



NGX: FBNH

Lagos, Nigeria – May 31, 2023

Bloomberg: FBNH NL

Reuters: FBNH.LG

**FBN HOLDINGS PLC GROWS PROFIT BY 55% TO ₦50.1 BILLION  
FOR THE FIRST QUARTER ENDED MARCH 31, 2023**

FBN Holdings Plc. (“FBNH” or “FBNHoldings” or the “Group”) today announces its unaudited results for the first quarter ended March 31, 2023.

**Selected Financial Summary**

**Income Statement**

(₦ billion)	Q1 2023	Q1 2022	Δ
Gross earnings	259.5	180.5	+43.8%
Interest income	179.6	109.4	+64.1%
Net-interest income	111.8	72.8	+53.6%
Non-interest income <sup>1</sup>	72.3	64.7	+11.8%
Operating income <sup>2</sup>	184.2	137.5	+33.9%
Impairment charges for losses	16.9	8.8	+93.1%
Operating expenses	111.2	92.2	+20.6%
Profit before tax	56.1	36.5	+53.6%
Profit for the period <sup>3</sup>	50.1	32.4	+54.5%
Basic EPS (kobo) <sup>4</sup>	1.38	0.89	+54.0%

**Statement of Financial Position**

(₦ billion)	Q1 2023	FY 2022	Δ
Total assets	11,094	10,578	4.9%
Customer loans & advances (Net)	3,949	3,789	4.2%
Customer deposits	7,591	7,124	6.6%

Key Ratios %	Q1 2023	Q1 2022
Post-tax return on average equity <sup>5</sup>	20.1	14.5
Post-tax return on average assets <sup>6</sup>	1.9	1.4
Earnings yield <sup>7</sup>	10.1	7.6
Net-interest margin <sup>8</sup>	6.3	5.1
Cost of funds <sup>9</sup>	3.0	2.0
Non-interest revenue/operating income	39.3	47.1
Cost to income <sup>10</sup>	60.4	67.0
Gross loans to deposits	54.1	51.9
Capital adequacy (FirstBank (Nigeria))	15.6	16.0
Capital adequacy (FBNQuest Merchant Bank)	17.4	19.7
NPL/Gross Loans	4.0	6.0
NPL coverage <sup>11</sup>	96.7	68.9
PPOP <sup>12</sup> /impairment charge (times)	4.3	5.2
Cost of risk <sup>13</sup>	1.7	1.1
Book value per share	27.9	25.3

<sup>1</sup> Non-interest income is net of fee and commission expenses

<sup>2</sup> Operating income defined as net interest income plus non-interest income

<sup>3</sup> Profit for the period includes discontinued operations

<sup>4</sup> Basic EPS computed as profit after tax including discontinued operation divided by weighted average number of shares in issue

<sup>5</sup> Post-tax return on average equity computed as annualised profit after tax attributable to shareholders divided by the average opening and closing balances of net assets attributable to equity holders

<sup>6</sup> Post-tax return on average assets computed as annualised profit after tax divided by the average opening and closing balances of total assets

<sup>7</sup> Earnings yield computed as annualised Interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts)

<sup>8</sup> Net-interest margin computed as annualised net interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts)

<sup>9</sup> Cost of funds computed as annualised interest expense divided by average interest-bearing liabilities

<sup>10</sup> Cost to income ratio computed as operating expenses divided by operating income

<sup>11</sup> NPL coverage computed as total allowance for impairment plus regulatory risk reserve divided by total stage 3 loans

<sup>12</sup> PPOP - Pre-provision operating profit computed as sum of operating profit and impairment charge

<sup>13</sup> Cost of risk computed as annualised credit impairment charges divided by the average opening and closing gross loans balances

Nnamdi Okonkwo, the Group Managing Director commented:

*“FBNHoldings has sustained its positive performance momentum despite the clearly difficult operating environment. This is a testament to our ability to effectively navigate the challenging business terrain and optimise opportunities. It further demonstrates our disciplined risk management and strong execution capabilities resulting in enhanced revenue generation and improved bottom line.*

