



NGX: FBNH

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**FBN HOLDINGS PLC GROWS PROFIT BEFORE TAX TO ₦270 BILLION
FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2023**

FBN Holdings Plc. (“FBNH” or “FBNHoldings” or the “Group”) today announces its unaudited results for the nine months ended September 30, 2023.

Financial Highlights

Income Statement

(₦ billion)	9M 2023	9M 2022	Δ%
Gross earnings	985.6	547.2	+80.1%
Interest income	633.8	370.4	+71.1%
Net-interest income	377.7	249.5	+51.4%
Non-interest income ¹	326.9	157.0	+108.2%
Operating income ²	704.6	406.5	+73.3%
Impairment charges for losses	82.4	36.7	124.4%
Operating expenses	352.3	264.3	+33.3%
Profit before tax	270.3	105.5	+156.3%
Profit for the period ³	236.4	91.2	+159.2%
Basic EPS (kobo) ⁴	654	251	+160.6%

Statement of Financial Position

(₦ billion)	9M 2023	FY 2022	Δ%
Total assets	14,456	10,578	+36.7
Customer loans & advances (Net)	5,346	3,789	+41.1
Customer deposits	9,252	7,124	+29.9

Key Ratios %	9M 2023	9M 2022
Post-tax return on average equity ⁵	26.6	13.7
Post-tax return on average assets ⁶	2.5	1.3
Earnings yield ⁷	10.5	8.1
Net-interest margin ⁸	6.2	5.4
Cost of funds ⁹	3.4	2.1
Non-interest revenue/operating income	46.4	38.6
Cost to income ¹⁰	50.0	65.0
Gross loans to deposits	60.1	56.6
Capital adequacy (FirstBank (Nigeria))	16.0	15.6
Capital adequacy (FBNQuest Merchant Bank)	14.9	15.7
NPL/Gross Loans	4.6	4.7
NPL coverage ¹¹	85.4	75.1
PPOP ¹² /impairment charge (times)	4.8	3.9
Cost of risk ¹³	2.0	1.5
Book value per share	38.3	24.9

¹ Non-interest income is net of fee and commission expenses

² Operating income defined as net interest income plus non-interest income

³ Profit for the period includes discontinued operations

⁴ Basic EPS computed as profit after tax including discontinued operation divided by weighted average number of shares in issue

⁵ Post-tax return on average equity computed as annualised profit after tax attributable to shareholders divided by the average opening and closing balances attributable to equity holders

⁶ Post-tax return on average assets computed as annualised profit after tax divided by the average opening and closing balances of its total assets

⁷ Earnings yield computed as annualised Interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts)

⁸ Net-interest margin computed as annualised net interest income divided by the average opening and closing balances of interest earning assets (Less financial assets at fair value through profit and loss plus unlisted debts)

⁹ Cost of funds computed as annualised interest expense divided by average interest-bearing liabilities

¹⁰ Cost to income ratio computed as operating expenses divided by operating income

¹¹ NPL coverage computed as total allowance for impairment plus regulatory risk reserve divided by total stage 3 loans

¹² PPOP - Pre-provision operating profit computed as sum of operating profit and impairment charge

¹³ Cost of risk computed as annualised credit impairment charges divided by the average opening and closing gross loans balances

* Percentage change could vary due to rounding up of numbers

Nnamdi Okonkwo, the Group Managing Director commented:

“Over the period, we have delivered a strong performance and growth enabled by focused execution of our strategic plans. Gross earnings were up by 80.1%, while our profit before tax grew by 156% year-on-year. At the same time, our credit risk portfolio remains healthy, with an NPL ratio of 4.6% and a coverage of 85.4%. Cost to income ratio improved to 50% from 65% in 2022 on the back of enhanced revenue generation as well as effective cost containment initiatives despite the high inflationary environment.

We remain committed to leveraging technology, automation and our brand strength to enhance our value proposition, increase revenues and improve the overall operational efficiency of the Group. We are confident in our continuous progress in generating sustainable value for our shareholders.”

