P.M.B. 2007, Inisa.
- 329. **Ipetu-Ijesa Branch.**Palace Square, Oke-Oja.
 P.M.B. 2003, Ipetu-Ijesa.
- 330. **Osogbo Branch.** 152 Station Road, P.M.B. 301, Osogbo. Tel.: 035-230135, 234449

OYO STATE

- 331. **Ibadan, Apata Branch** SW9/960, Apata Ganga PMB 5386 Ibadan. Tel: 02/2319937-Fax: 02/2310237
- 332. Awe Branch. Ife-Odan Road, P.M.B. 1017, Awe. Tel.: 038-230663.
- 333. Ibadan, Bodija Market Branch, 23, Bodija Mkt., Iso Pako Rd., Opposite Police Station, P.M.B. 38, U.I Post Office, Ibadan-Oyo State. Tel.: 02/8108070.

- 334. **Ibadan (Agodi) Branch.**Oyo State Secretariat,
 P.M.B. 5153, Ibadan.
 Tel.: 02-2412981, 8102981,
 8101231, 8103924, 8102931
- 335. **Ibadan (Amunigun) Branch.** Amunigun Street, P.M.B. 5120, Ibadan, Tel.: 02-2413616, 2411653 Fax: 2411579.
- 336. **Ibadan (Bank Road) Branch.**Bank Road,
 P.M.B. 5111, Ibadan.
 Tel.: 02-2413156, 2413042
 Fax: 02-2413659
- 337. **Ibadan Bola Ige-Business**Complex Branch (formerly Gbagi Market) Branch.,
 Shop D 30, ^c√_o Bank Road Branch,
 P.M.B. 5111, Ibadan.
- 338. **Ibadan (I.I.T.A) Agency.** Tel: 02-2413765, 2411521, 2412995.
 '/_o Ibadan (Main) Branch, P.M.B. 5111, Ibadan.
- 339. **Ibadan (Molete) Branch.**48 Molete/Challenge Road,
 Ibadan. P.M.B. 086,
 Mapo, Ibadan.,
 Tel.: 02-2319784, 2319906
- 340. **Ibadan (Oluyole Estate) Branch.**7, Town Planning Way, Oluyole
 Industrial Estate
 P.M.B. 5181, Ibadan.
 Tel.: 02-2316586
- 341. Ibadan (Orita Challenge) Branch. Old Lagos Road, P.M.B. 5125, Ibadan. Tel.: 02-2311047. Fax:02-2314462.
- 342. **Ibadan (U.I) Branch.** P.M.B. 128, U.I. Post Office. Tel.: 02-8103902
- 343. **Ibadan (Iwo Road) Branch.** 59, Iwo Road, Ibadan. Tel: 02-713680, 713681
- 344. Ogbomoso Branch.
 Akinwale Street,
 Tackie Square,
 P.M.B. 3591, Ogbomoso.
 Tel.: 038-710801, 710089.
 Fax: 721479.
- 345. Oko Branch. Osogbo Road, P.M.B. 4008, Ejigbo.
- 346. **Oyo Branch.**Asogo Street, P.M.B. 1002, Oyo.
 Tel.: 038-230437, 230108

347. Saki Branch. Sango Road, Ajegunle, Saki Tel.: 038-900015.

PLATEAU STATE

- 348. Amper Agency.