*“Notwithstanding the ongoing progress, we remain focused on innovating and deepening our value propositions and delivery model while optimising operational efficiencies, using technology, to drive sustainable earnings and returns for our shareholders. We are confident that the Q1 performance will be maintained for the rest of the year.”*

## **Business Groups <sup>14, 15</sup>**

### **Commercial Banking**

- Gross earnings of ₦245.7 billion, up 44.2% y-o-y (Mar 2022: ₦170.4 billion)
- Net interest income of ₦110.0 billion, up 50.9% y-o-y (Mar 2022: ₦72.9 billion)
- Non-interest income of ₦67.8 billion, up 10.6% y-o-y (Mar 2022: ₦61.3 billion)
- Operating expenses of ₦107.6 billion, up 21.0% y-o-y (Mar 2022: ₦88.9 billion)
- Profit before tax of ₦53.5 billion, up 57.0% y-o-y (Mar 2022: ₦34.1 billion)
- Profit after tax of ₦48.0 billion, up 54.8% y-o-y (Mar 2022: ₦31.0 billion)
- Total assets of ₦10.6 trillion, up 5.1% y-t-d (Dec 2022: ₦10.1 trillion)
- Customers’ loans and advances (net) of ₦3.9 trillion, up 4.5% y-t-d (Dec 2022: ₦3.7 trillion)
- Customers’ deposits of ₦7.4 trillion, up 6.64% y-t-d (Dec 2022: ₦6.9 trillion)

Dr. Adesola Adeduntan, Chief Executive Officer of FirstBank (Commercial Banking Group) commented:

*“The FirstBank Group delivered an impressive performance in Q1 2023, with significant growth across key metrics. Gross earnings recorded a substantial increase of 44.2% year-on-year, demonstrating the Bank’s ability to generate substantial revenue from core operations. Net interest income saw a remarkable surge of 50.9% year-on-year on the back of optimal asset pricing and effective management of interest-earning assets. Increasing penetration of digital and transaction banking offerings supported our Q1 performance in non-interest income by 15.3% growth. The increase of 21.0% year-on-year in operating expense reflects the high inflationary environment but within revenue growth. Overall, the Commercial Banking Group delivered substantial growth of 57.0% and 54.8% in profit before tax and profit after tax, respectively, for the quarter.*

*The growth in our performance metrics underlies the strength in the core fundamentals underpinning our business strategy and sustainability of our business model. This year marks our 129th anniversary and these results clearly demonstrate the resilience of our business model and proven ability to transform ourselves to meet the demands of changing times and seasons. Our transformative and purpose driven strategy, alongside our strong value propositions, enable us to continue supporting our customers across our chosen markets. We are optimistic about the rest of FY 2023 and these results are a sign of better things to come.”*

---

<sup>14</sup> Please refer to the ‘Notes to Editors’ section on page 7 for the companies in each business group

<sup>15</sup> The pre-consolidation numbers of each of the business groups have been considered in discussing their performance

**Merchant Banking & Asset Management (MBAM) / FBNQuest**

- Gross earnings of ₦8.85 billion, down 16.4% y-o-y (Mar 2022: ₦10.5 billion)
- Profit before tax of ₦2.2 billion, down 34.4% y-o-y (Mar 2022: ₦3.4 billion)
- Total assets of ₦495.7 billion, up 0.1% y-t-d (Dec 2022: ₦495.4 billion)

– ENDS –

**Conference call**

FBNHoldings will host a question and answer teleconference call with analysts and investors on the audited results for the full year December 31, 2022 and unaudited first quarter March 31, 2023 on **Monday, June 5, 2023 at 3:00pm UK / 3:00pm Lagos / 10:00am New York / 4:00pm Johannesburg & Cape Town.**

The results conference call can be accessed by [clicking here](#) to register.

Participants are advised to register for the call at least ten minutes before the start of the call. For those who are unable to listen to the live call, a recording will be posted on the Company's website.