Business Groups ^{14, 15}

Commercial Banking

- Gross earnings of ₦922.2 billion, up 79.8% y-o-y (Sep 2022: ₦512.9 billion)
- Net interest income of ₦371.0 billion, up 49.3% y-o-y (Sep 2022: ₦248.5 billion)
- Non-interest income of ₦293.0 billion, up 111.6% y-o-y (Sep 2022: ₦138.5 billion)
- Operating expenses of ₦339.1 billion, up 34.0% y-o-y (Sep 2022: ₦253.0 billion)
- Profit before tax of ₦248.5 billion, up 157.9% y-o-y (Sep 2022: ₦96.4 billion)
- Profit after tax of ₦221.1 billion, up 158.2% y-o-y (Sep 2022: ₦85.7 billion)
- Total assets of ₦13.8 trillion, up 37.2% y-t-d (Dec 2022: ₦10.1 trillion)
- Customers’ loans and advances (net) of ₦5.3 trillion, up 40.1% y-t-d (Dec 2022: ₦3.7 trillion)
- Customers’ deposits of ₦8.9 trillion, up 29.2% y-t-d (Dec 2022: ₦6.9 trillion)

Commenting on the results, Dr Adesola Adeduntan, Chief Executive Officer of First Bank of Nigeria Limited (Commercial Banking Group) stated that:

“In the nine months ended September 30, 2023, FirstBank Group reported impressive financial results, reflecting sustained growth and resilience of the franchise.

Our gross earnings at the end of the quarter were ₦922.2 billion, marking a remarkable increase of 79.8% year-on-year. The substantial increase of 49.3% y-o-y in net interest income reflects our commitment to managing interest rate dynamics effectively and optimising our interest-earning assets, while the impressive growth of 111.6% y-o-y in non-interest income underscores our success in diversifying the Bank’s revenue streams and providing value-added services to our customers. Growth of 157.9% and 158.2% y-o-y in Profit Before Tax and Profit After Tax respectively reflect our commitment to delivering exceptional value to our shareholders and stakeholders.

This performance is a testament to the dedication and hard work of our entire team, and it reaffirms FirstBank’s position as one of the leading players in the commercial banking industry. As we continue to face dynamic market conditions, our agility, risk management capabilities and strategic approach will remain pivotal in sustaining this impressive growth trajectory. Looking ahead, we are committed to sustaining this momentum, exploring new growth opportunities through innovation and upholding our core value of customer centricity”.

¹⁴ Please refer to the ‘Notes to Editors’ section on page 7 for the companies in each business group

¹⁵ The pre-consolidation numbers of each of the business groups have been considered in discussing their performance

Merchant Banking & Asset Management (MBAM) / FBNQuest

- Gross earnings of ₦60.6 billion, up 68.7% y-o-y (Sep 2022: ₦35.9 billion)
- Profit before tax of ₦21.0 billion, up 83.0% y-o-y (Sep 2022: ₦11.5 billion)
- Total assets of ₦609.7 billion, up 23.1% y-t-d (Dec 2022: ₦495.4 billion)

– ENDS –

Conference call

FBNHoldings will host a question-and-answer teleconference call with analysts and investors on the unaudited nine months September 30, 2023 results, on **Monday, October 30, 2023, at 3:00pm Lagos / 2:00pm UK / 10:00am New York / 4:00pm Johannesburg & Cape Town.**

The results conference call can be accessed by [clicking here](#) to register.

Participants are advised to register for the call at least ten minutes before the start of the call. For those unable to listen to the live call, a recording will be posted on the Company's website.

An investor presentation will be available ahead of the call on the FBNHoldings website.

Unaudited 9M 2023 Financial Statements

Please [click here](#) to view the unaudited 9M 2023 financial statements on our website.

For further information, please contact:

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FBN Holdings Plc.**STATEMENT OF FINANCIAL POSITION**