 ^c/_o Mangu Branch,
 P. O. Box 60, Mangu.
- 349. Barkin-Ladi Branch.
 Block 25 A&B,
 State Low Cost,
 P.M.B. 2007, Barkin-Ladi.
 Tel.: 023-92002.
- 350. **Bassa Branch.**P. O. Box 1377, Bassa.
 073-464829.
- 351. **Bukuru Branch.**31 Bukuru Road,
 P.M.B. 2002, Bukuru.
 Tel.: 073-280807, 280273
- 352. Bukuru Police College Agency. Police College Bukuru, P.M.B 02, Bukuru.
- 353. **Jos (Gov. Sect.) Branch.** $^{\circ}/_{\circ}$ Govt. Secretariat, Jos. Tel.: 073-464706, 464770, 464796.
- 354. Jos (Main) Branch.
 Bank Street,
 P.M.B. 2027, Jos.
 Tel.: 073-452302,
 452245, 452546,
 459654, 452733.
 Fax: 073- 452961.
- 355. **Jos (Market) Branch.**Market Road,
 P.M.B. 467, Jos.
 Tel.: 073- 453933
 Fax: 073-457629,
 451194.
- 356. **Jos (Unijos) Branch.** 2 Bauchi Road Campus. ^C/_o P.M.B. 2027, Jos. Tel.: 073-610592, 458556.
- 357. **Kurgwi Branch.** $^{c}/_{\circ}$ Lafia Branch, P.M.B. 5, Lafia.
- 358. Mangu Branch. P.O. Box 60, Mangu

RIVERS STATE

- 359. Bonny Branch. 2 New Road, Bonny. Tel: 084-270123, 270153.
- 360. Bonny Hospital Road Branch, 24, Hospital Road, Bonny Island. Tel:084-270136, 270137
- 361. Bonny NLNG Branch NLNG Residential Area, Bonny.
- 362. Port Harcourt (Diobu) Branch.
 33 Ikwerre Road, Diobu
 P.O. Box 5007,
 Port Harcourt.
 Tel.: 084-232269.
 Fax: 084-232268.
- 363. PH Garrison Branch, 1, Agudama Ave, D Line, PH. Tel: 084-236000, 236001-2.
- 364. Port Harcourt (Main) Branch. 22/24 Aba Road, Port Harcourt. Tel.:084-232407, 232644, 231789. Fax: 084-234277.
- 365. PH Olu Obasanjo Rd, Branch, 346, Olu Obasanjo Rd, PH. Tel: 084-230251, 230253, 230262-3. Fax: 238529.
- 366. Port Harcourt
 Rumuokwurusi Branch
 315, P/H/Aba Road, (Izzi
 House), P.M.B. 5736,
 Port Harcourt.
 Tel.: 084- 612383,
 612663.
 Fax: 084-612660
- 367. Port Harcourt Rumuomasi Branch.
 Aba Road,
 P. O.Box 646, Port Harcourt.
 Tel.: 084-332031.
 Fax: 084-331491.
- 368. Port Harcourt (Station Road) Branch. 11 Okrika Road, Port Harcourt P.M.B. 5007, Port Harcourt. Tel.: 084-572852, 233597, Fax: 233598
- 369. Port Harcourt
 (Harbour Road) Branch.
 1, Harbour Road,
 P.M.B. 6197, Port Harcourt.
 Tel. 084-231786.
 Fax: 084-232207.
- 370. Port Harcourt (Trans-Amadi)
 Branch.
 Plot 745, Trans-Amadi Ind.
 Estate,
 P.M.B. 5865, Port Harcourt.
 Tel.: 084-233780

371. Shell (P/H) Branch. Shell Complex, P. Harcourt.

SOKOTO STATE

- 372. Sokoto (Dan Fodio) Branch.
 Abdullahi Fodio Road,
 P.M.B. 2116, Sokoto.
 Tel.: 060-232130.
 Fax: 060-234369.
- 373. **Gidan Madi Agency.** $^{\circ}/_{\circ}$ Sokoto (Main) Branch, P.M.B. 2116, Sokoto.
- 374. Illeila Branch.
 Birnin Konni Road,

 '/o Sokoto (Main) Branch,
 P.M.B. 2116, Sokoto.
- 375. Sokoto (Main) Branch. Kano Road P.M.B. 2160, Sokoto, Tel.: 060-231251, 231235, 232967, 237483. Fax: 060-231978.
- 376. Tambawal Opposite Health Centre, P.M.B. 1082, Tambawal. Tel.: 060-550378

TARABA STATE

- 377. Bambur Branch.

