

NGX: FBNH Lagos, Nigeria – July 20, 2023 Bloomberg: FBNH NL Reuters: FBNH.LG

# FBN HOLDINGS PLC GROWS PROFIT BEFORE TAX TO \$\\\\2008206 BILLION FOR THE HALF YEAR ENDED JUNE 30, 2023

FBN Holdings Plc. ("FBNH" or "FBNHoldings" or the "Group") today announces its unaudited results for the half year ended June 30, 2023.

## **Selected Financial Summary**

#### **Income Statement**

(₦ billion)	H1 2023	H1 2022	Δ%
Gross earnings	656.6	359.2	82.8%
Interest income	383.3	226.4	69.3%
Net-interest income	237.3	152.9	55.2%
Non-interest income <sup>1</sup>	257.9	120.6	113.8%
Operating income <sup>2</sup>	495.3	273.5	81.1%
Impairment charges for losses	57.6	21.7	165.4%
Operating expenses	231.6	186.0	24.5%
Profit before tax	206.3	65.7	213.8%
Profit for the year <sup>3</sup>	187.2	56.5	231.1%
Basic EPS (kobo) <sup>4</sup>	519	155	234.0%

#### **Statement of Financial Position**

(₦ billion)	H1 2023	FY 2022	Δ%
Total assets	14,177	10,578	34.0%
Customer loans & advances (Net)	5,261	3,789	38.9%
Customer deposits	9,042	7,124	26.9%

Key Ratios %	H1 2023	H1 2022	
Post-tax return on average equity <sup>5</sup>	31.5	12.8	
Post-tax return on average assets <sup>6</sup>	3.0	1.2	
Earnings yield <sup>7</sup>	9.4	7.5	
Net-interest margin <sup>8</sup>	5.8	5.1	
Cost of funds <sup>9</sup>	2.9	1.9	
Non-interest revenue/operating income	52.1	44.1	
Cost to income <sup>10</sup>	46.8	68.0	
Gross loans to deposits	60.2	55.9	
Capital adequacy (FirstBank (Nigeria)) <sup>11</sup>	16.5	16.0	
Capital adequacy (FBNQuest Merchant Bank)	15.4	15.9	
NPL/Gross Loans	4.3	5.4	
NPL coverage <sup>12</sup>	82.2	74.1	
PPOP <sup>13</sup> /impairment charge (times)	5.6	4.1	
Cost of risk <sup>14</sup>	1.9	1.3	
Book value per share	38.4	24.7	

<sup>1</sup> Non-interest income is net of fee and commission expenses

<sup>2</sup> Operating income defined as net interest income plus non-interest income

<sup>3</sup> Profit for the year excludes discontinued operations

<sup>4</sup> Basic EPS computed as profit after tax divided by weighted average number of shares in issue, this includes discontinued operations

<sup>5</sup> Post-tax return on average equity computed as annualised profit after tax attributable to shareholders divided by the average opening and closing balances attributable to equity holders

<sup>6</sup> Post-tax return on average assets computed as annualised profit after tax divided by the average opening and closing balances of its total assets

<sup>7</sup> Earnings yield computed as annualised interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts)

<sup>8</sup> Net-interest margin computed as annualised net interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts)

<sup>9</sup> Cost of funds computed as annualised interest expense divided by average interest-bearing liabilities

<sup>10</sup> Cost to income ratio computed as operating expenses divided by operating income

<sup>11</sup> Capital Adequacy Ratio, including the half year earnings

<sup>12</sup> NPL coverage computed as total allowance for impairment plus regulatory risk reserve divided by total stage 3 loans

<sup>13</sup> PPOP - Pre-provision operating profit computed as sum of operating profit and impairment charge

<sup>14</sup> Cost of risk computed as annualised credit impairment charges divided by the average opening and closing gross loan balances

Nnamdi Okonkwo, the Group Managing Director while commenting on the results stated that:

"FBNHoldings has continued to deliver a strong financial performance despite the complex operating environment, thanks to our reinforced foundations, deep market understanding, strong risk management and execution capabilities. On the back of this and in line with our focus of driving further improvement in revenue generation and profitability, the Group delivered strong growth in gross earnings and profit before tax resulting in \(\frac{4}{2656.6}\) billion and \(\frac{4}{206.3}\) billion respectively, for the first half of 2023 financial year.

Across our businesses, we continue to focus on customer-centric innovations with strong transactional and digital capabilities supported by sound risk management practises to anticipate and creatively deliver products and services that delight the different customer segments that we serve. Furthermore, we are committed to leveraging technology via digital platforms to enhance operational efficiency.