	GROUP		COMPANY	
	30 Sept. 2023	31 Dec. 2022	30 Sept. 2023	31 Dec. 2022
	N 'million	N 'million	N 'million	N 'million
ASSETS				
Cash and balances with central banks	2,334,850	1,790,863	-	-
Loans and advances to banks	1,608,557	1,223,061	19,629	18,331
Loans and advances to customers	5,345,869	3,789,061	319	39
Financial assets at fair value through profit or loss	630,821	278,466	-	1,601
Investment securities	2,349,712	2,321,885	2,858	3,963
Asset pledged as collateral	1,116,300	595,171	-	-
Other assets	817,392	373,130	1,841	19,032
Investment in associates	1,570	1,185	-	-
Investment in subsidiaries	-	-	262,671	262,671
Property and equipment	145,801	125,167	1,035	718
Intangible assets	26,344	15,859	-	-
Deferred tax assets	45,373	30,909	-	-
	14,422,589	10,544,757	288,353	306,355
Assets held for sale	33,070	32,953	-	-
Total assets	14,455,659	10,577,710	288,353	306,355
LIABILITIES				
Deposits from banks	1,212,919	1,055,254	-	-
Deposits from customers	9,252,314	7,124,086	-	-
Financial liabilities at fair value through profit or loss	104,527	38,384	-	-
Current income tax liabilities	50,701	27,901	20	29
Other liabilities	1,536,466	652,554	17,350	17,269
Borrowings	914,822	675,440	-	-
Retirement benefit obligations	7,212	5,699	-	-
Deferred tax liabilities	1,062	868	-	-
	13,080,023	9,580,186	17,370	17,298
Liabilities held for sale	1,783	1,783	-	-
Total liabilities	13,081,806	9,581,969	17,370	17,298
EQUITY				
Share capital	17,948	17,948	17,948	17,948
Share premium	233,392	233,392	233,392	233,392
Retained earnings	608,729	397,709	21,445	39,391
Statutory reserve	160,545	156,553	-	-
Capital reserve	-	-	10	10
SME investment reserve	6,076	6,076	-	-
Fair value reserve	95,023	98,060	(1,812)	(1,684)
Regulatory risk reserve	21,993	20,224	-	-
Foreign currency translation reserve	216,347	53,667	-	-
	1,360,053	983,629	270,983	289,057
Non-controlling interests	13,800	12,112	-	-
Total equity	1,373,853	995,741	270,983	289,057
Total equity and liabilities	14,455,659	10,577,710	288,353	306,355

FBN Holdings Plc.

INCOME STATEMENT

	GROUP			
	Q3 ended 30 Sept. 2023 N 'million	Year to date 30 Sept. 2023 N 'million	Q3 ended 30 Sept. 2022 N 'million	Year to date 30 Sept. 2022 N 'million
Continuing operations				
Interest income	250,518	633,804	144,011	370,364
Interest expense	(110,150)	(256,106)	(47,390)	(120,831)
Net interest income	140,368	377,698	96,621	249,533
Impairment charge for losses	(24,749)	(82,377)	(15,000)	(36,711)
Net interest income after impairment charge for losses	115,619	295,321	81,621	212,822
Fee and commission income	54,613	143,464	40,148	110,841
Fee and commission expense	(9,334)	(24,480)	(7,520)	(19,843)
Net fee and commission income	45,279	118,984	32,628	90,998
Foreign exchange income/ (loss)	1,753	(96,665)	(14,375)	2,135
Net gains on sale of investment securities	298	43,551	4,537	26,945
Net gains/(loss) from financial instruments at FVTPL	16,334	246,078	10,616	21,887
Dividend income	989	5,393	111	3,002
Other operating income	4,310	9,567	2,887	12,066
Personnel expenses	(47,965)	(113,187)	(29,600)	(84,908)
Depreciation, amortisation and impairment	(9,820)	(24,454)	(6,617)	(20,503)
Other operating expenses	(62,935)	(214,640)	(42,153)	(158,912)
Operating profit	63,862	269,948	39,655	105,532
Share of profit/(loss) of associates	210	385	114	(40)
Profit before tax	64,072	270,333	39,769	105,492
Income tax expense	(14,807)	(33,831)	(5,082)	(14,203)
PROFIT FOR THE PERIOD FROM CONTINUING OPERATIONS	49,265	236,502	34,687	91,289
Discontinued operations				
Loss for the period from discontinued operations	(25)	(86)	(21)	(87)
PROFIT FOR THE PERIOD	49,240	236,416	34,666	91,202
Profit attributable to:				
Owners of the parent	48,405	234,728	34,304	90,083
Non-controlling interests	835	1,688	362	1,119
	49,240	236,416	34,666	91,202
Earnings per share attributable to owners of the parent				
Basic/diluted earnings per share (expressed in naira per share):				
From continuing operations		6.54		2.51
From discontinued operations		(0.00)		(0.00)
From profit for the period		6.54		2.51