An investor presentation will be available ahead of the call on the [FBNHoldings website](#).

Q1 2023 financial statements (unaudited) is also available on our website, [click here](#) to view.

**For further information please contact:**

Tolulope Oluwole (Head, Investor Relations)

+234 1 905 2720

[Tolulope.o.oluwole@fbnholdings.com](mailto:Tolulope.o.oluwole@fbnholdings.com)

## FBN Holdings Plc.

## STATEMENT OF FINANCIAL POSITION

	GROUP		COMPANY	
	31 Mar. 2023 N 'million	31 Dec. 2022 N 'million	31 Mar. 2023 N 'million	31 Dec. 2022 N 'million
<b>ASSETS</b>				
Cash and balances with central banks	2,059,990	1,790,863	-	-
Loans and advances to banks	1,103,094	1,223,061	36,340	18,331
Loans and advances to customers	3,949,228	3,789,061	28	39
Financial assets at fair value through profit or loss	339,200	278,466	1,601	1,601
Investment securities	2,810,119	2,321,885	3,701	3,963
Asset pledged as collateral	290,591	595,171	-	-
Other assets	334,389	373,130	1,232	19,032
Investment in associates	1,185	1,185	-	-
Investment in subsidiaries	-	-	262,671	262,671
Property and equipment	126,577	125,167	738	718
Intangible assets	14,455	15,859	-	-
Deferred tax assets	32,232	30,909	-	-
	11,061,060	10,544,757	306,311	306,355
Assets held for sale	32,866	32,953	-	-
<b>Total assets</b>	<b>11,093,926</b>	<b>10,577,710</b>	<b>306,311</b>	<b>306,355</b>
<b>LIABILITIES</b>				
Deposits from banks	903,416	1,055,254	-	-
Deposits from customers	7,590,849	7,124,086	-	-
Derivative liabilities	13,504	38,384	-	-
Current income tax liabilities	32,372	27,901	33	29
Other liabilities	816,554	652,554	17,209	17,269
Borrowings	727,653	675,440	-	-
Retirement benefit obligations	6,440	5,699	-	-
Deferred tax liabilities	873	868	-	-
	10,091,661	9,580,186	17,242	17,298
Liabilities held for sale	1,783	1,783	-	-
<b>Total liabilities</b>	<b>10,093,444</b>	<b>9,581,969</b>	<b>17,242</b>	<b>17,298</b>
<b>EQUITY</b>				
Share capital	17,948	17,948	17,948	17,948
Share premium	233,392	233,392	233,392	233,392
Retained earnings	432,760	397,709	39,532	39,391
Statutory reserve	170,885	156,553	-	-
Capital reserve	-	-	10	10
SME investment reserve	6,076	6,076	-	-
Fair value reserve	70,331	98,060	(1,813)	(1,684)
Regulatory risk reserve	20,224	20,224	-	-
Foreign currency translation reserve	36,517	53,667	-	-
	988,133	983,629	289,069	289,057
Non-controlling interests	12,349	12,112	-	-
<b>Total equity</b>	<b>1,000,482</b>	<b>995,741</b>	<b>289,069</b>	<b>289,057</b>
<b>Total equity and liabilities</b>	<b>11,093,926</b>	<b>10,577,710</b>	<b>306,311</b>	<b>306,355</b>