Although the current operating environment remains challenging, we are confident of successfully navigating the terrain in our transformation journey to deliver sustainable value to our stakeholders."

#### **Commercial Banking**

- Gross earnings of ₹607.7 billion, up 82.4% y-o-y (Jun 2022: ₹333.2 billion)
- Net interest income of ₩232.6 billion, up 52.1% y-o-y (Jun 2022: ₩152.9 billion)
- Non-interest income of ₩229.0 billion, up 112.0% y-o-y (Jun 2022: ₩108.1 billion)
- Operating expenses of ₩222.0 billion, up 24.7% y-o-y (Jun 2022: ₩178.0 billion)
- Profit before tax of ₩188.8 billion, up 214.6% y-o-y (Jun 2022: ₩60.0 billion)
- Profit after tax of ₩174.9 billion, up 228.3% y-o-y (Jun 2022: ₩53.3 billion)
- Total assets of ₩13.6 trillion, up 34.8% y-t-d (Dec 2022: ₩10.1 trillion)
- Customers' loans and advances (net) of ₦5.2 trillion, up 39.9% y-t-d (Dec 2022: ₦3.7 trillion)
- Customers' deposits of ₩8.8 trillion, up 26.9% y-t-d (Dec 2022: ₩6.9 trillion)

Commenting on the results, Dr. Adesola Adeduntan, Chief Executive Officer of FirstBank (Commercial Banking Group) said:

"In the first half of 2023, FirstBank Group delivered the strongest financial performance in the almost 130 years of the Bank's history; with solid business momentum, increased revenue, and excellent returns. The result reflects the continued positive impact of our strategy and the tremendous progress that we have made in growing and transforming the Group. The result also highlights the resilience of our business model, customer relationships and institutional capabilities.

While the uncertainties in the macroeconomic and operating environment persist, I am confident that our purposedriven strategy remains the right one and that our strong financial performance, alongside our business model and resilient portfolios, position the Group well to continue to provide the required support to our customers as well as create robust and sustainable value to our shareholders.

Given our extensive and diversified customer base of over 42 million customer accounts, our digital technologyenabled processing capabilities that ensure we process over 12% of industry's payment volume, our future-proof and cutting-edge digital banking platforms with over 22 million users that enable us to process more than 95% of customer-induced transactions on digital channels, the robustness of our balance sheet, and our institutionalised risk management culture and capabilities, we see a resilient franchise today and into the future."

## Merchant Banking & Asset Management (MBAM) / FBNQuest

- Gross earnings of ₩46.5 billion, up 111.8% y-o-y (Jun 2022: ₩22.0 billion)
- Profit before tax of ₦16.1 billion, up 126.2% y-o-y (Jun 2022: ₦7.1 billion)
- Total assets of ₩582.8 billion, up 17.7% y-t-d (Dec 2022: ₩495.4 billion)

- ENDS -

## **Unaudited H1 2023 Financial Statements**

Please <u>click here</u> to view the unaudited H1 2023 financial statements on our website.

## For further information please contact:

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# FBN Holdings Plc.