 ^c/_o Yola (Main) Branch,
 P.M.B. 2050, Yola.
- 378. **Jalingo Branch.**65 Barde Way,
 P.M.B. 1095, Jalingo.
 Tel/Fax: 079-222098, 223244.
- 379. Karim Lamido Branch. P.M.B. 4, Yola.
- 380. **Lau Branch.** P.M.B. 4, Lau.
- 381. Mayo Ndaga Branch.

 c/o Yola (Main) Branch,
 P.M.B. 2050, Yola.
- 382. Zing Branch. C/O Yola (Main), P.M.B. 2050, Yola.

YOBE STATE

383. Damaturu Branch.
Gashua Road,
P.M.B. 1009, Damaturu.
Tel.: 076-522980, 522545.
Fax: 522543.

- 384. Damagun Agency.

 'Jo Damaturu Branch
 Gashua Road,
 P.M.B. 1009, Damaturu.
 Tel.: 076-522980.
 Fax: 076-522545.
- 385. Gashua Branch. Opposite Market, P.M.B. 04, Gashua. Tel.: 076-700563
- 386. **Geidam Branch.** Commercial Area, P.M.B. 12, Nguru.
- 387. **Nguru Branch**. Ali Kahtan Road, P.M.B. 12, Nguru. Tel.: 076-740255, 420485.
- 388. Potiskum Branch. Ibrahim Alkali Road, P.M.B. 46, Potiskum. Tel.: 076- 420042.

ZAMFARA STATE

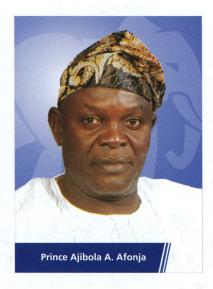
- 389. Anka Branch.
 Daki Takwas Road,
 P.M.B. 1003, Anka,
 Tel.: 063-36139, 200243,
 203202.
 Fax: 202261.
- 390. Bakura Branch. Opposite Bakura Central Mosque, Bakura, Zamfara State. 08045924317.
- 391. Gummi Branch.
 Opposite L.G.A.
 Secretariat,
 P.M.B. 02, Gummi.
 Tel.: 063-73163, 73168.
- 392. Gusau Branch. Canteen Area, P.M.B. 1019, Gusau. Tel.: 063-200243, 203202. Fax: 063-202261.
- 393. Kaura Namoda Branch. Gusau Road, P.M.B. 1002, K/Namoda. Tel.: 063-60173.
- 394. Shinkafi Branch. Isa/Gusau Road, P.M.B. 02, Shinkafi.