FBN Holdings Plc.**INCOME STATEMENT**

	COMPANY			
	Q3 ended 30 Sept. 2023 N 'million	Year to date 30 Sept. 2023 N 'million	Q3 ended 30 Sept. 2022 N 'million	Year to date 30 Sept. 2022 N 'million
Continuing operations				
Interest income	795	2,711	572	1,444
Interest expense	(1)	(4)	-	-
Net interest income	794	2,707	572	1,444
Impairment charge for losses	-	-	-	-
Net interest income after impairment charge for losses	794	2,707	572	1,444
Foreign exchange income/ (loss)	30	331	15	13
Net gains on sale of investment securities	-	13	-	-
Net gains/ (losses) from financial instruments at FVTPL	(379)	(379)	-	-
Dividend income	(233)	(233)	-	(108)
Other operating income	48	48	3	3
Personnel expenses	(365)	(705)	(188)	(565)
Depreciation, amortisation and impairment	(92)	(237)	(52)	(156)
Other operating expenses	(579)	(1,530)	(511)	(1,477)
Profit/ (loss) before tax	(776)	15	(161)	(846)
Income tax expense	(4)	(14)	(5)	(7)
PROFIT/(LOSS) FOR THE PERIOD FROM CONTINUING OPERATIONS	(780)	1	(166)	(853)
Discontinued operations				
Profit for the period from discontinued operations	-	-	-	-
PROFIT/ (LOSS) FOR THE PERIOD	(780)	1	(166)	(853)
Profit/ (loss) attributable to:				
Owners of the parent	(780)	1	(166)	(853)
Non-controlling interests	-	-	-	-
	(780)	1	(166)	(853)
Earnings per share attributable to owners of the parent				
Basic/diluted earnings per share (expressed in naira per share):				
From continuing operations		0.00		(0.02)
From discontinued operations		-		
From profit for the period		0.00		(0.02)

- Notes to Editors -

FBN Holdings Plc. (ISIN: NGFBNH000009) is the most diversified financial services group in Nigeria. FBN Holdings Plc. was incorporated in Nigeria on 14 October 2010, following the business reorganisation of the FirstBank Group into a holding company structure. The Company was listed on the Nigerian Stock Exchange under the 'Other Financial services' sector on 26 November 2012 and now has in issue and fully paid-up share capital of 35,895,292,792 ordinary shares of 50 kobo each (₦17,947,646,396). More information can be found on our website www.fbnholdings.com.

The subsidiaries of FBNHoldings offer a broad range of products and services across Commercial banking in 10 countries (Lagos, Nigeria; London, United Kingdom; Paris, France; Beijing, China; Kinshasa, Democratic Republic of Congo, Accra, Ghana; Banjul, Gambia, Conakry, Guinea, Freetown, Sierra Leone and Dakar, Senegal), Merchant Banking and Capital Markets, Trusteeship¹⁶ as well as Insurance brokerage. The Group, with about 8,635 staff has 827 business locations (591 local branches, 144 QSPs and agencies for FirstBank (Nigeria) and 92 (local and international) subsidiary locations).

Commercial Banking comprises First Bank of Nigeria Limited, FBNBank (UK), FBNBank DRC, bank subsidiaries in West Africa¹⁷, a representative office in Beijing and Paris as well as First Pension Fund Custodian. This group provides individual and corporate clients/customers with financial intermediation services. This business segment includes the group's local, international and representative offices with operations in 10 countries offering commercial banking services.

Merchant Banking & Asset Management comprises FBNQuest Merchant Bank group, FBNQuest Capital group and FBNQuest Trustees Limited. These are wholly owned by the holding company. The FBNQuest Merchant Bank group comprises FBNQuest Merchant Bank and its subsidiaries, FBNQuest Securities Limited and FBNQuest Asset Management Limited. The FBNQuest Capital group comprises FBNQuest Capital Limited and its subsidiary FBN Funds Limited. The group creates value by offering investment and risk management products, managing funds, administering assets, and trading securities. It caters to the diverse advisory, funding and investment needs of clients spanning Federal and State Governments, corporates and high-net-worth individuals (HNIs).

¹⁶ The Merchant Banking, Capital Markets and Trusteeship operate under the reportable entity Merchant Banking and Asset Management / FBNQuest

¹⁷ Comprising locations in Ghana, Gambia, Guinea, Sierra Leone, and Senegal

Cautionary note regarding forward-looking statements

This release contains forward-looking statements which reflect management's expectations regarding the Group's future growth, results of operations, performance, business prospects and opportunities. Wherever possible, words such as "anticipate", "believe", "expects", "intend", "estimate", "project", "target", "risks", "goals" and similar terms and phrases have been used to identify the forward-looking statements. These statements reflect Management's beliefs and are based on information currently available to the Group's management. Certain material factors or assumptions have been applied in drawing the conclusions contained in the forward-looking statements. These factors or assumptions are generally subject to inherent risks and uncertainties surrounding future expectations. Forward-looking statements, therefore speak only as of the date they are made.

FBNHoldings cautions readers that a number of factors could cause actual results, performance or achievements to differ materially from the results discussed or implied in the forward-looking statements. These factors should be considered carefully, and undue reliance should not be placed on the forward-looking statements. For additional information with respect to certain risks or factors, reference should be made to the Group's continuous disclosure materials filed from time to time with the Nigerian Stock Exchange. The Group disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.