## FBN Holdings Plc.

## INCOME STATEMENT

	GROUP			
	Q1 ended	Year to date	Q1 ended	Year to date
	31 Mar.	31 Mar.	31 Mar.	31 Mar.
	2023	2023	2022	2022
N 'million	N 'million	N 'million	N 'million	
<b>Continuing operations</b>				
Interest income	179,610	179,610	109,448	109,448
Interest expense	(67,763)	(67,763)	(36,652)	(36,652)
<b>Net interest income</b>	<b>111,847</b>	<b>111,847</b>	<b>72,796</b>	<b>72,796</b>
Impairment charge for losses	(16,897)	(16,897)	(8,751)	(8,751)
<b>Net interest income after impairment charge for losses</b>	<b>94,950</b>	<b>94,950</b>	<b>64,045</b>	<b>64,045</b>
Fee and commission income	42,867	42,867	33,710	33,710
Fee and commission expense	(7,570)	(7,570)	(6,387)	(6,387)
<b>Net fee and commission income</b>	<b>35,297</b>	<b>35,297</b>	<b>27,323</b>	<b>27,323</b>
Foreign exchange income	3,025	3,025	5,746	5,746
Net gains on sale investment securities	33,281	33,281	14,589	14,589
Net (loss)/ gains from financial instruments at FVTPL	(2,049)	(2,049)	14,795	14,795
Dividend income	130	130	84	84
Other operating income	2,643	2,643	2,183	2,183
Personnel expenses	(31,298)	(31,298)	(25,616)	(25,616)
Depreciation, amortisation and impairment	(7,152)	(7,152)	(7,254)	(7,254)
Other operating expenses	(72,722)	(72,722)	(59,305)	(59,305)
<b>Operating profit</b>	<b>56,105</b>	<b>56,105</b>	<b>36,590</b>	<b>36,590</b>
Share of profit/(loss) of associates	-	-	(72)	(72)
<b>Profit before tax</b>	<b>56,105</b>	<b>56,105</b>	<b>36,518</b>	<b>36,518</b>
Income tax expense	(6,019)	(6,019)	(4,076)	(4,076)
<b>PROFIT FOR THE PERIOD FROM CONTINUING OPERAT</b>	<b>50,086</b>	<b>50,086</b>	<b>32,442</b>	<b>32,442</b>
<b>Discontinued operations</b>				
Loss for the period from discontinued operations	(32)	(32)	(41)	(41)
<b>PROFIT FOR THE PERIOD</b>	<b>50,054</b>	<b>50,054</b>	<b>32,401</b>	<b>32,401</b>
<b>Profit attributable to:</b>				
Owners of the parent	49,383	49,383	31,942	31,942
Non-controlling interests	671	671	459	459
	<b>50,054</b>	<b>50,054</b>	<b>32,401</b>	<b>32,401</b>
<b>Earnings per share attributable to owners of the parent</b>				
Basic/diluted earnings per share (expressed in naira per share):				
From continuing operations		1.38		0.89
From discontinued operations		(0.00)		(0.00)
From profit for the period		1.38		0.89

## FBN Holdings Plc.

## INCOME STATEMENT

	COMPANY			
	Q1 ended 31 Mar. 2023 N 'million	Year to date 31 Mar. 2023 N 'million	Q1 ended 31 Mar. 2022 N 'million	Year to date 31 Mar. 2022 N 'million
<b>Continuing operations</b>				
Interest income	754	754	445	445
Interest expense	(1)	(1)	-	-
<b>Net interest income</b>	<b>753</b>	<b>753</b>	<b>445</b>	<b>445</b>
Impairment charge for losses	-	-	-	-
<b>Net interest income after impairment charge for losses</b>	<b>753</b>	<b>753</b>	<b>445</b>	<b>445</b>
Foreign exchange income/ (expense)	1	1	(8)	(8)
Net gains on sale of investment securities	13	13	-	-
Personnel expenses	(160)	(160)	(164)	(164)
Depreciation, amortisation and impairment	(70)	(70)	(52)	(52)
Other operating expenses	(392)	(392)	(357)	(357)
<b>Profit/ (loss) before tax</b>	<b>145</b>	<b>145</b>	<b>(136)</b>	<b>(136)</b>
Income tax expense	(4)	(4)	(2)	(2)
<b>PROFIT/ (LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS</b>	<b>141</b>	<b>141</b>	<b>(138)</b>	<b>(138)</b>
<b>Discontinued operations</b>				
Profit for the period from discontinued operations	-	-	-	-
<b>PROFIT/ (LOSS) FOR THE PERIOD</b>	<b>141</b>	<b>141</b>	<b>(138)</b>	<b>(138)</b>
<b>Profit/ (loss) attributable to:</b>				
Owners of the parent	141	141	(138)	(138)
Non-controlling interests	-	-	-	-
	<b>141</b>	<b>141</b>	<b>(138)</b>	<b>(138)</b>
<b>Earnings per share attributable to owners of the parent</b>				
Basic/diluted earnings per share (expressed in naira per share):				
<i>From continuing operations</i>		0.00		(0.00)
<i>From discontinued operations</i>		-		-
From profit for the period		0.00		(0.00)