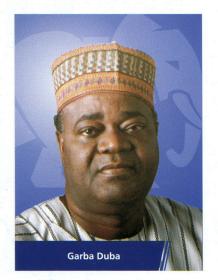
Business Development Offices

| S/N | Business Development Offices | Tel No/Fax No | Office Address | States |
|-----|---------------------------------|--|---|-------------------------|
| 1 | Aba | 082-227130/221178, 220049 Fax: 082-220049 | 2,Factory Rd, Aba P.M.B 7152, Aba | Abia, |
| 2 | Abuja | 09-6700264, 2346829,2345753 | Muhammed Buhari Way, Abuja | FCT & Nasarawa |
| 3 | Akure | 034-243799, 243145 Fax 034-243501 | 2nd Floor, Tisco Building, Opp Mr. Biggs Along Ado-Owo Rd Akure | Ekiti, Ondo |
| 4 | Bauchi | 077-540085, 08045237199, 08033149001 | Bauchi Main, Nassarawa Road . G.R.A. P.M.B. 53, Bauchi | Gombe, Bauchi |
| 5 | Benin | 052-259130, 259494, 259546 Fax; 052-251113 | No 3, Aiguobasimwin Crescent, GRA Benin City | Edo |
| 6 | Calabar | 087-239576 Fax: 087/239577 | Calabar (Main) Branch, Calabar Road P.M.B. 1020, Calabar | Cross River & Akwa-Ibom |
| 7 | Enugu | 042-255649, 250040 Fax: 256456 | 21, Okpara Avenue, PMB 1391 Enugu | Ebonyi, Enugu |
| 8 | Ibadan | 02-2319184, 2319186 Fax: 02-2315470 | Challenge Round About Opposite Texaco Filling Station, Ibadan | Osun, Oyo |
| 9 | Jos | 073-452843 | Jos(Main) Branch, Bank Street, P.M.B. 2027, Jos | Plateau |
| 10 | Kaduna | 062-242409-14, 243588, 245593 | Kaduna (Bank Road) Branch 14, Bank Road, P.M.B. 2065, Kaduna | Kaduna, |
| 11 | Kano | 064-630648/640650 | Kano (Main) Branch 10, Lagos Str, P.M.B. 3077, Kano | Jigawa, Kano, Katsina |
| 12 | Lagos Apapa | 01-2715119 Fax: 01-5876361 | 32, Creek Road, Alumaco Building By Burma Road Junction, Apapa | Lagos Apapa & Badagry |
| 13 | Lagos Ikeja | 01-4966200 Fax: 01-3453615 | Agidingbi Branch | Ikeja & Ogun |
| 14 | Lagos Island | 01-7918079, 01-266172 Fax: 01-5851416 | Elephant House, Broad Street Branch, Lagos | Lagos (Island), |
| 15 | Lagos Mainland | 01-7745181,5850551, Fax: 01-5835151/5831273 | Plot 2, Abebe Village Rd, Iganmu. PMB 12778, Lagos. | Lagos (Mainland), |
| 16 | Lokoja | 08053079252, 08022901995 | Lokoja Branch 411, Muritala Moh'd Rd. P.M.B.1100, Lokoja | Kogi & Kwara |
| 17 | Maiduguri | 076-230818, 236455, 230818 Fax: 076-230845 | Maiduguri Branch i Sir K Ibrahim Road, P.O. Box 1005, Maiduguri | Borno, Yobe |
| 18 | Makurdi | 044-532296 Fax: 044-532296 | New Bridge Road P.M.B. 2076, Makurdi | Benue |
| 19 | Minna | 066-223282 Fax: 066-223286, 221652 | Minna Branch 3, Bank Road. P.M.B. 62, Minna | Niger |
| 20 | Onitsha | 046-302041 Fax: 046-412325 | Onitsha Upper New Market Rd. Branch P.M.B. 1569, Onitsha | Anambra |
| 21 | Owerri | 083-234862 Fax: 083-231089 | Owerri (Main) Branch 11/12 Assumpta Avenue P.M.B. 1060, Owerri | lmo |
| 22 | Port-Harcourt | 084-230347, 230222/24 Fax :084-238137; 230232 | 22/24 Aba Rd. P/H, By Leventis B/Stop, P/H. | Rivers, Bayelsa, |
| 23 | Sokoto | 060-234369 ,232130, 238302, 238304; 08033432943 | Abdulahi Fodio Road, Sokoto | Kebbi, Sokoto, Zamfara |
| 24 | Warri | 08033327712, 053-258354 Fax: 053-254063, 250623 | 124, Effurun - Sapele Road, Warri | Delta |
| 25 | Yola | 075-624382, 626582 | Yola (Main) Branch, 9, Bank Road, P.M.B. 2050, Jimeta | Adamawa, Taraba |

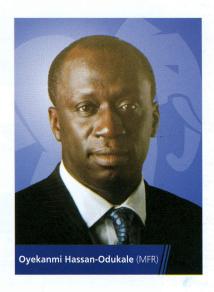
Non-Executive Directors

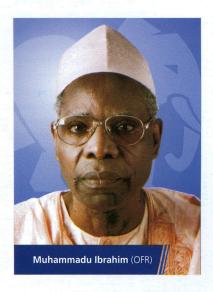




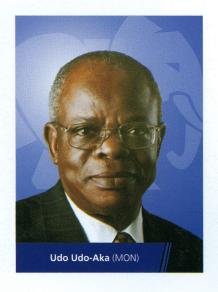












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