STATEMENT OF FINANCIAL POSITION	GRO	UP	COMPANY		
	30 Jun.	31 Dec.	30 Jun.	31 Dec.	
	2023	2022	2023	2022	
	N 'million	N 'million	N 'million	N 'million	
ASSETS					
Cash and balances with central banks	2,032,610	1,790,863	-	-	
Loans and advances to banks	1,466,954	1,223,061	36,763	18,331	
Loans and advances to customers	5,261,473	3,789,061	111	39	
Financial assets at fair value through profit or loss	681,370	278,466	1,601	1,601	
Investment securities	2,954,872	2,321,885	2,974	3,963	
Asset pledged as collateral	787,239	595,171	-	<u>-</u>	
Other assets	748,824	373,130	842	19,032	
Investment in associates	1,360	1,185	-	-	
Investment in subsidiaries	-	-	262,671	262,671	
Property and equipment	142,495	125,167	711	718	
Intangible assets	20,966	15,859	-	-	
Deferred tax assets	45,507	30,909	-		
	14,143,670	10,544,757	305,673	306,355	
Assets held for sale	33,102	32,953	-		
Total assets	14,176,772	10,577,710	305,673	306,355	
LIABILITIES					
Deposits from banks	1,394,498	1,055,254	-	-	
Deposits from customers	9,042,132	7,124,086	-	-	
Derivative liabilities	143,344	38,384	-	-	
Current income tax liabilities	39,593	27,901	16	29	
Other liabilities	1,249,032	652,554	15,870	17,269	
Borrowings	920,323	675,440	-	-	
Retirement benefit obligations	6,873	5,699	-	-	
Deferred tax liabilities	878	868	-	_	
	12,796,673	9,580,186	15,886	17,298	
Liabilities held for sale	1,783	1,783	-	-	
Total liabilities	12,798,456	9,581,969	15,886	17,298	
EQUITY					
Share capital	17,948	17,948	17,948	17,948	
Share premium	233,392	233,392	233,392	233,392	
Retained earnings	580,102	397,709	40,172	39,391	
Statutory reserve	159,308	156,553	-	-	
Capital reserve	-	-	10	10	
SME investment reserve	6,076	6,076	-	-	
Fair value reserve	136,964	98,060	(1,735)	(1,684)	
Regulatory risk reserve	21,399	20,224	-	-	
Foreign currency translation reserve	210,162	53,667	-	-	
	1,365,351	983,629	289,787	289,057	
Non-controlling interests	12,965	12,112	-	-	
Total equity	1,378,316	995,741	289,787	289,057	
Total equity and liabilities	14,176,772	10,577,710	305,673	306,355	

# FBN Holdings Plc.

INCOME STATEMENT	GROUP			
	Q2 ended	Year to date	Q2 ended	Year to date
	30 Jun.	30 Jun.	30 Jun.	30 Jun.
	2023 N 'million	2023 N 'million	2022 N 'million	2022 N 'million
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Continuing operations				
Interest income	203,676	383,286	116,905	226,353
Interest expense	(78,193)	(145,956)	(36,789)	(73,441)
Net interest income	125,483	237,330	80,116	152,912
Impairment charge for losses	(40,731)	(57,628)	(10,420)	(21,711)
Net interest income after impairment charge for losses	84,752	179,702	69,696	131,201
Fee and commission income	45,984	88,851	36,983	70,693
Fee and commission expense	(7,576)	(15,146)	(5,936)	(12,323)
Net fee and commission income	38,408	73,705	31,047	58,370
Foreign exchange income	(101,443)	(98,418)	10,764	16,510
Net gains on sale investment securities	9,972	43,253	7,819	22,408
Net (loss)/ gains from financial instruments at FVTPL	231,793	229,744	(3,524)	11,271
Dividend income	4,274	4,404	2,807	2,891
Other operating income	2,614	5,257	4,456	9,179
Personnel expenses	(33,924)	(65,222)	(29,692)	(55,308)
Depreciation, amortisation and impairment Other operating expenses	(7,482) (78,983)	(14,634) (151,705)	(6,632) (57,454)	(13,886) (116,759)
	<u>_</u>			
Operating profit	149,981	206,086	29,287	65,877
Share of profit/(loss) of associates	175	175	(82)	(154)
Profit before tax	150,156	206,261	29,205	65,723
Income tax expense	(13,005)	(19,024)	(5,045)	(9,121)
PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS	137,151	187,237	24,160	56,602
Discontinued operations	(20)	(04)	(05)	(00)
Loss for the period from discontinued operations	(29)	(61)	(25)	(66)
PROFIT FOR THE PERIOD	137,122	187,176	24,135	56,536
Profit attributable to:				
Owners of the parent	136,940	186,323	23,837	55,779
Non-controlling interests	182	853	298	757
	137,122	187,176		56,536
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Earnings per share attributable to owners of the parent Basic/diluted earnings per share (expressed in naira per share)				
From continuing operations	•	5.19		1.55
From discontinued operations		(0.00)		(0.00)
From profit for the period		5.19		1.55
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# FBN Holdings Plc.