**- Notes to Editors -**

FBN Holdings Plc. (ISIN: NGFBNH000009) is the most diversified financial services group in Nigeria. FBN Holdings Plc. was incorporated in Nigeria on 14 October 2010, following the business reorganisation of the FirstBank Group into a holding company structure. The Company was listed on the Nigerian Stock Exchange under the 'Other Financial services' sector on 26 November 2012 and now has in issue and fully paid-up share capital of 35,895,292,792 ordinary shares of 50 kobo each (₦17,947,646,396). More information can be found on our website [www.fbnholdings.com](http://www.fbnholdings.com).

The subsidiaries of FBNHoldings offer a broad range of products and services across Commercial banking in 10 countries (Lagos, Nigeria; London, United Kingdom; Paris, France; Beijing, China; Kinshasa, Democratic Republic of Congo; Accra, Ghana; Banjul, Gambia; Conakry, Guinea; Freetown, Sierra Leone; and Dakar, Senegal), Merchant Banking and Capital Markets, Trusteeship<sup>16</sup> as well as Insurance brokerage. The Group, with about 8,138 staff has 825 business locations (595 local branches, 144 QSPs and agencies for FirstBank (Nigeria) and 86, (local and international) subsidiary locations).

**Commercial Banking** comprises First Bank of Nigeria Limited, FBNBank (UK), FBNBank DRC, bank subsidiaries in West Africa<sup>17</sup>, a representative office in Beijing and in Paris as well as First Pension Fund Custodian. This group provides both individual and corporate clients/customers with financial intermediation services. This business segment includes the group's local, international and representative offices with operations in 10 countries offering commercial banking services.

**Merchant Banking & Asset Management** comprises FBNQuest Merchant Bank group, FBNQuest Capital group and FBNQuest Trustees Limited. These are wholly owned by the holding company. The FBNQuest Merchant Bank group comprises FBNQuest Merchant Bank and its subsidiaries, FBNQuest Securities Limited and FBNQuest Asset Management Limited. The FBNQuest Capital group comprises FBNQuest Capital Limited and its subsidiaries FBN Funds Limited. The group creates value by offering investment and risk management products, managing funds, administering assets, and trading securities. It caters to the diverse advisory, funding and investment needs of clients spanning Federal and State Governments, corporates and high-net-worth individuals.

---

<sup>16</sup> The Merchant Banking, Capital Markets and Trusteeship operate under the reportable entity Merchant Banking and Asset Management / FBNQuest

<sup>17</sup> Comprising locations in Ghana, Gambia, Guinea, Sierra Leone, Ghana and Senegal

**Cautionary note regarding forward looking statements**

*This release contains forward-looking statements which reflect management's expectations regarding the Group's future growth, results of operations, performance, business prospects and opportunities. Wherever possible, words such as "anticipate", "believe", "expects", "intend", "estimate", "project", "target", "risks", "goals" and similar terms and phrases have been used to identify the forward-looking statements. These statements reflect management's current beliefs and are based on information currently available to the Group's management. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking statements. These factors or assumptions are subject to inherent risks and uncertainties surrounding future expectations generally. Forward-looking statements therefore speak only as of the date they are made.*

*FBNHoldings cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully, and undue reliance should not be placed on the forward-looking statements. For additional information with respect to certain risks or factors, reference should be made to the Group's continuous disclosure materials filed from time to time with the Nigerian Stock Exchange. The Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.*