INCOME STATEMENT	COMPANY			
	Q2 ended	Year to date	Q2 ended	Year to date
	30 Jun.	30 Jun.	30 Jun.	30 Jun.
	2023	2023	2022	2022
	N 'million	N 'million	N 'million	N 'million
Continuing operations				
Interest income	1,162	1,916	427	872
Interest expense	(2)	(3)	-	
Net interest income	1,160	1,913	427	872
Impairment charge for losses	-	-	-	-
Net interest income after impairment charge for losses	1,160	1,913	427	872
Foreign exchange income/ (expense)	300	301	6	(2)
Net gains on sale of investment securities	-	13	-	-
Net gains/ (losses) from financial instruments at FVTPL	-	-	-	-
Dividend income	-	-	(108)	(108)
Profit from sale of investment in associate	-	-	-	-
Other operating income	-	-	-	-
Gain on disposal of subsidiary	-	-	-	-
Personnel expenses	(180)	(340)	(213)	(377)
Depreciation, amortisation and impairment	(75)	(145)	(52)	(104)
Other operating expenses	(559)	(951)	(609)	(966)
Profit/ (loss) before tax	646	791	(549)	(685)
Income tax expense	(6)	(10)	-	(2)
PROFIT/(LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS	640	781	(549)	(687)
Discontinued operations				
Profit for the period from discontinued operations	-	-	-	-
PROFIT/ (LOSS) FOR THE PERIOD	640	781	(549)	(687)
Profit/ (loss) attributable to:				
Owners of the parent	640	781	(549)	(687)
Non-controlling interests	-	-	(0.10)	-
· ·	640	781	(549)	(687)
Earnings per share attributable to owners of the parent				
Basic/diluted earnings per share (expressed in naira per share):				
From continuing operations		0.02		(0.02)
From discontinued operations		-		,
From profit for the period		0.02		(0.02)

#### - Notes to Editors -

FBN Holdings Plc. (ISIN: NGFBNH000009) is the most diversified financial services group in Nigeria. FBN Holdings Plc. was incorporated in Nigeria on 14 October 2010, following the business reorganisation of the FirstBank Group into a holding company structure. The Company was listed on the Nigerian Exchange formerly Nigerian Stock Exchange under the 'Other Financial services' sector on 26 November 2012 and now has in issue and fully paid-up share capital of 35,895,292,792 ordinary shares of 50 kobo each (\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{

The subsidiaries of FBNHoldings offer a broad range of products and services across Commercial banking in 10 countries (Lagos, Nigeria; London, United Kingdom; Paris, France; Beijing, China; Kinshasa, Democratic Republic of Congo; Accra, Ghana; Banjul, Gambia; Conakry, Guinea; Freetown, Sierra Leone and Dakar, Senegal), Merchant Banking and Capital Markets, Trusteeship<sup>15</sup> as well as Insurance brokerage. The Group, with about 8,710 staff has 825 business locations (595 local branches, 144 QSPs and agencies for FirstBank (Nigeria) and 86, (local and international) subsidiary locations).

**Commercial Banking** comprises First Bank of Nigeria Limited, FBNBank (UK), FBNBank DRC, bank subsidiaries in West Africa<sup>16</sup>, a representative office in Beijing and in Paris as well as First Pension Fund Custodian. This group provides both individual and corporate clients/customers with financial intermediation services. This business segment includes the group's local, international and representative offices with operations in 10 countries offering commercial banking services.

Merchant Banking & Asset Management comprises FBNQuest Merchant Bank group, FBNQuest Capital group and FBNQuest Trustees Limited. These are wholly owned by the holding company. The FBNQuest Merchant Bank group comprises FBNQuest Merchant Bank and its subsidiaries, FBNQuest Securities Limited and FBNQuest Asset Management Limited. The FBNQuest Capital group comprises FBNQuest Capital Limited and its subsidiaries FBN Funds Limited. The group creates value by offering investment and risk management products, managing funds, administering assets, and trading securities. It caters to the diverse advisory, funding and investment needs of clients spanning Federal and State Governments, corporates and high-net-worth individuals.

<sup>15</sup> The Merchant Banking, Capital Markets and Trusteeship operate under the reportable entity Merchant Banking and Asset Management / FBNQuest 16 Comprising locations in Ghana, Gambia, Guinea, Sierra Leone, Ghana and Senegal

## Cautionary note regarding forward looking statements

This release contains forward-looking statements which reflect management's expectations regarding the Group's future growth, results of operations, performance, business prospects and opportunities. Wherever possible, words such as "anticipate", "believe", "expects", "intend", "estimate", "project", "target", "risks", "goals" and similar terms and phrases have been used to identify the forward-looking statements. These statements reflect management's current beliefs and are based on information currently available to the Group's management. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking statements. These factors or assumptions are subject to inherent risks and uncertainties surrounding future expectations generally. Forward-looking statements therefore speak only as of the date they are made.

FBNHoldings cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully, and undue reliance should not be placed on the forward-looking statements. For additional information with respect to certain risks or factors, reference should be made to the Group's continuous disclosure materials filed from time to time with the Nigerian Stock Exchange. The Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.